

The Journal

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Thursday, November 7, 1996

50 cents (Tax included)

ELECTION RESULTS

Measure H defeated

EL CERRITO — The proposed fire benefit assessment district has been defeated at the polls. Though results obtained Wednesday from the Contra Costa County Registrar of Voters are only "semi-official," with absentee and provisional ballots yet to be counted, voter results from the polls make the final results certain.

As of Wednesday morning the count on Measure H was Yes — 3,749 (40.5%), No — 5,491 (59.5%).

Voter reaction against the \$125 proposed annual residential assessment did not, however, carry over to the city's landscape and lighting

assessment. That \$72 assessment will continue. The vote on Measure G was Yes — 6,198 (66.5%), No — 3,121 (33.5%).

Property owners will also be paying a \$72 assessment to the West Contra Costa Unified School District. Measure E passed by a large margin with Yes votes totaling 194,004 (65 percent), and votes against at 103,964 (35 percent).

The results mean that the district can continue its existing maintenance and recreation assessment district, which raises \$5 million annually for facilities improvements.

Albany results uncertain

Measure R appears to be winning

ALBANY — Because all ballots with Jewell Okawachi written in for election to the school board have to be hand counted, final results for all Albany votes cast will likely remain preliminary until the beginning of next week.

The Alameda County Registrar of Voters office did not know the total number of ballots with Okawachi write-ins. As those ballots are counted, results of all city elections may change. Results of all ballots cast without a write-in for Okawachi show the following:

School Board

Owen Jones — 2,179
Bill Cain — 1,636
Dave McMahon — 1,374

City Council

Peggy Thomsen — 2,681
Bob Good* — 2,144
Jon Ely — 1,662
Michael Fiener — 1,574

Treasurer

Kim Denton — 2,506
Tony Caine — 989

Measure L

Appoint police chief

Yes — 1,384 (36%)
No — 2,455 (64%)

Measure M

Appoint city attorney
Yes — 1,244 (33%)
No — 2,523 (67%)

Measure N

Appoint city treasurer
Yes — 1,213 (33%)
No — 2,504 (67%)

Measure O

City sponsored appointment/removal of commissioners
Yes — 1,164 (35%)
No — 2,195 (65%)

Measure P

Charter amendment allowing officials to serve until election results are certified.
Yes — 2,453 (73%)
No — 894 (27%)

Measure Q

Citizen sponsored appointment/removal of commissioners
Yes — 1,681 (52%)
No — 1,571 (48%)

Measure R

Albany open space, maintenance, creek restoration
Yes — 2,750 (64%)
No — 1,562 (36%)

City council turns down state grant

By Greg Hugunin

ALBANY — The Chief Operator teen driving program took one on the chin Monday night as the City Council, wary of "Creative financing" on the part of the Police Department, turned down a \$100,000 federal grant for the program.

Refusing what appears on the surface to be a rather Faustian deal, the council chose not to accept a grant, administered by the state Office of Traffic Safety, which apparently would have allowed the city to pocket more than \$32,000 in federal funds. Although the grant

application lists costs at \$100,000, projected expenditures total just over \$67,000, according to a report submitted by Police Chief Larry Murdo, allowing the city to funnel the rest of the money into the General Fund.

"As previously stated, the grant will provide \$100,000... Actual hard expenditures equate to \$67,326.80. This will result in \$32,673.20 of monies provided to and contained within the General Fund not expended," the report states.

When asked Tuesday if providing more money for a program than is actually spent is standard procedure, Chris Murphy,

grant program manager for the OTS, said such a move would be illegal.

"You can not make money off the federal government," he said, speculating there must be some misunderstanding.

Chief Operator is highly unusual program run by the Police Department since 1992 in which Sgt. Bill Palmmini and Sgt. Art Clemons promote traffic safety as "Elvis And the Lawman" at school assemblies and other youth oriented events. The OTS grant would allow the program to continue for another year, with Palmmini and Clemons receiving an overtime rate of \$44.80 per hour for their work, according

to Murdo's report.

The two officers planned to visit 33 Bay Area schools and promote a song-writing contest.

Although the high-profile program has received more than its share of accolades, the council seemed uneasy with both the left-over money and the cost of the project. As written, the grant provides \$54,000 in salary and benefits for the two officers, \$30,000 for a program coordinator, and \$16,000 for travel and expenses.

According to Murdo's staff report, however, the officers salaries and benefits would use only \$21,325

See GRANT, page 14

Private schools to merge

By Dawn Frasier

EL CERRITO — Two of El Cerrito's well-known private schools have agreed to a merger. In order to address the needs of older students, Sierra School and Prospect School hope to combine forces and offer K through 4 instruction at one site, 5 through 8 at the other.

Together, they have applied for a use permit to expand the enrollment at the Tapscott Street campus, currently the site of Prospect School. City planner Ed Phillips said the increase will be temporary and is designed to address the student transition the school will be making over several years.

Gradually, the Tapscott campus will change from K-6 to K-4, Phillips said that, if the plan is approved, a maximum enrollment of 264 is expected in September of 1997. Currently, 176 students are enrolled at the site.

That number will change from year, "peaking" at 288 in September of 1999, he said. By 2001, it should drop to 240. That is expected to be the permanent maximum enrollment number for the school.

The permanent request is thus to increase from the 200-student limit currently allowed to 240 students.

Sierra School is currently on Avis Drive. The Avis site will now change from an elementary school to a middle school, serving 5th through 8th-grade students. No increased enrollment will be needed at the Avis site. According to Buzz Heinrich, head of school at Sierra (and designated head of school for the new Prospect/Sierra), the current enrollment at the Avis site is 307. That number is expected to drop to 248 next fall, then to rise to the school's allowed maximum of 310 by September of 1998.

"This will gradually decrease to 242 by the year 2002," he said.

See SCHOOL, page 14



Taking a walk for music

On Oct. 19 close to 200 students from Vista and MacGregor primary schools in Albany gathered at Cougar Field to walk around the world at their third annual walk-a-thon. Pictured above (from left) Annie Pennell, Michell Brass, Amaya Fernandez and Janelle Douglas get into the spirit of the day. Funds raised from the event will be used by the PTA to fund 15 weeks of vocal music instruction at both schools.

New school agreement signed

By Greg Hugunin

ALBANY — The struggle between an irascible City Council and the immovable Board of Education over the proposed middle school has inched closer to resolution as a result of a cooperation agreement signed by the two agencies.

The agreement is one of two approved last week by the board, while the other deals with traffic concerns voiced by the city of El Cerrito. The agreements formalize details worked out since the release of a negative declaration early this summer, and left most involved optimistic the three bodies can now proceed arm in arm down the road to a new middle school.

"This is the dawn of a new and better relationship," said Albany City Administrator Daren Fields. "This is, without a doubt, the most

positive working document between the two agencies that I've seen."

The Albany agreement was passed unanimously by the City Council and School Board last week, and states that the two agencies will "mutually cooperate" on mitigations around the site. It provides for agreement on the traffic and parking data used to evaluate the project, an operational analysis of traffic impacts around the school during its second semester of operation, and possible restoration of a portion of Cerrito Creek.

Other measures include installation of fire sprinklers, curb cuts, a bus shelter on Masonic Avenue and installation of two sets of stop signs on Brighton Avenue.

The El Cerrito agreement, also approved unanimously, echoes the one signed with Albany in calling for the district to fork over \$90,000 to close Spokane Avenue and

Behrens Street at the El Cerrito border.

The two agreements come after months of tension between the agencies and rumors of a lawsuit by the North Albany Neighborhood Association, which, like many other groups, found itself up in arms over the original negative declaration.

"It's a very good start," said Bob Blum, co-facilitator for the association and neighbor of the site. Blum, however, remained cautiously optimistic about the city and school district's ability to work together, saying "an agreement is only an agreement."

"This is not easy stuff," he said.

Albany City Councilmember Bruce Mast, who negotiated the agreement along with Fields, Superintendent Dale Hudson and School Board President Alan Riffer, echoed Blum in calling it "an im-

See AGREEMENT, page 14



EC merchants honored

John and Jaye DeVincenzi of Plaza Auto Service were among 48 local merchants, businesses and professional persons to be honored at a special El Cerrito Rotary luncheon last month. Each had contributed financially or donated time and energy to make this year's community July 4 event a successful one.

The El Cerrito Rotary took over the event several years ago when the city ran out of money. It has remained a community tradition and has functioned as a fundraiser for several important projects. This year's revenues, "\$8,000-plus," will benefit El Cerrito High School.

Pictured left to right are city manager Gary Pokorny, Jaye DeVincenzi, John DeVincenzi, and Devon Anderson of Sierra School, who presented each participant with a certificate of appreciation.

Honored by the Rotary for their help with the July 4 event were: A&L Unocal 76; Bank of America; Bank of the West; Berkeley Ce-

ment; Buffon Associates; Charles Weaver; CPA; Chevron; Pamela Horrigan Chiropractic; Crist, Elliott, Machette and Rowe; East Bay Sanitary; the El Cerrito Chamber of Commerce; El Cerrito Electric; the Journal; El Cerrito Mill and Lumber Co.; El Cerrito Shell; Fairmount Podiatry Group; Fatapples; Full Circle Travel Cruise Connection; Harris & Associates; Honda of El Cerrito; House of Carpets; John Hoagland, DPM; Marvin Collins Construction; Marvin Gardens; Mason McDuffie; Mechanics Bank; More Car Co.; Nations; Olivero Plumbing Co.;

PG&E; Pastime Ace Hardware; Physical Therapy Innovations; Plaza Auto Service; Plaza Merchants Association; Prospect School; Richmond Sanitary Service; Safeway Stores; Sierra School; Sunset View Cemetery & Mortuary; Supercuts; Target Stores; TCI Cablevision; Toy Symphony; Tradeway Stores; Universal Building Services; and the West County Times.

Redevelopment timeline may be extended

By Dawn Frasier

EL CERRITO — The timeline for creating a "new" El Cerrito Plaza may be extended more than many citizens have anticipated. Though most of the developers who made presentations to the El Cerrito Redevelopment Agency last week expect a construction schedule of about nine to 12 months, the problems of multi-ownership which have plagued the center for years aren't going to immediately disappear.

The scenario "if all goes smoothly" may extend by months, or even years, if multi-ownership is not resolved.

In the past, the El Cerrito City Council/ Redevelopment Agency has expressed continual frustration at the lack of cooperation between

owners themselves and between some owners and the city in bringing any positive change to the city's central shopping center.

One developer had his own personal insight into multi-ownership issues. A representative of Sares-Regis said his company was called in several years ago to present a development plan that would upgrade and modernize the Plaza. While he received a "warm reception" from Carter Hawley Hale (the owner of the Emporium), he could not work out a cooperative effort with the other owner (not Bilak). The improvement effort fell through.

Jim Kessler, too, is not new to the history of Plaza development. Kessler and his family have owned the Warehouse building for 12

years. He is now part of the American Stores/Burnham Pacific development team.

Kessler said he had tried four times over the years to acquire the property himself, "looking for some upside" to his ownership of the Warehouse property.

"It's an excellent piece of property," he said, adding that the sale price, however, had always been too high to allow for any modernization of the center "other than ... a coat of paint."

At issue in any decision-making has been the Restrictive Easement Agreement in which all major Plaza owners participate. It allows any owner to veto the proposed project of another.

More than one developer at Wednesday night's meeting indi-

cated that the city's use of its eminent domain powers might be the only way to really turn the Plaza around.

Jack Bariteau told agency members that a timely schedule for getting a viable Plaza on its feet depends "on the willingness... of the Redevelopment Agency to use its eminent domain powers on Bilak and Federated" (two of three major owners).

Condemnation of at least a portion of the Plaza may turn out to be necessary even if one of the current principals — the El Cerrito Plaza Company (Dorian Bilak and his family) and John Pentz Co. — is chosen. The Plaza company owns about half the Plaza, excluding Long's, the old Emporium site (and

See PLAZA, page 14

Letters to the Editor

Retrofit first

Editor:

In 1991 the Albany Board of Education hired a structural engineer to evaluate Albany High School. This evaluation found that the current building, while safe under normal conditions, would be unsafe in the event of a major earthquake. The engineer recommended that Albany High School be retrofitted within five years or so. It is now 1996. We believe there is no excuse for delaying retrofitting at the High School to the year 2002, as is currently planned. We need seismically safe schools now.

Bill Cain, structural engineer
Owen Jones, teacher
David McMahon, civil engineer
Albany

New board should make priorities

Editor:

The Albany School District is currently proposing the largest construction phase of its history. It should be in response to the \$31.6 million approved by Albany voters in 1993 primarily to retrofit and to upgrade our existing schools to current state seismic safety standards. But it isn't.

With the current School Board, prudence, common sense and honesty has not been part of their planning. The bond funds have been allocated without a comprehensive master plan. Instead the Board has approved a new middle school on the Hill Lumber site. The middle school project has been rushed ahead, absorbing the first available bond funds, leaving no funding for the high school seismic retrofit project. The District has rushed the new middle school project, disregarding life safety issues, at the high school in particular. As a result, it will delay the high school seismic work until 2002. The seismic work at the high school alone is evaluated at \$4 million and may well be more when the completed seismic evaluation will have to be requested by a future School Board.

The rushing of the new middle school project ahead of the seismic work was approved without a master plan for bond related construction. It was approved by the Board even without a fixed budget for the new middle school. A year ago it was estimated at \$8 million. Now it is increased to the "neighborhood" of \$15 million consuming at least half of the bond funds. And it was all done without an understanding of the urgency for seismic safety improvements on existing facilities, the high school in particular.

In a report on the Albany high school, requested by the Albany School District, Dec. 4, 1991 (!), Mr. T.D. Wosser of Degenkalb Structural Engineers states: "The high school building does not approach present seismic standards, which would require significantly different detailing and design for much higher earthquake forces."

Over 300 parents and residents asked in a petition to have all seismic evaluations completed now, and needed retrofitting be done first. The current Board of Education and the District have ignored the petition.

Board Members and the Superintendent Dale Hudson have repeatedly promised to present a final master plan for bond related construction for over a year now. However, none of the promises were kept. Instead they continue to duck the issue in order to pursue their own agenda, the new middle school project. No planning of seismic retrofitting the high school has been produced for the public.

Currently there is neither a licensed designer nor contractor on the Board of Education. Two distinguished and dedicated candidates, Bill Cain and Dave McMahon, both licensed civil engineers, will be able to fill this crucial need during the District's most expensive construction phase of its history. Both have demonstrated a sincere interest in education issues and will bring most needed skills to this Board and School District.

The new Board must face the realities that we live too close to the Hayward fault to ignore it. By neglecting this fact we put at risk the most vulnerable members of our community, our students and our teachers. We all want to maintain a high quality education. A seismically safe environment is a fundamental part of it.

Jacques Berchten
Albany

Process based on misinformation

Editor:

Mike Daley's complaint about my directness in political debates (Journal, Oct. 17) reminds me of Adolf Hitler's accusation that "... impolite Poles are shooting at our airplanes while they are peacefully bombing Warsaw." Hey, Mike, it's my part of town that is being destroyed by out-of-control development.

Here's what happened at that infamous "Sustainable El Cerrito" meeting to which I was first invited, and from which I was evicted. Norman La Force talks about the mega-theater in glowing terms and then answers questions. Finally someone asks, "What about economics?"

La Force: "We don't know yet." Loubal: "Excuse me, our city manager estimates \$120,000 per year in sales tax, barely enough to pay a cop." La Force: "Loubal is a liar; he goes around claiming this is a done deal that the council knew about last year." Loubal: "Here's a 1994 letter from the developer, copied to Norma Jellison, stating that in the summer of 1994 ..." Pam Challinor interrupts: "I asked Mr. Loubal not to come. He's here just to cause trouble." Loubal tries to continue, but is shouted down (very impolitely).

My gripe is not with Norman and Pam; let them say what suits them. What I cannot fathom are 20 other people, not one of whom had the basic democratic instinct of suggesting I be heard out, and my claims confirmed or disproved. Steve Price was not present.

"Sustainable El Cerrito" needs to learn to permit a full back-and-forth discussion of all relevant controversial issues — else it will never be effective.

Otherwise, Mike Daley opposes the mega-theater, but uses inadequate impact estimates. His calculation of 1 million customers / 500,000 cars annually would apply to a 10-screen, 2,000-seat theater. The 3,686-seat project plus housing and retail would double Mike's calculated traffic.

The developer is providing 1,200 to 1,500 parking places less than would be needed for "blockbuster" evenings. How anyone can believe that BART will and can truly commit itself, far into the future, to make available such amounts of parking is beyond my understanding.

The whole mega-theater planning process is clearly based on misinformation and collusion between our council/redevelopment agency, the developer, and certain BART employees and directors, and obvious pressure put on consultants to provide "acceptable" impact numbers. All this just to save our council from properly dealing with our redevelopment's financial disaster.

The plans for the mega-theater at its new location, and the huge mixed-use structure with inadequate parking for residents, have been available at City Hall since June. For an organization calling itself "Sustainable El Cerrito" to endlessly discuss "South Gate Design Standards," and not fight this monstrosity all-out, is an insult to common sense.

These matters need to be thoroughly discussed, at a give-and-take round-table — not at "public hearings," packed with as-many-as-possible recruited city-hall supporters, where opponents are given the mandatory three minutes to ventilate their feelings. The public's questions and concerns must be fully answered, else all this is heading to lawsuits or a grand jury inquiry.

Peter Loubal
El Cerrito

Council ready for the circus

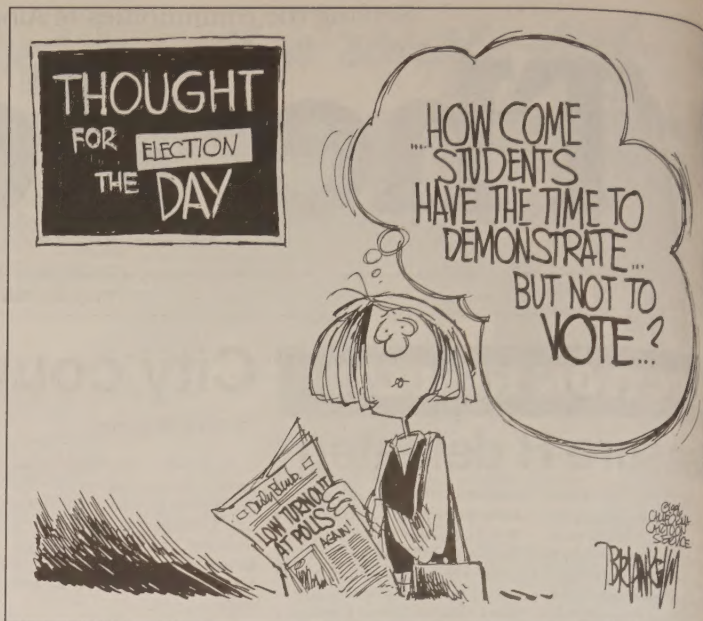
Editor:

I see we can all sleep easier now in Albany. According to your paper the City Council wants to ban the sale of "junk" guns (whatever that is).

Since Albany has zero gun stores, this seems ludicrous. What's next, declare Albany a nuclear-free zone, no clear-cutting of the ancient redwoods?

Next time Barnum and Bailey come to the Bay Area, I would suggest the members of the "clowncil" apply for positions.

Paul Schure
Albany



Police Reports

Alleged gang-related robbery suspects caught

By K. Osborn

ALBANY — On the afternoon of Oct. 31 an Albany resident reported that while her 13-year-old son was walking home from school, on the 800 block of Masonic Avenue, a car drove up with 4 to 5 Asian boys, ages 15 and 16, who reportedly demanded money from her son. They hit him then stole the jacket he was wearing. They fled north on Masonic Avenue to Portland Avenue. Officers took the report and a description of the car, a silver 1988 Honda Prelude, and occupants. The next day Officer Belman observed a car matching the description of the vehicle on the 800 block of Carmel Avenue. He contacted the five teens who were in and around the car and appeared to be preparing for another robbery. Witnesses from the previous day identified the group and they were arrested and sent to Juvenile Hall. The vehicle was impounded. Upon further investigation officers learned that the boys were from Richmond and El Cerrito and are probably part of a gang. Investigation has shown that they have been involved in one other similar robbery in Albany and two in El Cerrito in the past couple weeks.

On the afternoon of Oct. 27 an Albany boy reported that he was chased by three male juveniles, ages 12 to 14, while he was riding his bike on the 900 block of Madison Street. They stole his bike from him and departed.

On the morning of Oct. 28 officers discovered that vandals had removed approximately 100

feet of Cyclone fence tubing from a business on the 500 block of Cleveland Avenue. They then placed the tubing on the railroad tracks near the business. This apparently occurred between Oct. 25 and Oct. 28. There were no witnesses.

On the afternoon of Oct. 28 a resident on the 600 block of Spokane Street reported that between 10 a.m. and 1:30 p.m. on that day someone had broken into his silver BMW, which was parked in front of his house. There were no witnesses.

On the morning of Oct. 31 Albany officers responded to reports of three juveniles attempting to steal bikes from the bike rack at Albany Middle School. They were able to contact two of the boys who were arrested and released to their parents with a notice to appear.

On the afternoon of Oct. 31 a resident on the 900 block of Stannage Avenue reported that thieves had broken into his garage and stolen a bike. There were no witnesses.

On the evening of Oct. 31 a resident on the 900 block of Evelyn Avenue reported that thieves had broken into her garage and stolen two bikes from within. There were no witnesses. Based on evidence collected, officers believe that these three incidences are related and that the same juveniles participated in all of them.

Between 12:30 and 1 p.m. on Oct. 29 thieves broke into a white 1995 Ford pickup which was parked near the intersection of Kains Avenue and Garfield Street

and stole a cellular phone inside. There were no witnesses.

On the morning of Oct. 31 Albany officers responded to reports of a man near San Pablo and Brighton avenues who was lying at people and causing a disturbance. Officers found a 41-year-old transient man who was in possession of narcotics and arrested. He was arrested.

On the evening of Oct. 31 a resident on the 500 block of Portland Street came to the station to report that her burgundy colored Dodge Caravan had been stolen from in front of her residence. While taking the report officers received a call from Oakland Police that they had located the car. Fast work!

On the night of Oct. 31 there were two reports of older children stealing candy from young children and numerous reports of juveniles breaking pumpkins at various locations about town.

On the afternoon of Nov. 1 the catering section at Golder Fields reported that at about 11 a.m. they discovered that two cases of champagne had been stolen. There were no witnesses.

During the week of Oct. 24 Albany officers fingerprinted people at their request, towed cars, responded to 34 false alarms, intervened in 17 domestic disputes, attended to nine lost, injured or deceased animals, saved seven people who were locked out of their house or car and responded to five reports of barking dogs. Albany paramedics responded to seven medical emergencies.

Armed suspect demands coins at Unocal 76

By Dawn Frasier

EL CERRITO — The Unocal 76 station was robbed at about 4:24 p.m. Oct. 25. A man with a revolver demanded coins, then fled on foot northbound on Carlson Boulevard.

An employee of Del Norte Liquors was attacked by a man who found he could not get change for a \$100 bill. The incident occurred at about 8 p.m. Oct. 26. The suspect is described as a white male in his 20s or 30s, wearing a blue hat, Levis, and a light colored T-shirt; he had a small beard.

A Kensington man was arrested for riding a bike under the influence of drugs and alcohol. He was found to be in possession of burglary tools; he was also charged with resisting arrest. The arrest was made at South 56th and Cypress Avenue at about 1:21 a.m. Oct. 28.

A man looking at an amplifier at Stereo Hi Fi asked to see some speakers, then ran out the door with the amplifier to a waiting car. The incident occurred at about 11:30 a.m. Oct. 24.

A Richmond man was charged with possession of a stolen vehicle and attempting to evade officers at Moerser and San Pablo Avenue at about 1:23 a.m. Oct. 30.

Two Richmond male juveniles were arrested for stealing a hubcap from a vehicle parked in a lot in the 10700 block of San Pablo Avenue at about 10:15 a.m. Sept. 12.

There were eleven arrests for driving under the influence: a San Pablo man at San Pablo and Knott (4 a.m., Oct. 27); a Richmond woman at San Pablo and Potrero (12:02 a.m.,

Oct. 20); an Oakland man at San Pablo and Carlson (12:05 a.m., Oct. 23); an El Cerrito woman in the 1300 block of Liberty Street (12:19 a.m., Oct. 26); a Rodeo man at San Pablo and Potrero (11:55 p.m., Oct. 25); a Berkeley man at San Pablo and Hill (5 a.m., Oct. 26);

an Oakland man at Avila Street and Yosemite Avenue (2:20 a.m., Oct. 26); a Sacramento man at San Pablo (no cross-street given) (4:46 a.m., Oct. 26); an El Cerrito man at San Pablo and Lincoln (1:10 a.m., Oct. 29); a Berkeley man on San Pablo between Cutting and Potrero (no date given); and a Richmond man at Cutting and I-80 (2:40 a.m., Oct. 26). The Richmond man was also charged with possession of methamphetamines.

Three other arrests following vehicle stops were reported. Two arrests were made for possession of methamphetamines. One arrest was made at Lexington and Waldo Lane (12:10 a.m., Oct. 27). A San Mateo man was arrested Oct. 23 for possession of both methamphetamines and a loaded concealed firearm.

A Richmond man was arrested the same day, also for possession of a loaded, concealed firearm.

Someone attempted entry into a Jeep Cherokee after smashing one of its windows. The incident occurred in the 1200 block of Norvell Street at about 12:22 a.m. Oct. 28.

Six property thefts from vehicles were reported. Someone ransacked a glovebox and took an indash stereo from a vehicle parked in the 1200 block of Brewster Drive between Oct. 13 and 27. A glovebox and console

were ransacked in the 2400 block of Tulare overnight on Oct. 24. An indash stereo and camera were taken from a vehicle parked in the 800 block of Lexington Avenue during the night.

Someone forced open a car in the El Cerrito Plaza parking lot between 2 p.m. and 2:20 p.m. Oct. 25. The suspect was known to the victim. Someone threw a construction barricade through a vehicle's windshield on Lincoln between Albany and Norvell overnight Oct. 25.

An indash stereo and miscellaneous items were taken from a vehicle parked in the 400 block of Cutting overnight Oct. 23; a credit card taken from a vehicle parked in the 2000 block of Carquinez during early morning hours Oct. 25.

A vehicle was vandalized at El Cerrito Plaza at about 5:07 p.m. Oct. 26. The suspect was known to the victim. Someone threw a construction barricade through a vehicle's windshield on Lincoln between Albany and Norvell overnight Oct. 25.

Mail was taken from a mailbox in the 700 block of Richmond Street during the daytime Oct. 8. Mail taken from in front of a home in the 6600 block of Gatto Avenue Oct. 25.

Two thefts were reported from residential porches. Clothing and miscellaneous property was taken from the 2500 block of Tanager between 4 a.m. and 8 a.m. Oct. 26. Recycling materials were taken from the 5300 block of Pointsett during the daytime Oct. 25.

Shoplifting arrests were made at Safeway (a Richmond man and a Richmond male juvenile), at Target (a San Pablo man), at Payless (a San Pablo woman), and at Food City (a Richmond male juvenile).

A bike was turned in.

The Journal

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Newsline



Bianca Montgomery

Student to attend national leadership conference

EL CERRITO — Resident Bianca Montgomery has been selected to attend The National Young Leaders Conference Nov. 19 in Washington, D.C. The conference is billed as a leadership development program for high school students who have demonstrated leadership potential and scholastic merit.

Montgomery, a senior, will be among 350 students nationwide participating.

During the conference, participants will be welcomed by the Floor of the United States House of Representatives, take part in a panel discussion with members of the National Press Club, visit foreign embassies and receive policy briefings from senior government officials. Montgomery will also participate in leadership skill building activities.

"I am very fortunate to have been selected. I have a great desire for learning. I believe education can be the skeleton key to many doors in life. My goals

include walking through many of those doors," said Montgomery, whose main interests include writing poetry and short stories, a children's book and a board game geared toward teenagers called "The High Road or the Low Road."

Senior center holds bake sale

EL CERRITO — Homemade cakes, cookies, pies, and breads will be the main attraction at "The Open House" Bake Sale on Thursday, Nov. 14, from 10 a.m. to 1 p.m. at the Senior Center, 6500 Stockton Avenue, El Cerrito (behind the Library).

The bake sale is a fundraiser for the Home Delivered Meal Program ("Meals on Wheels"), which provides hot noon meals for homebound elderly persons in El Cerrito and Kensington.

Community members can help by bringing baked goods to "The Open House" Senior Center by 3 p.m. on Nov. 13 and/or by coming to the bake sale on Nov. 14 and buying goodies.

For information call Doris Patton at 215-4342 from 10 a.m. to 1 p.m. Monday through Friday.

Child care center moved

EL CERRITO — Children participating in the city-sponsored childcare program at the Canyon Trail Clubhouse were moved to the Castro Clubhouse recently after a problem was discovered at the former facility.

According to City Manager Gary Pokorny, there have been "some indications of failure of the foundation" at the Canyon Trail Clubhouse.

Staff will evaluate the building and any movement of the soil under the building. The children will not return until the evaluation is completed and any necessary corrections made.

"We wanted to make sure there was no danger to the public or to our staff," Pokorny said.

County to decide on appropriate transportation mitigation fees

By Dawn Frasier

The West Contra Costa Transportation Advisory Committee will be meeting to decide on appropriate mitigation fees developers should pay when doing business in West County. The funds generated by those fees may eventually help get a parking structure built at the El Cerrito Plaza Station.

The proposed Subregional Transportation Mitigation Program (STMP) must go through a number of steps, though, before it

is finally approved. Even then, the amount of money to be generated is an unknown quantity.

The establishment of such a program has been under discussion for about eight months. Several months ago, Lisa Hogeboom, WCCTAC's program manager, met with the El Cerrito City Council to discuss the STMP proposal.

At that time, Highway 4 improvements were a major topic for discussion. WCCTAC's preliminary thinking was that a large amount of the funding raised would go for those improvements;

council members wondered what the connection was to El Cerrito.

Then-mayor Cathie Kosel, for example, shared her own concerns for Highway 4 safety; a former student and friend had been killed on the road, which is known for its continuing tragic accidents. At the same time, she does not believe that developers working on projects in El Cerrito should pay mitigation fees for projects that have little connection to the community.

Other cities agreed, as did a consultant to WCCTAC.

Garden club features holiday arrangements

EL CERRITO — Home for the Holidays will be the theme of blue-ribbon flower arranger Mary Hall, Berkeley, when she presents her designs at the El Cerrito Garden Club's meeting and fund-raiser, Nov. 14, at 9:30 a.m. at El Cerrito Community Center, 7007 Mooser Lane. A special array of member-

grown plants for sale, door prizes, white elephants, silent auction, arts and crafts and club T-shirts will also be offered. Hall will also donate some of her designs as prizes. Tickets for non-members will be available at the door for \$5.

A master judge of California Garden Clubs, Inc., state board, Hall

is chair of its Landscape Design Critics Council. She is a longtime club member. Her work has been widely seen and acclaimed throughout Northern California at garden shows, fairs, and special horticultural events.

For more information, contact Dee Prun, 527-7409.

County to hold public hearing on health care

A public hearing will be held regarding proposed action that the Contra Costa County Board of Supervisors disband the current Contra Costa County Adult Day Health Care (ADHC) Planning Council and designate

the Contra Costa County Advisory Council on Aging as the ADHC Planning Council.

The purpose of the ADHC Planning Council is to facilitate the establishment and continuation of Adult Day Health Care

programs to meet the needs of Contra Costa County residents.

The public hearing is scheduled for Wednesday, Nov. 20, 10 a.m., Second Floor, Sequoia Room, 50 Douglas Drive, Martinez.

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Goings on About Town

Events, meetings, classes...

Albany Senior Center, 846 Masonic Ave. Nov. 11: Meeting of Parents Involved in Education, 7-9 p.m.

Berkeley Gray Panthers, 1325 Grant St. 527-3790. Meetings: Nov. 8: Peace and Justice Committee at 10:30 a.m. Nov. 11: Transportation Committee at 10:30 a.m. Nov. 12: Education Committee at 10:30 a.m. Health Committee at 12:30 p.m. Board of Directors at 2 p.m. Nov. 14: Media Committee at 10:30 a.m. Housing Committee at 2 p.m.

Berkeley Hiking Club. Nov. 10: Lunch and Waterfront Park hike. 526-1667.

Borders Books-Music-Cafe, 5800 Shellmound St., Emery Bay Public Market. 654-1633. Nov. 8: Brenda Knight discusses *Women of the Beat Generation* at 7 p.m. Nov. 11: Comedy: Steve Rosenfield and Don Perrazo at 7:30 p.m. Nov. 13: Leil Lowndes discusses *How to Make Anyone Fall in Love With You* at 7:30 p.m.

Claremont Branch of the Berkeley Public Library. 2940 Benvenue, 644-6880. Nov. 7: Spine-tingling stories for adults at 7:30 p.m. 644-6880.

East Bay Genealogical Society meets at 10 a.m. on Nov. 13 at Berkeley Public Library, Shattuck and Kittredge. 526-5052.

Berkeley Richmond Jewish Community Center, 1414 Walnut St. Third Sunday of every month: Cafe Europa, an intergenerational discussion group for Holocaust survivors and children of survivors will meet from 3-5 p.m. 704-7475. Nov. 10: Laurie Zoloth Dorfman, *The Ethics of Encounter*, at 10 a.m. \$4 members, \$5 public. 848-0237.

Black Oak Books, 1491 Shattuck Ave. 486-0698. Nov. 7: Linda Grant, *Lethal Genes*. Nov. 10: Annick Smith, *Big Bluestem: A Journey into the Tallgrass*, and William Kittredge, *Who Owns the West?* Nov. 12: Czeslaw Milosz, *A Book of Luminous Things: An International Anthology of Poetry*. Nov. 13: Barbara Sofer, *The Thirteenth Hour*. Nov. 14: Fred Leeborn, *Out West*.

Cafe Crayon, 1309 Solano Ave. 527-4475. Wednesday nights: Free chess club for kids. Lessons by coach Robert Haines. Please bring a chess set. Second Tuesday of each month: Healthy Baby Workshops from 11 a.m.-12 p.m. Wednesdays: Sororipomist — Berkeley/Albany working women meet at 12:15. We welcome new members.

Cal Postmasters meets every

Wednesday at 5:30 p.m. at 120 C Bechtel Hall, UC Berkeley campus.

Center for Psychological Studies, 1398 Solano Ave. 524-0291. Nov. 8: Lecture: *The Biopsychosocial Treatment of Chronic Pain*, given by Kimeron Hardin from noon — 1:30 p.m.

Cody's Books. Events at 7:30 p.m. unless otherwise scheduled. Nov. 7: Matthew Gutmann, *The Meanings of Macho: Being a Man in Mexico City*. Nov. 8: Al Young, *Who Is Angela?* Nov. 11: Belle Yang, *Baba: A Return to China upon My Father's Shoulders*. Nov. 12: Karen Gordon, *Paris Out of Hand: A Wayward Guide*. Nov. 14: Jon Orner, *Where Every Breath Is a Prayer, A Photographic Pilgrimage into the Spiritual Heart of Asia*.

EcoTimber, 1020 Heinz Ave. Nov. 9: Workshop titled "Good Wood—Sustainably Harvested and Recycled Wood Products," from 10 a.m. to 2 p.m. RSVP 549-3000.

Eastwind Books of Berkeley, 1986 Shattuck. 548-2350. Nov. 9: Al Robles, *rappin' with ten thousand carabao in the dark*, at 6:30 p.m.

Easy Going Travel Shop and Bookstore, 1385 Shattuck. 843-6725. Events at 7:30 p.m. unless otherwise scheduled. Nov. 7: Marybeth Bond, *Gutsy Women: Travel Tips and Wisdom for the Road*. Nov. 14: Judith Gilford, *The Packing Book: Secrets of the Carry-On Traveler*.

First Unitarian Church, One Lawson Rd.-Moeser Ln. at Arlington, Kensington. Nov. 9: Lecture: What Does Enlightenment Actually Feel like? By Abe Levitsky and Steve Berkov from 10 a.m.—noon. 373-8850. \$5 suggested donation.

Gaia Books, 1400 Shattuck Ave., Berkeley. 548-4172. All events \$3 and at 7:30 p.m. unless otherwise noted. Nov. 7: Brenda Knight and poets, *Women of the Beat*. Nov. 8: Sue Bender, *Everyday Sacred*. Nov. 10: Rose Offner, *Journal to the Soul*. Nov. 11: Mandy Atfel, *Reading Other People: A Writing Workshop* from 9—10 p.m. Nov. 12: Tom Hayden, *The Lost Gospel of the Earth*. Nov. 13: Marcia Emery, *Intuition Workbook*. Andrew Harvey and Eryk Hanut, *Mary's Vineyard*.

Israeli folk dancing 8 to midnight, Wednesdays at El Cerrito Veteran Building, 6401 Stockton, El Cerrito. 521-0959.

Kensington 55-plus Activity Center, at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146. Nov. 7: "Expansion of the Local Park System," at 11 a.m. Red Cross blood

pressure check available from 9:30-11 a.m. Nov. 14: North Bay Saxophone Quartet at 11 a.m.

Kensington Recreation Center, 1st and 3rd Thursdays of each month: East Bay Collectors Club meeting from 7:30-9 p.m. Stamp collecting, postal history and all related matters. 465-6266 or 526-5397.

Lawrence Hall of Science. Centennial Drive below Grizzly Peak Blvd. 642-5132. Saturdays and Sundays: Holt Planetarium at 1, 2:15 and 2:30 p.m. \$2 per ticket. Saturdays: Computer Lab at 1, 2:15 and 2:30 p.m. \$5 per adult/child team. Recommended for children 5 and up. Free stargazing from nightfall to 11 p.m. Through Jan. 19: "Brain Games," a colorful, interactive exhibition featuring games designed to stimulate your mind. Nov. 11, 26: Holiday Fun. Family Workshops: Call 642-5134 at least one week before.

Kensington Library, 61 Arlington Ave. 524-3043. Nov. 14: The Lindsey Wildlife Museum will show creatures of the night at 3 p.m.

M.C. Newburn Books, 950 San Pablo. 524-1370. Nov. 9: Najeeah Jaja, *Ripper the Berry, Sweeter the Juice*, at 5:30 p.m.

Pacific Film Archive, 2621 Durant Ave. Nov. 10: *Shakespeare's Children* at noon.

Redwood Gardens, 2951 Derby St. Every Monday night: East Bay Singers, who welcome new members, will rehearse. 527-8318.

REI, 1338 San Pablo Ave. 527-4140. Oct. 24: Northern California's Lost and Found Coasts: Famous and Little Known Trails West of Highway 101, at 7 p.m. Nov. 7: Climbing Denali at 7 p.m. Nov. 9: Snowboards at 2 p.m. Nov. 14: Cross Country Skiing: Get Ready to Go at 7 p.m.

Stained Glass Garden, 1800 Fourth St. 841-2200. Through Nov. 23: Introduction to Stained Glass, Saturday mornings, 10:30 a.m.-1 p.m. Thursdays, Nov. 14-19 (except Nov. 25): An Introduction to Stained Glass, 7-9 p.m.

Tehiyah Day School, 2603 Tassajara Ave. 233-3013. The Hanukkah Book Fair will be Nov. 7 from noon to 3 p.m. and 6:30-9:30 p.m., Nov. 8 from noon-4 p.m., and Nov. 11 from 8:30 a.m.-4 p.m.

University YWCA, 2600 Bancroft Way, Berkeley. 848-6370. Women's Career Network is free to YWCA members and \$20 for nonmembers. One-hour session of Career Counseling is \$40 mem-

bers and \$50 nonmembers. Self-assessment for Career Direction is \$120 members / \$130 nonmembers. Classes in Salsa, Ballroom, Afro-Brazilian, Bellydance, Yoga, Aikido, Karate, Aerobics, Fitness Boxing, Pilates-based exercise, Modern Jazz and more begin in mid-Oct. Drop-in fees \$6.50-\$10.

U.C. Extension, 1995 University Ave. Nov. 9: Physician-Assisted Suicide: Respect for a Right to Die or Murder? 1-5 p.m. at Alumni House, U.C.B. campus. \$15. The Black Madonna, from 9:30 a.m.—4:30 p.m. \$85. Nov. 9 and 10: Shakespeare's Globe Theatre Restored, from 9:30 a.m.—10 p.m. Saturdays, Nov. 9 to 23: African-American Children and Their Families, from 9 a.m.-3 p.m. \$150.

U.C. Theater. Nov. 8: *Get Over It* at 4:30 p.m. and 9 p.m. Nov. 8: *You Ain't The Boss of Me* at 7 p.m.

Vista Community College, 2020 Milvia St. 841-8431. Nov. 8: "Develop Powerful Presentation Skills with PowerPoint 4.0," from 5-9 p.m. Nov. 9: "U.S. Customs, Duties and Harmonized Systems" from 8:30 a.m.—5:30 p.m. \$6.50 for CA. residents.

Performances

Ashkenaz, 1317 San Pablo Ave., Berkeley. 525-5054. Nov. 7: The Gumbo Band at 9 p.m. \$6. Nov. 8: Amanda Poets at 9:30 p.m. \$8. Nov. 9: Balkan dance lesson at 8 p.m. Edessa Anoush Ellas at 9:30 p.m. \$8. Nov. 10: Awards reception for Californians for Affirmative Action and the Suitcase Clinic, from 2-4:30 p.m. Tropical Vibrations at 9 a.m. \$7. Nov. 12: Cajun dance lesson at 8 p.m. Al Rapone at 9 p.m. \$7. Nov. 13: West Coast swing lessons at 8 p.m. Rusty Zinn at 9. Nov. 14: Akimbo at 9 p.m.

Aurora Theatre Company presents *Seascape*. Berkeley City Club, 2315 Durant. 848-7800. Through Nov. 10. \$18-20.

Blake's, 2376 Telegraph Ave. 848-0886. Nov. 7: Steve Gannon and the Monday Blues Jam. \$3.

Brick Hut, 2512 San Pablo Ave. 486-1124. Third Thursday of every month: Community Open Mic. Musicians, poets, comics and performance artists of every stripe welcome to practice or work on their material. 7:30-9:30. \$5 suggested donation.

Berkeley Public Library, 2090 Kittredge. Nov. 8: UpSurge! poetry and jazz at 8 p.m. 644-6100.

Contra Costa Civic Theatre, 951 Pomona Ave. El Cerrito. Through Nov. 23: *Murder by the Book*. 8 p.m. on Fri.,

Sat. 2 p.m. on Nov. 3. \$10 adults/ \$6 youths. 524-9132.

Freight and Salvage, 1111 Addison St. 548-1761. Music at 8 p.m. Sunday through Thursday, and 8:30 p.m. Friday and Saturday. Nov. 8: Greg Brown. Nov. 9: Martin Sexton and Vance Gilbert. Nov. 10: Robin and Linda Williams. Nov. 12: Barbara Lamb Fiddle Band, plus Mike Dowling. Nov. 13: Battlefield Band. Nov. 14: Martin Simpson.

Hertz Hall, University of California. Nov. 8: Chamber Chorus at 8 p.m. Nov. 10: BCCP at 3 p.m. Nov. 13: Collegium Musicum Baroque Orchestra from 12:15—1 p.m.

Racing Hare, Julia Morgan Theater, 2640 College Ave. Through Nov. 10. 436-5085.

Other People's Money is at Live Oak Theater presented by Actors Ensemble of Berkeley. 1301 Shattuck Ave. Friday and Saturday through Nov. 16. \$9.

Starry Plough Restaurant and Pub, 3101 Shattuck Ave., Berkeley. 841-2082. Music starts at 9:45 Friday and Saturday, 9:30 on Thursday. Traditional Irish music every Sunday starting at 8 p.m. Every Monday: Irish dance lessons at 7 p.m., Traditional Irish music at 9 p.m. Every Tuesday: Cabaret Open Mike at 7:30 p.m. Nov. 7: Saturn's Flea Collar, OJAS. \$3. Nov. 8: Tempest, The Green Men. \$6. Nov. 9: The Supernaturals, Thumb of the Maid, DJ Shante. \$6. Nov. 14: Benefit for Berkeley Food Bank and Barley Productions: Missing Link, Jalopy. \$5.

St. John's Presbyterian Church, 2727 College Avenue at Garber St. Nov. 9: The SF Early Music Society presents "Mad About Italy: France Looks South," at 8 p.m. \$20 general/ \$17 seniors and SFEMS Members/ \$10 students. 528-1725. Nov. 10: Berkeley Youth Orchestra at 4 p.m. \$3 suggested donation. 845-4536.

St. Joseph the Worker Church, 1640 Addison St. Nov. 8: Coro Hispano de San Francisco and Conjunto Nuevo Mundo on Dia de los Muertos, at 8 p.m. \$9 general/ \$7 students. 415-431-4234.

Le Val's Subterranean Theatre.

Nov. 12: *The Marx Brothers go to the OK Murder Media Circus*. 653-74. 6.

Templebar, 984 University Ave.

548-9888. Nov. 9: Kem Kanikapila and Friends at 9:30 p.m.

Trinity Chapel, 2320 Dana St. Nov.

9: Duo Linos at 8 p.m.

University Theater Workshop.

Nov. 7, 8, 9: *The Day Room*. 642-9925.

Zellerbach Hall, UC Berkeley. Nov. 13: Carl Franklin at 8 p.m. David Golub, piano, at 8 p.m. \$30. Nov. 9: Inti-Illimani at 8 p.m. \$24/ \$30. Nov. 10: Sabri Boudiaf with the Brothers from 2-5:30/ \$24/ \$18.

Zellerbach Playhouse. Nov. 8: Margaret Jenkins Dance Company.

Religious activities

St. Alban's Episcopal Church, Washington Ave., 525-1716. Holy Eucharist at 8 and 10 a.m. and on Tuesday evenings at 6 p.m.

Berkeley Fellowship of Unitarian Universalists, 1924 Cedar at 16th. 841-4824. Nov. 7: "The Moment Must Die," speaker: John M. Childers' Program: children's dieters; classes for preschoolers; Fair, from 10:30 a.m.—6 p.m. suggested donation.

Chochmet Halev. Classes and Chessed meditations, which are of the Jewish tradition, held on Wednesdays, 7-9 p.m. \$10-15. Berkeley Way, near MLK.

Congregation Neivot Shalom. Open House from 1-4 p.m. \$20.

El Cerrito United Methodist Church, 6830 Stockton Ave. 526-6300. 9-30 p.m. \$2.50 adults/ \$1.25 children.

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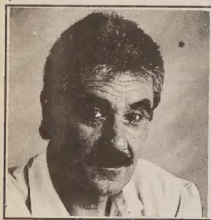
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See GOINGS ON, page 5.

Fitness & Health



Get Better As You Get Older

By Paul Yazolino

It was hard to do interval training at home until the Cooper Institute developed automated interval training software. Precor USA purchased the software and has incorporated it into its treadmills. With a Precor treadmill and a few pounds of hand resistance (weights) to provide upper-body workout, you can get outstanding health results. Your b.p. might even drop.

Q. Can you interval-train on a non-Precor electronic treadmill? A: Yes, but you may have to keep changing the speed/incline settings manually.

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(Before you begin any exercise program, check first with your physician or an exercise physiologist.)

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The Workout For People Who Don't Have Time To Workout

"Work Harder On Yourself Than You Do On Your Job"

-Jim Rohn

In this day and age finding time to give yourself gets more difficult every day. It seems as if everyone and everything gets priority over our personal needs. Especially for women, we seem to put ourselves on the back burner.

The best gift you can give yourself is improved health. When we eat right, exercise and take better care of our own needs, life can become much better. We have more energy, small daily "problems" don't bother us as much and we sleep better. Taking care of yourself through exercise and good nutrition will make us better parents, employees, partners

and people. Better health is a decision we all can make, but what stops us? We often resist what is best for us. We do this for many reasons, we don't deserve it, we don't have time, it's not a priority. There is nothing more important than feeling better.

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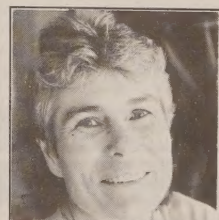
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or Rockridge can bike or over in less than 10 minutes feel at home there, and for a place, its staff and members important part of our daily lives. We are the members INSIDE-OUT FITNESS, a small club located at 4444 Piedmont Avenue, just east of Pleasant Valley Avenue. (510-655-8308). Sometime soon and expand what a small club can offer did, and there our search for right place to exercise ended.

For those of us in Piedmont, this place of exercise and fitness is right in our own backyards, walking distance or a 2-minute car ride. We that live in Montclair, the hills,

Do You Need A Personal Trainer?

By Dr. Laura Van Horn

Physiologist before beginning any exercise program. The reason for this is obvious. Random exercise is hazardous, especially over age 40. An Exercise Physiologist is an individual who has a graduate degree in Exercise Physiology. Working with an Exercise Physiologist to assess your health and fitness and then design an individualized program is essential to ensure your safety as well as the success of your goals. In addition your program should be supervised by only qualified fitness professionals who are working under an Exercise Physiologist's supervision. At my Phytess Connection, we do just that and more. Further, we don't sell anything except our personal services and we are dedicated to meeting your goals.

QUESTION 2: "Who can afford a personal trainer like you?"

ANSWER: The answer is simple: YOU CAN!

Instead of purchasing expensive equipment with the risk of working out unsupervised or in an unsupervised and crowded gym, our programs at the Phytess Connection are personalized and the fees are affordable. For today's topic I would like to address exercise and arthritis/osteoporosis.

Most of us have a touch of arthritis as we approach our 50's. It is caused by normal wearing joints and old injuries - or both - result in pain, swelling, and stiffness.

Osteoporosis: Osteoporosis is characterized by a decrease in density and thinning of bones which leaves them so brittle that they can break. As we age this process is inevitable unless we exercise with resistance on our muscles.

What can we do about these conditions? Luckily we do have some control over arthritis and osteoporosis.

First of all, you must try to be more active. This is very important. Ideally, you must walk, run, swim and get fresh air and sunshine on a regular basis. But more importantly, you should consult your Exercise Physiologist and get a personalized program designed that incorporates aerobic exercise with resistance exercises that slowly increase your body's strength and flexibility. The fits of this type of training that people over 40 is well documented can join with me to make sure your health is developed and maintained its ultimate potential.

Please feel free to call for an appointment to meet with me about your personal fitness needs. Phytess Connection is located at La Salle Ave., across the street from Montclair Pharmacy and Uptown Delicatessen. 339-6546.

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Albany unveils new ramp to the internet

Richard A. Russo

ALBANY — There's a new ramp to the "Information Super Highway," and it's right at the Albany Library. On Monday, Oct. 21, the library unveiled its new Internet station. The station now has full access to the World Wide Web through the library's terminal. In addition to catalogs of libraries, museums, and government agencies around the world, patrons will have access to the full range of materials available on the Web, including information files, graphic images, and audio and video clips.

In 1995, the Albany Library Board urged the library to move forward with plans to offer Internet access as soon as possible. Library staff applied to the State Library's Infopeople Project and were awarded a grant that provided the necessary computer equipment, staff training and an Internet account through CerfNet.

Coho, a local resident and library supporter, agreed to serve as the library's Community Partner and has provided technical support and advice. The Alameda County Library system, of which Albany is a branch, developed a library web which serves as a gateway to the Internet and includes access to the library's catalog as well as Internet search tools.

The Internet station has already been a big hit. Just in the first

week, patrons have used it to get up-to-the-minute stock quotes, check job listings, do research for school homework assignments, and find information on everything from the World Series to their favorite rock groups.

"The World Wide Web is particularly helpful for current information that may be difficult to find in conventional print sources," explained Ronnie Davis, Albany Branch Librarian. "For example, right now there's a wealth of information available on the elections. The Clinton, Dole and Perot campaigns all have web sites, and the California Voters Foundation offers non-partisan in-

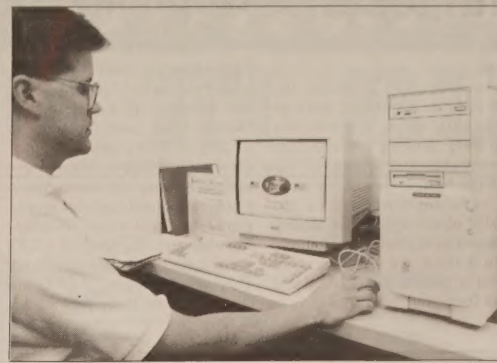
'The World Wide Web is particularly helpful for current information that may be difficult to find in conventional print sources'

— BRANCH LIBRARIAN RONNIE DAVIS

formation on local and state elections.

"Newsgroups are another main attraction, providing a global forum for people to share information, discuss topics of mutual interest, and ask questions. If you have an unusual interest or hobby, you're almost certain to find someone else on the Web who shares it — even if they live in Europe or Africa or Asia.

Albany is more than just an entry point to the Internet. In ad-



Wade Olofson surfs the net at the Albany Library.

dition to the County Library, both the city of Albany and Albany High School have their own sites on the World Wide Web. The city

das, and information on public services, as well as links to other sites, such as the Earthquake Preparedness Program (EQPP).

Albany High School beat everyone on to the "Super Highway." Students working under the direction of school librarian Linda Nielsen and her husband, Al, had the school's home page up on the Web at the beginning of the year.

The Internet terminal in the school library is heavily used for research, and there are links to other Web sites, including the city's home page and the Albany Library. A unique feature is the Alumni Guestbook, where alumni can sign in and keep in touch with their old school.

On Wednesday evening, Nov. 13, at 7:30 p.m., the Friends of the Albany Library will feature a program entitled "Albany on the Internet" as part of their annual membership meeting. The program is open to the general public and will feature speakers from the library, the city and the high school, as well as live demonstrations of the Internet. Internet access is available at the Albany Library during all open hours. Call the library at 526-3720 to make an advance reservation.

Albany PTA Council News

School Board to hold hearing

On Tuesday, Nov. 12 the Albany School Board will hold a public hearing to determine how to spend a "one-time district grant" from the state of \$112,024. The money is intended to provide for non-recurring items, such as instructional materials, library resources, technology, and deferred maintenance. Nevertheless, the funds are unrestricted, and could be used to increase teacher salaries.

If the board wants to spend this money on salaries, the law requires a second public hearing. Last year, the board used a similar state grant to give the teacher a small salary increase, rather than spending it on any of the above non-recurring costs.

Only unrestricted funds can pay for teacher's salaries. Restricted funds — also called "categorical funds" — are those targeted by the state for specific programs, the most expensive being Special Education. Categorical funds can pay only for the programs mandated by the state.

More often than not, however, the state mandates a program and sends only part of the money needed to pay for it. Districts are then required to make up the difference out of money from the general fund. The practice of taking general fund money to pay for categorical programs is called "encroachment."

Encroachment figures vary from year to year, depending on how much the state budget sends to the districts.

The confusion over how much money is available for Albany teachers' salaries stems partly from interpretations of these encroachment figures. The Albany Teachers' Association (ATA) has said that money presently specified for encroachment could be shifted back to the general fund, because of an increased contribution from the state this

year. However, part of the increased state contributions (not including the one-time grant money mentioned above) were intended to pay for class size reduction and for site council funds, among other things. While these are not restricted funds, they were intended for specific purposes. Some of this money was allocated to hire four new teachers to teach smaller classes in the first grade. The money is already spent.

For site council grants to be used towards a pay raise, the individual site councils must meet and vote to use their money that way. These grants are expected to generate about \$66 per student, which means that the grants could give Marin and Cornell about \$34,000 each, Vista-MacGregor \$25,000, Albany Middle School \$45,000, Albany High School \$55,000, and MacGregor continuation high school \$25,000.

The disparities of timing and scheduling further complicate the process for everyone. Money from the state arrives at various times, often after the decision to spend has to be made. (Class size reduction money, which the school board allocated in August so that teachers could be hired for September classes, had not arrived as of last week. But it will, it will..)

Site council grants depend on the site council recommending and the school board approving a spending plan before the May 1 deadline. Some Albany site councils still need members. Contact your school if you want to know more about its site council.

Meetings this week:

Tuesday, Nov. 12: Albany School Board meets and holds a public hearing at 7:30 p.m. in the Cornell Multi-Use room.

Thursday, Nov. 14: Marin PTA meeting, 7 p.m.

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"The Consumer's Guide to Hearing Aids"

New Report Compares 28 Major Hearing Aid Brands

Call 526-4348 for your FREE copy.

A new publication which gives consumers the ability to compare hearing aids by brand, circuit option, and style is now available. In just the last 10 years a complex array of new technologies have created a maze of choices in the selection of hearing aids.

Where there used to be a limited number of options in tone, volume and sound quality, there are now numerous types of hearing aid amplifiers and circuit configurations appropriate for each patient.

For this reason, we have organized "The Consumer's Guide" into an easy-to-understand technology pyramid which categorizes the various circuits and price options," said Howard Hait, Audioprosthologist, Board Certified in Hearing Instruments Sciences of Advanced Instruments of El Cerrito, 560 El Cerrito Plaza, El Cerrito.

"The lowest step on the pyramid represents the lowest costs technology and the top of the pyramid represents the newest, more expensive technology."

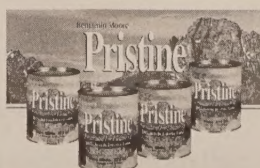
Advanced Instruments of El Cerrito offers a large selection of major brands and is able to select the specific make and model which is best suited for the patient's individual hearing loss.

And because of Advanced Instruments' 31 day return policy, the patient is assured of an accurate fitting.

"Our staff is knowledgeable regarding all types of hearing conditions and will be happy to answer any questions you may have," said Hait.

We invite you to call for a free copy of "The Consumer's Guide" or to schedule and appointment for a complete hearing aid evaluation — 526-4348.

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County sets up free health tests

To help encourage Contra Costa women over 40 years old who are low-income and have either no health insurance or inadequate coverage to get important health care screening, the county has established one-stop women's health services.

The Contra Costa County Health Services Department says that beginning Nov. 7, health centers in Richmond and Pittsburg will begin offering free pap smears, clinical breast exams and mammograms in East and West County for qualified women over the age of 40. (For appointments and more information, call 374-3146 in Richmond.) The program is co-sponsored by the Contra Costa Health Plan.

"We are excited that these uninsured women can now receive free breast health and pap

smears," says Ann Zukoski, coordinator of the Contra Costa Breast Cancer Partnership, a coalition that advocates for increasing women's access to comprehensive health care.

Zukoski says the partnership hopes making services easier for women to use will encourage them to have regular health check-ups. She points out that improving access is especially important in Contra Costa County, where the breast cancer

rate is the second-highest in the state.

According to Zukoski, the services in Richmond will be available once a week. In Pittsburg, women's health care is available once a month.

"The bottom line is, we want to encourage women to get health check-ups. Early detection can save your life. To motivate women, we tell them, 'Do it for yourself, do it for those who love you.'"

Duplicate bridge games in El Cerrito

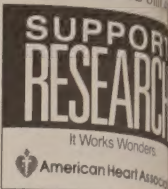
EL CERRITO — Duplicate bridge games suitable for the novice player are held at the El Cerrito Community Center, 7007 Moeser Lane, each Tuesday at 12:30 p.m. Entry fees are \$2 per person — call 232-6689 for information. Games run about three hours. Additional duplicate bridge games are held every Monday, Tuesday and Thursday at 12:30 p.m., and every Monday and Thursday at 7:30 p.m., at the Community Center. Entry fees are \$3

per person — call 232-6689.

The Thursday, Nov. 7, 7:30 p.m. game will be in the barometer format, in which players will be able to track their standing throughout the game, and for which the hands will be pre-dealt and hand records with brief analyses will be provided — entry fee for this event only is \$5 per person.

Games are held at Live Oak Park, 1301 Shattuck Ave., Berkeley, every Wednesday and Friday


at 1 p.m. Entries are \$3 per person — call 223-6539. (The games are sponsored by the Contra Costa County Chapter of the American Heart Association.)



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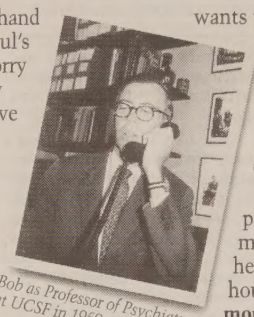
—Dr. M. Robert Harris, M.D., Professor Emeritus, UCSF
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As a retired physician, Bob Harris knows first-hand the many benefits of full Life Care living at St. Paul's Towers. He and his fellow residents never need worry about the availability and affordability of quality medical care. Because they know they will receive comprehensive care on site, or hospitalization when needed, as part of their Life Care contract.

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Bob enjoys the company of his friends and neighbors at St. Paul's Towers. He socializes when he



Bob as Professor of Psychiatry at UCSF in 1959.

wants to and still enjoys the privacy of his spacious apartment overlooking Lake Merritt.

Bob's passion is gardening and he can be found tending to his flowers daily in the terrace garden just outside St. Paul's Towers' gracious dining room.

Call today to arrange a personal tour.


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 About a year ago, it became time for Peter Piper's parents to re-enroll in their health plan. Without thinking too much about it, that's what they did. Later, Peter became sick. His doctor wanted to send Peter to Children's Hospital Oakland because it specializes in treating kids. Unfortunately, the Piper's health plan required Peter to use doctors at a hospital (a good one) that serves mostly adults. When Peter didn't seem to be getting better, that hospital's doctors called Children's for advice. Eventually, Peter's parents' insurance company let Peter be transferred to Children's. Soon, the pediatric specialists at Children's Hospital Oakland diagnosed and treated Peter, and he got well and went home. This year, Peter's parents will probably pick a plan that makes it easier to take him to Children's.

The End.

Does your health plan allow easy access to Children's? Find out now, during your employer's fall open enrollment period. For information about choosing a health plan for your child, contact: 1-800-400-PEDS www.kidsfirst.org.

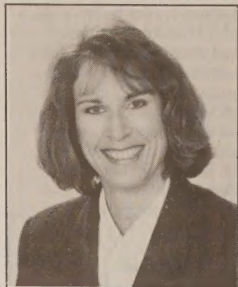
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It's a time-honored hair-removal system since 1875 and the only method proven to be permanent. Only sterile needles are used, and the procedure is made as pain-free as possible. Each person's pain



threshold is taken into full consideration, and the whole process ends up being quite comfortable with Naomi's professional touch. Call for an appointment now.

Naomi Eliat, R.E.
at Avalon - The Full Service Salon
6117 La Salle Ave., (510) 339-6634

Bonnie Headlee - The Trades Guild

Need a painter? A plumber? A general contractor? Bonnie Headlee, founder of The Trades Guild, knows how frustrating finding a reliable, reputable contractor can be. Now in its eighth year, The Trades Guild helps East Bay consumers find quality tradespeople. They've made nearly 100,000 referrals to homeowners in 70 Bay Area communities. From architects to painters to tree trimmers...and more!

With a single phone call, you receive the names and phone numbers of contractors who have passed The Trades Guild's strict requirements, including a personal interview, portfolio review, and written references from previous customers. They also verify the license, bond, insurance, & current complaint record with other consumer agencies. And the referrals are FREE, with no hidden percentages.



When you need work done at your home or business, call The Trades Guild first!

You'll prefer who we refer!

The Trades Guild
547-3337

Linda R. Walker- Marketing Strategist

Linda provides a unique approach to marketing by engaging with individuals to discover who they are and what they really want. In a short period of time she is able to co-create with her clients a marketing plan that feels easy and natural to implement.

Her clients come away with increased profitability, clarity and focus, organizational skills, and a marketing strategy based on their strengths, talents and dreams.

Linda's clients speak best about her effectiveness. "You have helped me tremendously," and "I am happier now and more successful than ever."

Linda earned a MBA in Marketing Management in 1985 and began her consulting practice the following year. She works with the owners of small, service-oriented businesses.



In addition to one-on-one consulting, Linda offers a seven-session Marketing Support Group. Please call for more information.

Linda R. Walker
526-7743

Brenda Lane Richardson - Preserving Your Family Stories

Award-winning author and journalist, Brenda Lane Richardson, has started a new enterprise - writing unpublished books for clients about their family stories. "I've long been struck by the fact that everyone has an important story to tell."

She has written for the *New York Times*, the *Oakland Tribune*, *Glamour*, *Parenting*, has co-authored three self-help books for major publishers, and her novel, *Chesapeake Song*, won a 1993 Pen-Oakland Award. The idea for her new enterprise originated last year after learning that one of her favorite uncles was dying.

"I visited him, convinced him to let me interview him and his family about his life, then wrote his story. His wife and children considered it the gift of a lifetime. The lessons he had learned could live on and



be passed along to future generations." For information, call (510) 658-6001.

Preserving Your Family Stories
658-6001

LaRee Jensen-Graham- Padgett Business Services

LaRee Jensen-Graham, owner of Padgett Business Services, provides monthly financial reporting and tax services to Montclair, Rockridge, Piedmont, and Grand Lake areas. Her services are specifically designed for small, independent retail and service businesses.

"We think planning for the future is more important than reviewing the past. We see monthly financial reports as management tools to be used in this planning process," says LaRee. Last fall, Padgett introduced another management tool, the *Reality Check*, which provides comparative financial data for about 100 separate industries. Padgett clients receive this information monthly as a means to measure their own profit and loss statements.

Padgett Business Services is a network of over 370 offices in the US and Canada, and



has been ranked top in the Business Services category by 3 major franchise publications. Padgett is celebrating its 30th year of providing services to the small business sector.

Padgett Business Services
(510) 601-0409

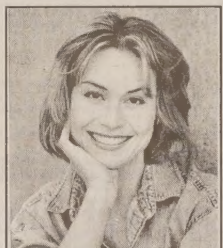
Melissa Powers - Impeccable Interiors Housecleaning Service

After many years of experience at Nordstrom's, Melissa Powers left the company for another full-time occupation - MOTHERHOOD. Finding a dependable, customer-oriented cleaning person wasn't just difficult, it was virtually impossible. Melissa discovered as she tried to secure help with her own home. Following the birth of her son, Impeccable Interiors was born a year later and has been going strong ever since.

It's simple, really. Impeccable Interiors is a cleaning service devoted to customer service. And it all begins with listening to your needs. All of them. To what you want, and especially to what you don't want. Anyone can push a vacuum around or scour the inside of an oven. Impeccable Interiors goes beyond that.

Melissa personally designs each cleaning program to mirror your wishes and style in every detail. She hand picks a house cleaner from her very select group of professionals whose abilities best suit your needs, making sure everything runs smoothly week after week - management, in other words.

Melissa coordinates everything - the work, the special arrangements, the vacation schedules, the before and after party cleanings, the unexpected mother-in-



Melissa Powers
(510) 521-9600

law "emergencies" - so you don't have to. Impeccable Interiors is a service where quality and customer satisfaction is a priority. First and foremost.

To see how Impeccable Interiors could make a difference in your home, call for a complimentary consultation. Exclusively serving The East Bay, Lamorinda and the TriValley area.

Dr. Victoria Brown - Brown Chiropractic Healthcare

For almost 20 years, Victoria Brown has been active in the health care field. Prior to becoming a Doctor of Chiropractic, Victoria worked as a Supervisor in a Trauma Center, and as a nursing instructor specializing in critical care. She has taught Basic Cardiac Life Support (BCLS) and Advanced Cardiac Life Support (ACLS). Victoria was also certified as a Critical Care Nurse (CCRN) and is currently certified as a Nursing Administrator by the American Nursing Association.

Prior to opening Brown Chiropractic Healthcare, she was a Nursing Supervisor at Alameda Hospital where she now teaches Therapeutic Touch Classes.

Her interest in preventive health led her to Chiropractic College. As a chiropractor Dr. Brown assists in regaining and maintaining health through a comprehensive program which includes chiropractic manipulation, physiotherapy, therapeutic exercise, nutritional and stress management. She is currently studying a post-doctoral program in Chiropractic Neurology and



Dr. Victoria Brown
(510) 865-9919

has completed a pastoral hypnotherapy program.

The primary purpose of Brown Chiropractic Healthcare is to integrate the whole person: body, mind and spirit. Call for a personal consultation. She is located in the heart of Alameda at 2241 Central Avenue, Suite C.

Patricia Jennerjohn - Focused Finances

If you're like most women, you're probably too busy taking care of others to take care of yourself - particularly when it comes to your money.

Consider turning to an independent, fee-only financial planner. Patricia Jennerjohn, MBA, CFP, dedicates a large part of her practice, Focused Finances, to helping women. "I enjoy helping women focus and organize their financial goals, so they can build a nest egg for themselves," explains Pat. "Sometimes it's as simple as making a commitment to watch impulse buying and pay yourself first."

Women's financial well-being depends on issues unique to their gender - this has nothing to do with smarts, savvy, or character, but lots to do with demographics and biology. For example, women are expected to live for at least 19 years in



retirement, four years longer than men. "It's never too late for women to start saving," says Pat.

Focused Finances
763-3851

Tricia Robinow - The Park Travel Company

Tricia Robinow has been an active part of the Oakland service-business community for over 16 years.

She began her career providing fitness enthusiasts with aerobic classes. Her first location was at the Oakland/Piedmont Jewish Community Center, and then in 1986 she opened her own facility called "The Park" at 3810 Park Blvd.

Tricia sold The Park Exercise Studio in 1994 and began to devote full-time to a formerly part-time endeavor...The Park Travel Company. "When I sold my fitness business two years ago, I found that my enthusiasm for travel ensured me of another exciting career path."

"When I visit a destination I do 'site inspections' of hotels in every price range. It is not unusual for me to take over 20 rolls of film in one week. With my photo albums, I



have more than just a brochure to show my clients."

Tricia has the designation CTC (certified travel consultant). She has recently moved her office and has a new telephone number: 510-274-2052. Or, you can reach her by email: parktrvl@ix.netcom.com.

The Park Travel Company
274-2052

Sandy Yee - We Are Hair

At the age of 23, Sandy Yee cofounded We Are Hair, a hair salon in Oakland. After 10 years of serving the community's needs, the salon had outgrown its space, so when the opportunity to create an ideal, full-service salon presented itself in Alameda, Sandy jumped at the chance.

Now located in Alameda's Historic Park Street Shopping District, at 1343 Park St., the impressive architecture of the spacious 3,500 square foot salon has already had an eventful 10 months in business. It was chosen as "Salon of the Month" (American Salon, Sept. 1996), had a radio station (K101 - Tour de Bleu) air live within the salon, and had Biologie, a hair product company from Ohio, film a video at the salon.

A full espresso bar serving "Seattle's Best Coffee" is available for clients as well as walk-in coffee lovers. We Are Hair is open 7 days a week. Its full-service salon includes hair services, nail care, waxing services, professional massage therapy and coming soon - facials/skin



Sandy Yee
(510) 523-4355

care. Sandy strongly believes that customer satisfaction and the team work of her employees are important measures for success. Call to make an appointment for your personal pampering.

Valerie Greer - Broadway Ford

I grew up in the car business. I have always loved this "people" business. My father, being an automobile man for 40 years, always taught me to treat people the way I would want to be treated. "They will always come back to you." I pride myself in making the process of buying a new vehicle hassle-free with no pressure. (Maybe even a little fun!) I enjoy finding the right car or truck to fit your family needs.

Broadway Ford is a woman-owned, family dealership that will treat customers with respect. Let me show you our huge inventory of new and used cars and trucks, even the new Expedition!

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and a great Service Department too. Come see me at Broadway Ford located at 26th and Broadway in Oakland.

Broadway Ford
832-8800

Frosene Phillips - "Out and About"

Having been around the restaurant and entertainment business most of her life as well as formally studying the restaurant industry, Frosene provides an array of interesting tidbits in her weekly "Out & About" column with the Hills Newspapers. "I grew up in this industry and I appreciate the history that I have to draw from," she says. "This, combined with the constant changes in the Bay Area, always keeps my work exciting."

Frosene's abilities also extend to advertising sales where she is available to assist accounts with all aspects of securing newspaper advertising. From tailoring your budget to designing your ad, her experience spans over 20 years in sales, promotion and marketing.

Whether your needs are advertising related or you've stumbled upon a restaur-



ant or event that you must tell her about, Frosene can be contacted by phone or at Hills Newspapers, 5707 Redwood Rd., Oakland, CA 94619.

(510) 339-4037

Lynne Fitzsimmons - Alameda Journal Account Executive

Lynne Fitzsimmons takes her job seriously. So seriously, in fact, that she is currently serving as President of the Park Street Business Association (PSBA) - a portion of the territory in which she sells retail display advertising for the Alameda Journal and Hills Newspaper Group. She feels that to truly assist businesses in promoting their product or service she has to know the potential customer base herself.

A displaced Texan, Lynne has been a long-time Alameda resident and has been part of the Alameda Journal team for more than three years. She primarily serves clients in the Park Street Business District but is also responsible for several other accounts as well.

In addition to serving with PSBA, Lynne is also active on the boards of the Alameda Boys' and Girls' Club and Alameda Kiwanis Club, a member of the Alameda Chamber of Commerce Ambassador Committee and Women's Leads Group, and past president of



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an Alfa Romeo Car Club - to name just a few. The Alameda Journal delivers 25,000 issues to Alamedans every Tuesday and Friday and includes coverage on virtually all aspects of Island City living. For information on advertising in the Alameda Journal, call Lynne, or any of the experienced account executives.

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Places of worship celebrate half-century mark

The temple I belong to, Temple Beth Hillel in Richmond, is celebrating its 50th anniversary. Easter Hill Methodist Church is celebrating its 45th, and I have seen notices of other churches in the area who are also celebrating a half century of life.

It seems that most of what we hear about lately is about 50 years ago (other than the election, of course. But when you read this the election will be over and old news). But what was happening 50 years ago that made everything happen then?

We all know the answer to that, of course, but it takes some remembering.

The war was just over (The War. World War II, of course) and the service people were trickling back home. Back to a place where, unless you had a home before you left, you had a great deal of trouble finding a place to live. Many of us could find nothing but public housing in Richmond, housing built for the construction workers in the ship yards. Tiny apartments with only the basic necessities, but it was kind of fun because everyone was in the same position, poor, newly out of the service, some of us with our first baby, and making do. Making do can be great fun when you're young.

The people who had been working in the shipyards suddenly found themselves out of a job, many of them in a new place that had become familiar and comfortable. Some of them returned to their old homes, but many decided to remain, and, freed from the vital necessity of working at top speed in all sorts of hours found themselves snuggling in and making this

area their real home. And many who had come to the area to service the newly arrived workers, by opening commercial business: grocery stores, clothing stores, restaurants, even jewelry stores, looked around and found that they, too, had become a part of the community, and this was to be their real home.

And with the new feeling of home, came to feeling of community, of wanting to know their fellows more closely, of wanting to make their home a part of something larger. And with that, of course, came the need to find their religious roots, and to build the churches and synagogues that gave definition to them and for their children.

And so churches were established, as was our temple, and people settled in to an every-day kind of life in the beautiful area called the Bay Area.

And now, 50 years later, those people who had established their places of worship are older (we never say old) or many, sadly, have passed away. And their children are continuing the establishments, along with people who have come in since that time and, perhaps, do not know of the rather painful but hopeful beginnings. Grandchildren and even great grandchildren have been born and life has gone on—with other wars, other problems, other crises, but still in a continuum that has brought them to this half century celebration and the feeling of "where has the time gone."

So we hail all of the organizations and churches and temples that are celebrating their

50th anniversaries this year (or their 45th when it took a little more time to establish it), congratulate all of them and add our wishes for "another happy, successful fifty years." L'Chaim.

Another thing has brought on a feeling of nostalgia. This is the growing number of invitations and notices we have received of celebrations for people who, because of term limits, of burn out or necessity, have left public life and the many years they have given to representing their constituents in government, or on the boards of public agencies.

I think term limits are horrible, and as a result of them we are losing so many brilliant, excellent and experienced people. Some of them are running for other offices (I can talk about it now because by the time you read this we will know who has made it and who has not) and some of them are leaving the public sector and opting for the quiet and peace of private life.

We think in terms of "politicians" and often damn them or fault them for things they may or may not have done. Rarely do we recognize them and thank them and appreciate what one goes through to be part of public life. So when I receive invitations to receptions, teas, and other events planned to thank the person who has given so much time, energy, thought and effort on the behalf of the people they represent, I feel a

Community Folk

By Clara Rae Genser



sadness and the nostalgia, recalling all their years of service and how it affected all of us.

So to all those people, and I won't name them because I am sure I would forget one or two who are or were vital to all of us (but I will include our own localite Ruth Ganong who, after years of serving on the school board, on the City Council, on the Board of A/C Transit, has finally decided to leave public life and enjoy just being a private person), I say Thank You for your years of service, for the joys of success, for the pain of failures, for the mighty effort of trying. May everything be calm and peaceful in your private life, now.

I am so deeply mired in nostalgia after all of this, that I can only climb out of it by reporting that the Treasure Sale held by the Richmond Museum of History, about which I have written so much (because I was so deeply involved) was a great success, including our first ever Preview Party. The party was attended by many El Cerrito, Kensington and Albany residents, so it is pertinent to this area. It was a lovely party and reports from those who

attended guarantee that it will be even better next year.

And the other organization about which I write so often, the Friends of the Albany Library, also had their one day paperback book sale and it, too, was a great success.

Now we are back to today, but it is fun to look back and remember how and when things started, and to congratulate ourselves for having made it—and made it pretty well—for the last 50 years. Here's to the next 50.

Back to reality and more of our community folk in our next column. Meanwhile, I continue to invite your input; Interesting people, events, organizations, occupations, travel, and anything else of that ilk that you think of. Please write to me at 555 Pierce St., #443, Albany, CA 94706, or call 525-4585. And thank you all.

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Berkeley, CA

The Housing Advisory Commission and the Human Welfare and Community Action Commission of the City of Berkeley will hold two PUBLIC HEARINGS.

The public hearings are to hear the social service needs of low income people including employment, child care, housing, education, nutrition, disability services, health, homeless services, and senior services.

The Commissions are also seeking comments on (a) changes or additions that may be necessary to the City's 5 year CONSOLIDATED PLAN (for community development) which has been submitted to the U.S. Department of Housing and Urban Development (HUD) to be eligible for federal monies and (b) priorities for this year's strategy to implement the CONSOLIDATED PLAN. A Copy of the CONSOLIDATED PLAN is available at the Reference Desk of the Berkeley Central Library.

Your responses will be used to help the two commissions make recommendations to City Council on how to use approximately \$6 million in government funds for services directed towards housing for low/moderate income households, improvement of public facilities, economic development which creates jobs for low income residents, and social services for low income residents. The public will again have a chance to comment on specific projects proposed prior to their submission to Council for final approval.

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The Journal



LOWELL COHN

Wheeling and dealing is Magic for the Warriors

MORAGA — Dave Twardzik looked dead tired. It was 1:30 p.m. last Saturday, and Twardzik had appeared after the most brilliant practice of his career as an NBA executive. For weeks, he'd been working on a way to dump Rony Seikaly, and then in the middle of the night he found it.

He'd been negotiating with Orlando, trying to structure a deal, and he thought he was close, but as he said later, "There were those proverbial other considerations."

Finally, at 7:15 Saturday morning he had worked out the final details with the Magic. He expected to feel tired, but he was unexpectedly refreshed as he watched the sun come up.

The deal was complex, and favored the Warriors in every way. The primary elements of it were centers Rony Seikaly, Clifford Rozier and a future second-round draft choice for seven-foot center Felton Spencer and forward Donald Royal.

Let's examine this piece by piece. Seikaly was never going to play for the Warriors again. He was a whining baby, constantly complaining that he didn't get enough shots, letting his disappointment affect him game after game. He was so focused on himself, on his points, on his numbers, on his feelings that he'd ask the Warriors public relations staff to keep him informed of his stats in the middle of games. "How am I doing?" he'd ask as he returned to the bench. When Warriors management heard about that, they banned the practice.

Understand this. If Twardzik had swapped Seikaly for Spencer that would have been enough. But he did more than that. He also cleansed the team of Rozier. It's not even clear that Rozier liked basketball anymore. The only reason he returned to the Warriors this season was that his salary, \$2.3 million, was guaranteed, and he'd have forfeited it if took a hike.

At first, the Magic would not hear of taking Rozier, which shows they were sane. But Twardzik hung in there. Either take Rozier or there would be no Seikaly. Twardzik sensed the Magic were so desperate to replace Shaquille O'Neal that they'd come around. And they did. What's even more interesting is that Twardzik would have cut Rozier if the Magic didn't want him. So he was able to trade a player he planned to dump. Nice work, right?

Now understand this. Trading Seikaly and Rozier would have been enough, but Twardzik did more than even that. He also acquired Royal, a small forward who's several notches above Donyell Marshall, who can score and who plays defense.

So Twardzik got rid of one no-show and one barely-show in one unbelievably productive all-nighter. In return, he may not have solved all his team's problems, but let's just say, he addressed them in a positive fashion.

Spencer will do exactly what the Warriors want, and love doing it. Unlike Seikaly, he has no desire to score — he's averaged only 6.7

See COHN on page 10

Berkeley's bad trip

Jackets miss shot at EBAL title in disruptive loss at Amador

By Mac Montandon

It took a degree of inquisitorial insight to untangle last Friday night's East Bay Athletic League football game between Berkeley and Amador Valley.

In a battle for first place in the league, several players and personnel along the Berkeley sideline believed they were playing two teams: There was the one in the Dons uniforms, of course, but also the one in the black and white stripes. (See sidebar for more details on the officiating controversy.)

Additionally, the Yellow-jackets seemed like two different teams: The one that appeared to be in control of the game, and the other that let it slip away after a questionable delay during a crucial juncture.

Berkeley led 7-6 at halftime after trailing 6-0 earlier in the game. The Jackets were driving for a chance to increase their lead when play was suddenly stopped.

Quarterback Larry Young had just run 16 yards for a first down, when the referees and the PA announcer implored police and Amador officials to remove all non-players or coaches from the Berkeley sideline.

Both schools remain bewildered as to what caused such a stir.

"It's inexplicable why the game had to be stopped," said Berkeley Athletic Director Lloyd Higgins. "The officials acted like there was a riot on our sideline, and really there was nothing going on. Amador doesn't know why the game was stopped, either."

What is known is that two

plays later, Young was picked off by Amador defensive back Junior Adams at the Dons' 13.

In the dark corner of the field, under a bank of burned out bulbs, Adams leapt high to snatch the ball. He couldn't have known then, but he was most likely snatching the league title as well. Shaken and out of rhythm, Berkeley never recovered.

"It took the heart out of our kids," Berkeley coach Joe Martin said, referring to the distracting delay, and subsequent turnover.

With 11:16 to go in the game, a high snap sailed over Jacket punter James Barnes' head, and rolled towards Berkeley's goal-line.

Barnes alertly slapped the ball through the end-zone, preventing an Amador touchdown. The safety gave the Dons an 8-7 lead. Adams finished the scoring with two 23-yard fourth quarter touchdown runs, producing the 22-7 final.

Offense stalls

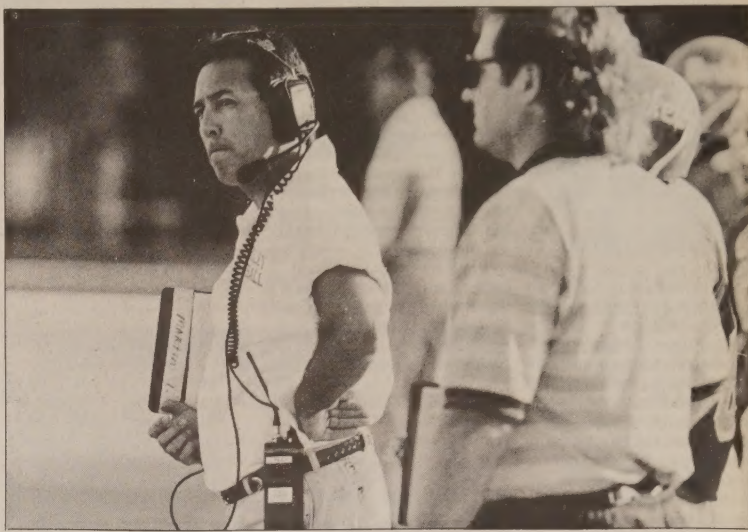
Though the Jackets were able to execute well along both their offensive and defensive lines, they couldn't extend their lead in the first half.

A hustling Amador defense, and a slick field limited the effectiveness of Berkeley's leading rusher, Devin Martin. Martin entered the game ranked fifth in the area in rushing yards with 848. He never got it going on Friday, however, running 19 times for 57 yards.

Young picked up some of the slack, as he ran for 63 yards, including a masterful 40-yard touchdown sprint in the second quarter.

On the play, Young rolled to his right, faking a pitch on the option. Somehow, he managed to turn the corner, stay in bounds, and twist

See JACKETS on page 10



Jeff Lindquist, File 1996

Berkeley coach Joe Martin couldn't understand why referees stopped the game during his team's most important drive at Amador Valley.

Questions arise on why refs stopped game

According to Berkeley coach Joe Martin, 10 parents who attended last Friday night's football game between Berkeley and Amador Valley have filed complaints with East Bay Athletic League officials.

The parents are protesting the general treatment of the Berkeley team and it's supporters by the games' referees.

Twice referees halted action while trying to clear the Berkeley sideline of anyone not directly involved with the team. Finally, a public address announcement prompted six police officers, a police dog, and Amador High officials to enact the referees' wishes.

Included on that sideline were Berkeley High Vice Principals Charlene Calvert and Fred Dunn-Ruiz, as well as Amador Valley

Principle Pat Gooday.

According to Berkeley Athletic Director Lloyd Higgins, Gooday is friends with Calvert and Dunn-Ruiz, and the three were chatting during the game.

Higgins called the incident an "embarrassment," to the Berkeley community, and, as of last Tuesday, still was unsure of the referees' motivation.

Higgins said he thought maybe the referees saw various reporters and a camera man from Sports Focus, the area high school highlight show, and questioned what they were all doing on the Berkeley sideline.

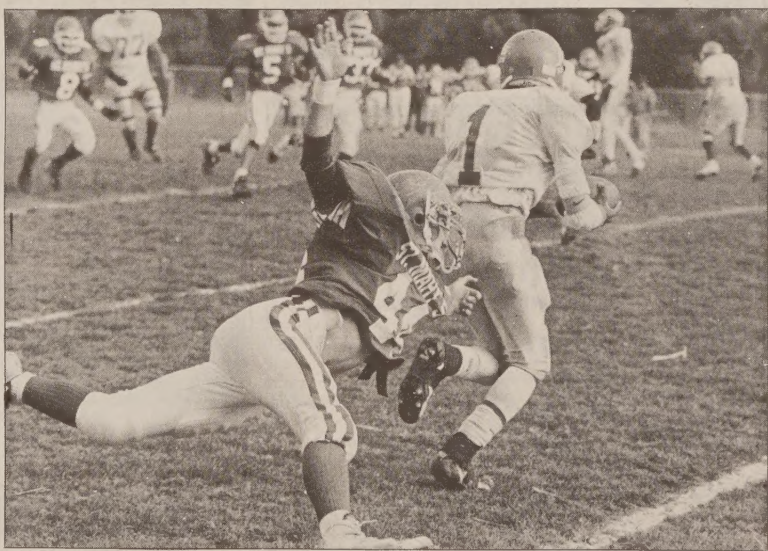
While upset by the referees' tactics, and how the delay took attention away from the game, Martin said parents were also questioning the discretion of certain penalty

calls. Berkeley mounted close to 140 yards in penalties, while Amador accumulated 20 yards in flags.

During one sequence, with Berkeley leading 7-6 and driving in the second quarter, the Jackets were hit with an unnecessary roughness and an unsportsmanlike conduct penalty on the same play. The ball was marched back 30 yards and the drive was over.

On the play, Jacket player Ariel Herzog attempted to help fellow receiver James Barnes maximize a gain, by pushing the pile forward. Martin said when an Amador player made the same play earlier, the officials had kept their flags in their pockets.

- Mac Montandon



Jeff Lindquist

SM's Matt Di Salvo stretches out, but can't reach Marcus Miles on a punt return.

Panthers oh-so-close to upsetting Jets

By John Gardella

The Panthers came agonizingly close — first-and-goal-on-the-five-yard-line close — to pulling out a huge upset Saturday and, in the process, righting their season.

Instead, the St. Mary's football team suffered back-to-back losses for the first time in three seasons as Encinal escaped Peralta Field with a 34-27 Alameda Contra Costa Athletic League win and an unblemished record.

"We matched up well against them," said Panthers coach Dan Shaughnessy. "We new they would bite on certain things. But..."

It would be more accurate to say running back Trevor Davis beat the Panthers (4-4, 2-3 ACCAL). The Encinal senior rushed for a career- and school-best 342 yards and scored four of the Jets' five touchdowns.

"(Davis) doesn't come down very easily," said Panthers coach Dan Shaughnessy.

Davis' performance offset the strong effort by a young St. Mary's

team that was coming off its worst loss in Dan Shaughnessy's long coaching tenure. DeAnza, which had lost to Encinal (8-0, 6-0 ACCAL) at home earlier in the season, beat the Panthers 60-22 two weeks ago.

So, the Panthers' showing against the Jets was a moral victory of sorts for a team composed mostly of underclassmen.

Shaughnessy acknowledged his players' hard work after the game. As the players gathered around him, the coach said: "I'm not congratulating you for the loss, I'm congratulating you for the effort."

"We got their (Jets) attention," Shaughnessy said afterward. "At this point we are battling for self-respect."

The Panthers, a team that advanced to the North Coast Section playoffs each of the past two seasons, got eliminated from the postseason with their fourth loss, third in league.

The top three teams from the ACCAL get automatic bids and the Panthers are in fourth place.

El Cerrito and Encinal are undefeated in league. De Anza has one loss. But even if the Dons lose their last two games and the Panthers win their remaining two, giving both teams identical league records of 4-3, the Dons enjoy the tie-breaker having beaten the Panthers head-to-head.

With the win, Encinal remains one of only six teams in the East Bay and the lone school in the ACCAL to still be undefeated.

For a while, however, it looked as if the Jets would get grounded in Berkeley.

Trailing by one, 28-27, the Panthers faced a fourth-and-eighth on Encinal's 17-yard line with 7:28 left in the game. The Panthers elected to go for it.

Quarterback Max Slendebrook found Ben Gerbacio on the right sideline for a 13-yard pass reception and a first down inside the 5-yard line.

But on the next play, a pitch to the right from Slendebrook to running back Devin Poche-West was

See PANTHERS on page 10

Dead in the Red Zone

EC must rebound against De Anza

By John Gardella

De La Salle. James Logan. Alhambra. Amador Valley. Bishop O'Dowd. Encinal. They are the remaining unbeaten teams in East Bay football. Conspicuous by its absence is El Cerrito High, which entered Saturday's non-league home game against Marin Catholic with an unblemished 7-0 record.

But the Gauchos (7-1, 6-0 ACCAL) stumbled to a 9-6 loss against a team that entered the game with a .500 record. El Cerrito's point total was about 42 below its season average, despite out-gaining the opposition by 136 total yards.

"We thought a lot about an undefeated season," said fullback Ed Dyer. "But we just didn't have it tonight. It's a wake-up call because we have two important games left."

Those remaining games are against league rivals De Anza and Encinal. The Dons have just one loss (against Encinal) and the Jets are undefeated overall and tied with

EC for first place in the Alameda Contra Costa Athletic League.

Although the Gauchos didn't have trouble moving the ball Friday, once they entered the red zone, Marin Catholic applied the defensive clamps and wouldn't allow El Cerrito to cross the elusive plane.

"They must have really studied the films because they played us perfectly," said offensive tackle Jerome Brown.

The Gauchos still had a shot on their final possession but got stuffed on fourth-and-two. The most shocking aspect of the game was not so much that El Cerrito lost, but its meager point total.

Running back Antoine Lacy, the area's leading rusher with 1,273 yards, ran for 193 against Marin Catholic. But the senior, who is second only to De La Salle's Saleem Muhammed (20) with 16 touchdowns, never stepped in the end zone.

See RED ZONE on page 10

Cougars look in the mirror and like what they see

By Mac Montandon

RICHMOND — When the Cougars looked across the line of scrimmage last Friday night at De Anza, they were forced to look in the mirror, as well.

Going into the match at 1-6 overall, and 1-4 in the Alameda Contra Costa Athletic League, Albany saw its mark reflected by De Anza's numbers, 6-1, 4-1.

After the game, the teams' records still created the cruel numerical palindrome.

De Anza, though with significantly less dominance than many expected, defeated Albany football coach Anthony Freeman's club, 30-12.

If the Cougars (1-7, 1-5) were to ask who the hardest working team of all is, they may be standing in

front of the mirror once more. With only 15 players able to compete last week, they still put up a stubborn fight against one of the ACCAL's toughest teams.

Beyond the records, some of the figures achieved on Friday indicated the two squads weren't that far apart.

De Anza (7-1, 5-1) gained 378 yards of total offense, while Albany managed 304. The hosts produced 14 first downs, as Albany's traveling show of patched-together bodies registered 12.

De Anza's Larry Parker started the scoring when he raced 55 yards in the first quarter. Don quarterback Ken Grobman then found Tommy James for the 2-point conversion, putting De Anza up 8-0.

The Cougars fought back. Al-

See COUGARS on page 10

Cohn...

Continued from page 9

points in his six-year career. On the other hand, he will play defense. What a quaint notion. "He takes up room," Rick Adelman said. "He's experienced defending bigger guys. Maybe he'll make us a better defensive team."

He will also rebound. "He's a big body," Twardzik said. "He uses his body well. Statistically, he rebounds well. He gets one every 3.6 minutes, and that's exceptional."

Spencer was traded from Utah to Orlando in the offseason, and played exactly one game for the Magic. "I don't think (Orlando) could have made a fair decision based on the time I've been there, a month and a half," he said. "I felt I could have contributed. I feel good about coming to a team where you know you're wanted."

Spencer, who signed for three years, obviously has his limitations. Hey, did you expect the second coming of Walt Chamberlain? He's slow, and routinely gets murdered by quick centers like David Robinson.

Royal, signed for this season only, will be a backup to Chris Mullin at small forward, which is encouraging when you consider the Warriors didn't have a backup. They had to press guard Latrell Sprewell into service. "My style is

made for West Coast teams," Royal said. "I love transitional ballgames. I get to the basket as much as possible, and score or get on the foul line."

With the completion of this trade, Twardzik and Adelman have a team they themselves put together. Think about that. They drafted Joe Smith, Todd Fuller and Andrew DeClercq, brought in Bimbo Coles, Mark Price and B.J. Armstrong. They kept Mullin. They re-signed Sprewell. Only Marshall is someone they're stuck with.

For the first time under their stewardship there are no nerds, jerks, weenies, babies or weasels on the team. This is good and this is bad. It means the Warriors will hang together. That's the good part. But it places pressure on Twardzik and Adelman.

Until now, no one criticized them because they had inherited the crumbling, degraded edifice bequeathed by Don Nelson. Now they have their own team, and it is fair for us to judge these Warriors.

What do we expect? Clearly not an NBA title. But we want a team that can stop other teams, a team that competes, maybe even a team that makes the playoffs this season. With Saturday's trade, the Warriors went from unspeakably horrible to merely mediocre.

That's surely not the end of the quest, but it's a sign of definite progress.

Jackets...

Continued from page 9

away from Amador defenders, for the score.

Until Adams' late touchdowns, Berkeley's defense made several impressive stands. Linebackers Jason Jacobs and Bernard Vincent, and safety Jubali Matsuda surged through the Dons' line, leading a Jacket defense, which held Amador to -2 yards passing.

"We played with a lot of character, a lot of competitiveness," Martin said. "But you saw what happened, write about what you saw."

As much as one dislikes blaming officiating for influencing the out-

come of a game, last Friday's seemingly unwarranted, and ill-timed interruption by the referees contributed to a palpable shifting of momentum.

Unfortunately, the 10 minutes it took to clear the Berkeley sideline was enough to quell what was developing into an excellent high school contest.

Martin said if the Jackets win their remaining two regular-season games, they will apply for an at-large bid to the North Coast Section playoffs.

Berkeley (5-3, 2-1 in the EBAL), plays at Monte Vista tomorrow night. The Jackets conclude their schedule a week from tomorrow at home against California.

Panthers...

Continued from page 9

fumbled and recovered by Encinal on its 15-yard line.

The Panthers got a reprieve on the Jets' ensuing drive.

With a little over four minutes left in the game, Steve Irving intercepted Jets' quarterback Mario Session on Encinal's 38-yard line. The Panthers' drive stalled and Encinal took over on its own 35 with 1:58 remaining.

On the Jets' first play from scrimmage, Davis, the Panther Killer, took a handoff up the middle hit the right side and didn't stop until he

got mobbed in the end zone by his teammates.

Gerbacio had a fine all-around game, making several acrobatic catches. The senior wide receiver had 109 total yards on the day (27 rushing, 82 receiving).

Poche-West was St. Mary's leading rusher with 91 yards and one touchdown. Paki Gordon scored two touchdowns and Jafar Williams scored the other touchdown.

The Jets more than doubled SM's total yards, 461-222, but the Panthers were in the game until the final two minutes.

The Panthers host Piedmont, a 15-14 loser to Alameda, at 1:30 p.m. Saturday.

Red Zone...

Continued from page 9

Quarterback George Phillips entered the game as the area's top-rated passer having completed 38 of 61 passes. Friday, however, he managed to complete just eight passes in 22 attempts.

"We played a pretty good defense," said coach Frank Milo. "It was a fortunate that it happened in a non-league game. Marin Catholic is a good defensive club. They have a bend-type defense, one that doesn't break. They do a good job of getting to the football and stopping it. But we were bothered by the lack of points. We know we possibly should have won the game."

The Gauchos can't let the loss bother them, not with De Anza on the slate for tomorrow. The Dons (7-1, 5-1 ACCAL) are a veteran team with a good defense and an outstanding offense.

"Practice has been good so far," Milo said Tuesday. "The players know what has to be done."

The matchups are intriguing.

The Gauchos have the third-rated defense in the area, leaking only

183.6 yards per game. They led the area with 30 takeaways. The offense, especially its running attack, is even better than El Cerrito.

De Anza has the second-best offense of all East Bay schools, averaging 438.8 per game (2,334 yards, 1,117 passing). The Dons turned over the ball 13 times.

Flip the two teams and you get a mirror image.

The Gauchos offense averaged 433.5 yards per game. They rushed for 2,528 yards and were thrown for 940 yards. Last week, excepted, the Gauchos averaged 42 per game. The Dons' defense ranked in the top 15 in the area, second only to El Cerrito's ACCAL.

"De Anza can move the ball the air and on the ground," Milo said. "The key is shut down their running game. The last two games they have been averaging 42 or less passes per game. Their side running has improved over the year."

"On offense we have to capitalize when we are in the red zone."

Up until last week, the Gauchos were doing that all season.

EC Youth Baseball meeting

El Cerrito Youth Baseball is holding its monthly meetings on Wednesday, Nov. 13 and Wednesday, Nov. 27 at 7 p.m. in the Har-

day Nov. 27 at 7 p.m. in the Har-

Cougars...

bany quarterback Billy Zeier rumbled 53 yards for a touchdown later in the first period, to pull Albany within 8-6.

A swifter De Anza team took over in the second quarter, however. The Dons scored twice more before the half, stretching their lead to 24-6.

The teams played to a 6-6 tie after the break, but, unfortunately for Albany the first half was also included in the final scoring. Perhaps the Cougars' never-say-die attitude was best exemplified toward the end of the game. Down 30-6, Zeier connected with wide receiver Bruce Roberts on a 39-yard TD pass with two seconds remaining. It is common to refer in sports to the

elusive and ubiquitous "mirror." With all the flash and cash involved with contemporary professional sports, we could believe that players spend all their time between performances, primping in their own image.

That's precisely why this year's Albany team is so appealing. No question the Cougars have struggled this season, their lone win coming against last place Richmond. But with a dwindling active roster, and little or no fan fare, they've pressed on.

As Freeman says week after week, his players never give up, they play the whole game, and they play hard. If any team deserves to stand proudly before the reflective glass of analysis, it is these Cougars. Albany plays at Encinal (7-0, 5-0) Saturday at 1:30 p.m.

Big Game dinner, Nov. 17

The Stanford East Bay Club invites you to attend the 1996 Big Game Dinner for the benefit of the Buck/Cardinal Athletic Scholarship Fund.

The date is Tuesday, Nov. 17 at 6 p.m. at Scott's Seafood Grill at Jack London Square.

There will be musical entertain-

ment, a live and silent auction, and speakers include Cardinal head coach Tyrone Willingham and Ted Leland, Athletic Director. Tickets are \$45 for adults.

For more information, call Rudy Reich at 254-1783, Fred George at 284-1763 and Dave Herdman at 937-0322.

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East Bay Events



Coro Hispano de San Francisco performs Friday at St. Joseph the Worker.

From Andalusia to Peru

Coro Hispano de San Francisco and Conjunto Nuevo Mundo will perform a concert program of votive-songs, folk songs in concert arrangement, motets and responsories from Iberia and Iberoamerica in celebration of Día de los Muertos on Friday at 8 p.m. at St. Joseph the Worker Church, 1640 Addison St., Berkeley.

The music for this series includes a flamencollanto from Andalusia; a 16th-century votive-song to Our Lady of Guadalupe, composed by an Aztec maestro and sung Nahuatl; a processional chant from early 17th-century Peru, sung in Quechua; as setting for voices, flutes, guitars, bells and drums of the haunting Ecuadorean melody *Vasija de Barro*.

Annual Mills College event for writers

Three renowned California authors and performers are participating in 1996's Writers Harvest on Nov. 14 at Mills College in Oakland. Floyd Salas, Sesshu Foster, and Beth Lisick will perform their works as part of a national day of writers reading to support the fight against hunger.

Writers Harvest, a program of Share Our Strength, is a national day of readings held in more than sites across the United States. Proceeds from the readings will go directly to a local organization involved in providing food and supplies for the homeless and hungry. The Alameda County Community Food Bank is the local recipient.

Floyd Salas, author of *Buffalo Nickel* and *What Now My Love*; Sesshu Foster, poet and author of *Angry Days* and the new *City Terrace Field Manual*; and Beth Lisick, performance poet and author of the soon-to-be-released collection *Bride of Inertia* will join Mills' faculty and students in readings that feed the spirit in order to feed the body.

This event starts in the afternoon at 3:30 p.m. with readings by the winners of the Mills Writing contest as well as student and faculty authors. A food fair featuring cuisine donated by some of the Bay Area's finest restaurateurs will follow the afternoon reading. In the evening, the performances by Salas, Foster and Lisick are being held in the Student Union beginning at 7 p.m. and closing with a book signing at 9:30 p.m. The donation is \$10.

Featuring Brahms

Pianist David Golub joins the Guarneri String Quartet in Brahms' Piano Quintet in F minor, Opus 34, at 8 p.m. Friday, Nov. 8, at Zellerbach Hall. Tickets are available by calling 642-9988. The program also includes Mozart's Quartet in F major, K. 168 and Mendelssohn's Quartet in D major, Opus 44, No. 1. The Guarneri String Quartet has been called 'one of the world's most elegant chamber ensembles.'



Early music of France

The San Francisco Early Music Society presents Musical Assembly on "Mad About Italy: France Looks South," with Michael Sand, violin; Martha McGaughey, viola da gamba; Arthur Haas, harpsichord; and guest artist Rob Diggins, violin on Saturday, Nov. 9, at 8 p.m. at St. John's Presbyterian Church, 2727 College Ave., Berkeley. Tickets are \$20 general, \$17 seniors and SFEMS members/\$10 students (at the door, with ID). Call 528-1725.

The members of Musical Assembly first played together in Europe, where they all have studied and lived, performing and recording with the finest early music ensembles on the Continent. Now living in the United States, they have come together to form the present ensemble, dedicated to the performance on period instruments of the great chamber works of the Baroque era.

Since 1990, Musical Assembly has delighted audiences at universities, early music societies, and museums across the country. They have received high praise in the press for both their concert performances and for their debut CD recording of chamber music by François Couperin.

Berkeley Opera gala on the calendar

Berkeley Opera's annual gala benefit concert will take place Monday, Nov. 18 at 8 p.m. at the Julia Morgan Center for the Arts. Internationally renowned bass Samuel Ramey headlines a list of singers from the San Francisco and Berkeley Opera companies in an evening of opera excerpts accompanied by the Berkeley Opera Orchestra led by Berkeley Opera's artistic director Jonathan Khuner.

KDFC radio personality Dianne Nicolini is mistress of ceremonies. In addition to Ramey, featured artists include mezzo-soprano Catherine Keen, male soprano Randall Wong, tenor Stuart Skelton, baritone David Okerlund, bass Philip Skinner, and others to be announced.

The concert is followed by a champagne reception with sparkling wine provided by Domaine Chandon.

Tickets for the gala evening are \$50 and \$100 and are available from Thrums Ticket Agency, 2131 Broadway in Oakland. To charge by phone, call 444-8575.

More East Bay events next page

This Sunday only

New film demonstrates how kids take to Shakespeare

By Renata Poli

"I play Quince, and I like it because I get to be a leader," says LaGrace, an elementary school student playing a role in Shakespeare's *Midsummer Night's Dream*.

Getting to be a leader, being a leader, is only one of the motives of the children who participate in Kate Kline May's Shakespeare Project at Berkeley's Malcolm X School. Some of the results of that project have now made it onto a film, *Shakespeare's Children*, a documentary premiering at the Pacific Film Archive Nov. 10 as part of the annual Film Arts Festival. Directors of the 50-minute film are Allie Light and Irving Saraf (directors of *In the Shadow of the Stars*), and the production staff's credits include such films as *James and the Giant Peach*, *Dim Sum*, and *Fly Away Home*.

You may wonder: Berkeley public school kids doing Shakespeare? The film — and evidently May's efforts in the school for the past five years — attest to the project's success. The kids not only memorize their lines, but they learn to interpret them, to project them and, yes, to understand them. "It's a comedy," says one child earnestly of *Midsummer Night's Dream*, as if she'd been studying drama theory for decades.

It was after teaching

Anyone who could resist falling in love with these cuties has a serious case of cardiac inadequacy.



Top right: Kate Cline May and Sidney Hayes; above: Christopher May and Anne Darby.



Shakespeare to Malcolm X fourth- and sixth-graders for several years that drama teacher and performance artist May embarked on the project of making the film, which consumed three years. Casting every student in the classes as either an actor or a production assistant, May got the play onto the school stage for the kids' families, friends, and whoever else wanted to come. *Shakespeare's Children* is a chronicle of that effort.

The film focuses on four children: LaGrace, whose single father used to be a crack addict; Zoe, whose mother died when she was a baby and whose work on the play helped bring her out of a long period of shyness; Donald, the school cut-up, who reveals real talent and sensitivity when challenged; and Stephen, subject of a custody battle, who lives with a cousin, also a volunteer acting coach.

These kids, and others in the cast, really get into their parts, into the group effort. They learn to cooperate, and they learn to learn. They enjoy the jokes and the sexual ambivalence of *Midsummer Night's Dream*. And who wouldn't enjoy getting into

See SHAKESPEARE, page 12

Berkeley hosts film fest finale

The Film Arts Festival, the Bay Area's unique showcase for made-in-Northern California film and video will conclude, its 8-day run in the East Bay with screenings at the UC Theater and the Pacific Film Archive in Berkeley, this Friday and Sunday.

Nick Katsapetses' 16mm feature *Get Over It* screens twice (4:30 p.m. and 9 p.m., Friday, Nov. 8) at the UC Theater. When the story opens, Steven (Troy Morgan), our hangdog hero is dumped by his lover Derek (Katsapetses) and begins sliding into a deep depression. Things go from bad to worse when his best friend, Pam (Deborah Cordell) invites a gang of their old friends up from L.A. to help cheer him up.

Like a gay *Bob & Carol & Ted & Alice* for the '90s, *Get Over It* unreels with acid wit and black humor poking fun at this dysfunctional group of friends as they stumble through each others lives

and beds. Made for \$9,000 over an eight-month period, the film is proof that all you need is a good script, some dedicated actors and a lot of determination to pull off what most can't do for \$9 million.

Katsapetses succeeds with strong, funny characters who are as cluelessly cruel as they are lovable.

A second program, "You Ain't The Boss of Me" (UC Theater, Nov. 8, 7 p.m.) takes a look at female problems, from the right to have control over one's body to the comic dilemmas of realizing one's potential. The program includes Kristine Clark's thought provoking documentary, *Birth of Perception*, an exploration into the controversy surrounding the French abortion pill, RU-486.

Using the story of the U.S. Supreme Court's decision to deny Leona Benton access to the drug as a jumping-off point, the film

opens a discourse on the larger issues of reproductive freedom and the right to privacy. The program is rounded out by two short films, including *Little Miss Potentiality*, Thalia Drori's wicked silent-movie look at a young woman's struggle to find meaning in her work; and Lynn Kirby's *Sincerely*, a filmed reply to a letter she received in 1980 from an anonymous senator concerning the Hyde amendment, a bill which prohibited federal funds for abortions.

The Festival closes with the world premiere screening of *Shakespeare's Children* (Nov. 10, 12 noon) at Pacific Film Archive. Produced by Kate Kline May, Irving Saraf and Allie Light, the film celebrates the "Shakespeare for Children" program at Berkeley's Malcolm X public school.

Film Arts Foundation, the presenter of the 1996 Film Arts Festival, celebrates its 20th anniversary this year.

JazzPoetry at the library

UpSurge!, a performance ensemble of cutting-edge poetry and straight-ahead jazz, offers a reflective and resurgent outing to promote a speedy recovery from the elections. The group, featuring Ramond Nat Turner, will appear in a free program at the Berkeley Public Library's Central Reading Room, 2090 Kittredge in downtown Berkeley at 8 p.m. Friday.

The five-member ensemble is rooted in the hard-hitting Langston Hughes and Charles Mingus collaborations of the '50s, with a contemporary spin toward the millenium.

Poet Turner is joined by spoken word artists Zigi Lowenberg, Richard Howell on saxophone, Freddie Williams on bass, and Babatunde on percussion. The event is free.

Whoopi at last lands a good one

By Renata Poli

Whoopi Goldberg is not one of those actresses who sits around pining for work. *Au contraire*. Every time you turn around, there's Whoopi in another movie. Which, so far as I'm concerned, is just fine. There's many a lame-brained film that Whoopi has saved, or at least made palatable. I guess the real question is why Goldberg chooses so many lame-brained scripts, since she seems to have her pick.

That's the long way of getting around to saying that her latest, *The Associate*, is one of the best pictures Goldberg has starred in in some time. She's at her funniest playing tough, upwardly mobile characters rather than nan-

nies or maids. Maybe it's type casting. Certainly there's nothing of the nanny or maid in Laurel Ayres, the financial analyst she plays in this comedy, directed by Donald Petrie (*Mystic Pizza*, *Grumpy Old Men*).

Adapted from a movie — apparently French — called *L'Associe*, which in turn was adapted from a novel — apparently Spanish-called *El Socio*, *The Associate* has come a long way. That's just what Laurel, its protagonist, has in mind for herself.

Bright, personable, full of dynamic ideas, she's nonetheless passed over for promotion by her supposed buddy, Frank (Tim Daly of *Diner* and the sitcom *Wings*). The reason? She's a woman, of course. The pecking order is



Laurel Ayres, Whoopi Goldberg play partners in 'The Associate.'

clear: The top is occupied by men; next come executive women like Laurel; at the bottom are "assistants" like Sally (Diane Wiest), Tim's secretary, who becomes Laurel's secretary after Laurel establishes her own company, using her one financial asset, an apart-

ment house inherited from her father, as collateral.

But of course, as a woman, Laurel doesn't succeed in her own business any more than she did working for someone else. That's

See WHOOP!, page 12

More East Bay events

At Berkeley Rep



Berkeley Repertory Theatre presents Terrence McNally's hilarious and touching *Love! Valour! Compassion!* The most honored play of the recent Broadway season, *Love! Valour! Compassion!* takes place at a lakeside country home where eight men hash out their passions, resentments and fears over the course of three summer weekends.

Directed by Warner Shook (artistic director of Intiman Theatre in Seattle), *Love! Valour! Compassion!* opened this week; it closes Friday, Jan. 3. This play contains nudity and adult themes, as well as frequent references to American musical theatre and modern dance choreography.

Tickets for *Love! Valour! Compassion!* are priced between \$30 and \$39, depending on the day of the week. Subscription and group discounts are available, as well as student and senior half-price RUSH tickets. A limited number of half-price tickets — "HotTix" — go on sale at noon Tuesday through Friday for that evening's performance. HotTix may be purchased by the general public with cash only.

Berkeley Rep is located at 2025 Addison St. For information or to

Shakespeare

Continued from page 11

costume and makeup, and showing off in front of family and friends?

The kids' lives prepare them to understand the literature they're studying. Custody battles, rivalry over a lover, despair, and anger are experiences that many of the children are familiar with. So, while *Shakespeare's Children* appears to focus on the children, it's also about Shakespeare, whose works, though couched in language that many of today's children (and adults) find dauntingly

foreign, deal with emotions and experiences that haven't changed since the 16th century.

Interspersed in the documentary are scenes from the 1935 Max Reinhardt movie of *Midsummer Night's Dream*, starring James Cagney, Olivia de Havilland, and Mickey Rooney and, at the documentary's beginning and end, actor Kevin Kline's readings of Shakespeare's lines. Kline is acting teacher Kate Kline May's brother, and she's obviously as talented a teacher as he is an actor. She combines wheedling, en-

couragement, a tad of bullying, and plenty of empathy to coax real performances out her diverse group of students. And what a group they are! Anyone who could resist falling in love with these cuties has a serious case of cardiac inadequacy.

The obvious subtext of *Shakespeare's Children* is that studying and performing Shakespeare helps to alleviate the real problems of today's children — violence, broken families — as well as more timeless problems such as shyness and lack of moti-

vation. It's my own belief, an intensely participated activity, from sports to chamber music, drama club to the school paper, will help focus a kid's strengths and abilities while a sense of self-worth that can overcome a host of real-life difficulties. Of course, these don't also include the benefit of learning the glories of language. *Shakespeare's Children* opens once only, Sunday Nov. 10, at the Pacific Film Archive, Durant Ave., Berkeley.

Whoopi

Continued from page 11

why she concocts a fictitious partner whom, inspired by a Scotch bottle label, she names Robert S. Cutty. With Laurel's ideas, Sally's behind-the-scenes savvy, and the elusive Mr. Cutty to lend the required touch of testosterone, the investment brokerage firm of Cutty Ayers shoots to the top of the Wall Street pyramid. *The Associate* tingles with energy, part

of it provided by the New York settings — New York at Christmastime, at that — but mostly due to the cast.

Goldberg is a powerhouse, especially when she's outraged. Nobody says "WHAT?!" like Whoopi Goldberg. Wiest, who's become as big as a tugboat, is deliciously sly. Starting out as a humble "assistant" always clad in the same lavender cardigan, she graduates to tailored suits and the

job to go with them. Austin Pendleton (*Guarding Tess*, *Searching for Bobby Fischer*) is a delightfully nerdy CEO. Eli Wallach plays a stock corporate giant.

And the film sure needs all this energy to compensate for two major shortcomings, both of which are obvious from the beginning.

First of all, the Wall Street community depicted in the film would have to be as dense as concrete never to question the existence of the Mr. Cutty who fails to make an appearance until three-quarter

ters of the way (Goldberg's makeup job is as good as Robin Williams' in *Doubtfire*).

Secondly, all the film's actors take it for granted that Laurel's "glass ceiling" problem is caused by the fact that she's a woman. But — heLLo! — nobody notices that she's black?

The rather obvious fact is that a couple of times, but not an issue. At least not an issue, and it certainly could Or maybe should be.

Art supply show this weekend

Amsterdam Art again will contribute funds to support art in the public schools thanks to the proceeds from the Art Materials Tools of the Trade Show being held this weekend in San Francisco.

More than 60 manufacturers will demonstrate their wares, and the show will feature classes, workshops, discounts on art materials, door prizes and celebrity artists. Watercolorist Tom Lynch, of PBS TV's *The Magic of Watercolor* and *Fun With Watercolor*, will be on hand to conduct workshops.

Demonstrations of candlemaking, rubber stamping, polymer clay jewelry making, origami and face painting are some

of the highlights, and local artists will have their work on display and for sale. Proceeds will benefit "Art Supplies for Kids," Amsterdam Art's program which for the past three years has provided more than \$125,000 in art supplies to school teachers.

The event is at Fort Mason's Herbst Pavilion on Friday and Saturday, 10 a.m. to 6 p.m., and Sunday, 10 a.m. to 4 p.m. For more information call 649-4800.

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By Sewall Glinertnick

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- M. Shields 237-4014, and nursing care.
- El Cerrito Directory Publishers, 2344 Blake St., No. 9.
- Wheeler, Norman Ironside, 845-4444, Yellow Pages Advertising.
- Kensington Business and Professional Association, 279 Kensington Ave., Kensington, Edna 527-2225, Business Association.

... The mechanics Bank,

Fairmount at San Pablo Avenues, Bill Morrow, Manager and staff, will be hosting the November 14 Membership Mixer, 5 to 7 p.m., at the branch. Mixers allow members and guests the opportunity to becoming better acquainted with one another, to share ideas of interest, to make new contacts for business and to enjoy. RSVP is not required but helpful in the planning, 233-7040.

The first annual October Fiesta is now behind us and the general consensus is that it was smashing success, with thanks mainly to the generosity of many people and lots of hard work by several of

our members and of course, to those attending.

Special thanks goes to The Mechanics Bank, PetVet/petfood, East Bay Sanitary Company, and the West County Times for co-sponsoring the event with the chamber and to the PG&E Company and Honda of El Cerrito for providing additional financial support, and a big vote of thanks for cooperation of the management and merchants of the El Cerrito Plaza for hosting this event. Also deserving of our gratitude are the many fine restaurants, The White Knight Restaurant, the Silver Dollar

Restaurant, Fidel's Mexican Restaurant, Sweis's Gyros and Pitas; Strings Italian Cafe, offering fine examples of items from their menus, and the craftspeople participating along with all the youngsters and adults who gave so willingly of their time to entertain the "Fiesta-goers." Also appreciated was the display of the fine art work of the El Cerrito Art Association, adding to the festivities.

Our sincere appreciation also goes to Family Fair and Hills Publications for doing such a great job in producing a special tabloid supplement promoting the



Andrea Imada, Pat Malailua, Theresa Markert and Bill Morrow of the El Cerrito branches to the Mechanics Bank Kiddie Games Booth at the October Fiesta.

City-Wide Fall Round-Up Sales Days event, which was in conjunction with the Fiesta.

Finally, gratitude to the Fiesta Committee consisting of chamber members Gary Wong;

June Boblitt; Charlie Weaver; Very Boyovich; Rena Bruton; Theresa Markert; Larry Sanchez and Pat Malailua, President, who turned the idea of a Fiesta into a reality.

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OUT ABOUT

By Frosene Phillips

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NO MSG

Ambrosia Garden. Remember the name. This recent newcomer to San Pablo Avenue in Albany is featuring a Taiwanese influenced vegetarian cuisine that is outstanding. A quick glance on the menu and one might question the vegetarian status. Dishes that include such items as chicken, pork, ham and prawns may raise a few eyebrows. The fact remains, however, that they give the appearance and taste of the above mentioned items, but in reality there is not one meat or fish ingredient present - not even the stock.

"My mother prepares the items," said Albert Chung, "then my father creates the dishes." Chung's parents, Su Luan and Ying Chi Chung's teamwork delivers dishes that are executed well with particular attention to detail. While other restaurateurs shop for chicken and pork, Su Luan, who incidentally returned to Taiwan to study this form of cooking, creates these items with such ingredients as soy or tofu. Ying Chi, then takes Su Luan's items and, with special ancient seasonings, prepares the dish. The likeness in texture and taste is incredible.

Ant in a tree is a wonderful starter at \$6.95. Consisting of sauteed finely diced vegetarian pork, black mushrooms and vegetables that are served over crispy vermicelli, the filling is then placed in fresh lettuce leaves. The style is of eating is similar to a taco and the appearance lives up to the name of the dish.

The honey glazed walnut prawns are amazing. This prawn creation has been lightly battered and is further enhanced by the gentle sweetness in the sauce (\$8.95). If the Chinese okra (\$6.25) happen to be included in the special of the day, don't hesitate. Sliced diagonally, this small dish is full of simple flavor and delight.

Spicy braised fish (\$7.95) and steamed vegetarian chicken (\$8.95) further demonstrate the ability here to keep the dishes simple, flavorful, appealing and healthy with no MSG used.

This family operation is open for lunch (\$4 to \$6) and dinner (\$8 to \$14). Ambrosia Garden is located at 843 San Pablo Ave. in Albany. Call (510) 528-5388.

TIDBITS: Still trying to figure out the missing ingredient in the Marinated Mushroom Appetizer supplied by Rockridge Market Hall Caterers in the Hills Newspaper *Rendezvous* publication? Try 1 1/2 lbs. of "button" or crimini mushrooms (tightly closed). Sorry about the omission. Looks like your energetic columnist referred to the wrong button and hit the delete "button" in error...A capella lovers head over to Cal State University at Hayward on Sunday for the "Acappellooza VI" '96 Champs of Harmony Sweepstakes M-Pact will headline along with Apex and Ro-Sham-Bo. Tickets are \$12 at the door. Call (510) 581-1970 or 762-BASS.

WEEKEND SCENE: El DeBarge at Kimball's East...Salsa music at Kimball's Carnival...Bob Schoen Quartet Wednesday at Cafe Caracas...Dave Widelock Duo Friday and the Adam Levy Duo Saturday at Daniel's in Albany...Live Music Sunday afternoon in the Courtyard at Jack London Village...John Turk Thursday and Sunday at the Ramada Inn...Bud Shank and the Dick Whittington Trio Sun., Nov. 17 at the Maybeck Recital Hall...Jazzmin Thursday, Lilli & the Jazz Doctors Friday and Vivian Perry Sunday in the Terrace Room at the Lake Merritt Hotel...Nob Hill Sounds Friday at the Oakland Veterans Memorial Building and Sunday at the Piedmont Veterans Memorial Building.

Rick Braun Band at Yoshi's NiteSpot...Dana Hubbard and the Delta Twisters Friday and Jim Campilongo and the 10 Gallon Cats Saturday at the Baltic...Lady Margaret & the Gentlemen Friday and Ron Thompson and the Resisters Saturday at Eli's Mile High Club...Spiney Norman Saturday at the Pacific Coast Brewing Co...George Glover Tuesday through Saturday at Maestro's San Ramon...Wendy Dewitt and Blue Saloon Friday and The David Landon Band Saturday at Brennan's...Greg Brown Friday, Martin Sexton and Vance Gilbert Saturday and Robin & Linda Williams Sunday at Freight & Salvage.

COMEDY SCENE: Bobby Slayton and Matt Weinhold at Tommy T's San Ramon...SAN FRANCISCO: Dr. Gonzo and Michael Meehan at the Punch Line...Kevin Meaney and Laurie Kilmartin at Cobb's Comedy Club.

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Norm Ironside, Publisher

IN-ADS

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Community Information Meeting

Convened by The California Endowment

The California Endowment is a private foundation created on May 20, 1996 with the mission to expand affordable, quality health care for underserved individuals and communities and to promote fundamental improvements in the health status of the people of California.

As part of our continued outreach to encourage community discussion at the deepest level, The Endowment is convening a series of regional Community Information Meetings to:

- Introduce Regional Program Officers
- Provide general information about The Endowment
- Provide information about grantmaking programs
- Learn about and discuss local health concerns
- Discuss opportunities to convene in the future

The Community Information Meeting for the Bay Area Region will be held in:

San Francisco Wednesday, November 13, 1996 9:30-11:00 a.m. Hyatt Regency, Bay View Room 5 Embarcadero Center Market and Main San Francisco, CA 94111	Oakland Wednesday, November 13, 1996 3:00-4:30 p.m. Preservation Park, Nile Hall 668 13th Street Oakland, CA 94612
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For information, and other meeting locations please call (818) 703-3311 x227

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■ Martin Snapp

The Day After: Remember a movie called *The Candidate*? Berkeley's Jeremy Lerner won a well-deserved Oscar for writing the screenplay. The final scene showed the candidate (played by Robert Redford) at the moment of victory. But the only thing he can think to do is turn to his campaign handlers and ask, "What do we do now?"

That's how I feel about Tuesday's schizoid election results. Let me see if I've got this straight: We reelected Clinton to protect us from the Republican Congress, and we reelected the Republican Congress to protect us from Clinton. To quote the late Mo Udall, "The people have spoken — the bastards!"

Clinton didn't make things any clearer by running a virtually issue-less, Reagan-style "It's Morning in America"-type campaign. Sure he has a mandate — but to do what? More V-chips? Better-designed school uniforms? If this is the Bridge to the 21st century, I'd rather dog-paddle across.

Let's give the guy his due — the Comeback Kid has done it again. Two years ago, he was dead meat. Now he's on top of the world.

Trouble is, his whole history has been one big roller-coaster ride. He may have a genius for resurrecting himself, but he also has a genius for getting himself in hot water. Two years from now, he'll probably be dead meat again. Don't forget, there are some nasty scandals still waiting around the corner — Whitewater, Filagate, and the Indonesian fund-raising imbroglio.

To quote that noted political philosopher, Margo Channing, "Hang on to your hats. It's going to be a bumpy ride."

Meanwhile, the biggest puzzle of the campaign was whatever happened to the real Bob Dole? I saw him in person in the Senate a few years ago. He was in his element, and it showed. He spoke well, he looked great, and he exuded total mastery of the situation.

None of that was evident this year — that is, until he gave his concession speech Tuesday night. He looked like his old self, and it was his best speech of the campaign. He was funny, gracious, and totally at peace with himself.

If only he'd been that way during the campaign — instead of listening to handlers who made him embrace a tax cut he really never believed in — the election might have been a different story.

And lest you think Dole was the worst candidate the Republicans ever ran, just remember George Bush. Dan Quayle may not be able to spell, but Bush can't count. Take this speech he gave on election eve: "Here are a couple of words for you to think about — duty, honor, country."

My other favorite quotes from the campaign: Clinton advisor Mac McLarty, talking about a pair of Democratic fund-raisers, both of them named John Huang, who have been named in the Indonesian money scandal: "Two Huongs don't make a right."

PBS anchor Jim Lehrer to analyst Mark Shields: "Who do you think will win the New Hampshire primary in 2000?"

Unfortunately, elections aren't as much fun as they used to be. It isn't just the mean-spiritedness; heck, I grew up in the McCarthy era. Now *that* was mean-spirited!

What gets me down is the generic quality. When I voted on Tuesday, my polling place was a public building. (In my case, the Berkeley Police Department.) And all the election workers were complete strangers, hired for the day.

Back when I was a kid, the polling place was located in someone's home — namely, mine. Everyone on the block came to vote in our garage.

And instead of strangers, the election officials were my mom and all the other moms in the neighborhood.

In the evening, all the dads would get off work and join their wives. (Those were the days when a family could still live on one income.) My mom would order in a plate of cold cuts from the local deli, and they'd have a ballot-counting party.

They'd pair off: one Democrat and one Republican. My mom, who was the most liberal Democrat on the block, usually paired up with our neighbor, Mr. Gerry, who was the most conservative Republican.

One pair would count the presidential votes, another pair would count the congressional votes, another would count the ballot measures, and so on.

It was a wonderful civics lesson for a young kid like me. I learned that the ritual of voting was as important as who won or lost. It was a secular sacrament, when we and our neighbors reaffirmed our commitment to each other and to our democracy.

I also learned that even though we were Democrats and Mr. Gerry and his family were Republicans, they were still our friends before they were anything else.

For the record, I'm a Democrat, just like my parents.

But you know who Dole reminded me of Tuesday night? Mr. Gerry.

Martin Snapp's column appears every Thursday in The Journal. Write Martin c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619, phone him at (510) 273-9039, or e-mail him at Snapp@BMUG.org or Catman1@creative.net

Grant

Continued from front page

to accomplish the program's goals, thus leaving the city with \$32,675.

Councilmember Elizabeth Baker began what turned out to be a long and at-times uncomfortable series of questions directed toward Palmmini and Tanya Chalupa, Chief Operator's program coordinator. Murdo was at a crime-prevention meeting and did not arrive until the session was well underway.

Baker asked how much time Chalupa would spend earning her \$30,000 salary and what exactly she would do, then questioned a stipulation in the grant which requires the city to match the \$100,000.

Chalupa, however, said the money could be matched by food coupons donated by Taco Bell, for example, and by in-kind donations of her own and Murdo's time. She also said that if the funds were not matched, "nothing" would happen to the city.

Baker, however, was skeptical. "If we're voting on it, it seems to me the city's taking on the obligation to raise this money," she said.

Councilmembers Bruce Mast and Thelma Rubin joined in, questioning the benefits to the city and the necessity of continuing the program. Rubin asked Palmmini if he could continue giving shows at Albany schools without the \$100,000, to which Palmmini responded he could not. She then cast her eye on the \$32,000 which would apparently be left over.

"No wonder we're in such a bad spot," Rubin said. "There's something odd about that."

Mast was also somewhat less than thrilled with the grant, and said his time on the Youth Task Force lead him to believe there was work the police should do

locally in terms of improving relations with Albany teens.

"I guess I'm concerned that it's a fine program but that it shouldn't be our highest priority at this point," he said.

The meeting was then joined by Murdo, who told the council that so long as the department met its goals as set forth in the grant, any left over money would be the city's to keep. He also said the \$100,000 match would come from in-kind time donated by himself and from time already budgeted under the city's DARE program, among other sources.

"I'm confused about the creative financing (in the grant proposal)," Baker said. "I just have to say I find that really troubling."

The few audience members who commented on the matter also spoke against the grant. "I'm a little skeptical of the overall costs of this project," said City Council candidate Jon Ely.

Albany resident Bob Oatis even went so far as to question the program's results, saying there was nothing to support a cause-and-effect relationship between Chief Operator and a 19 percent drop in traffic-related injuries and fatalities among teens during the its three years of existence.

"I'm very saddened to hear people talk so disparagingly about a project which is embraced nationwide," said a growingly dejected Murdo. "The project was a success."

Only Council member Bob Good supported the grant, citing the program's history and the apparent lack of financial burden to the city. He cast the sole "No" in a 3-1 vote which directed Mast to work with

Murdo to address the council's concerns.

As of press time, many of the questions left Monday night remained unanswered. According to Murdo, the \$54,000 in salary and benefits paid by the city to the Chief Operator is supposed to be matched by the city of Albany. Palmmini spending 75 percent of his time on the program and Clemons 25 percent. According to Murdo, the two would spend an average of 4.5 hours a week on the program. Murdo said he was unaware that such a significant amount of man-hours, equivalent to one full-time sergeant, was required by the grant.

Murphy also said in-kind donations of the city's time would not count as matching funds, always to contact the police department about the matter.

Chelupa, who wrote the grant, blamed City Council member Daren Fields for not correcting the grant's problems. "Nobody came to me and said there was a flaw," she said.

Fields said he did point out the problem to Murdo, who gave the same answer he gave the council. Police Chief is an elected official," Fields said. "I do not report to me and he can do what he wants."

Murdo maintained the integrity of his calculations, saying unpaid reserve officer time was his own time and money budgeted for the anti-drug program would match the \$100,000.

He also said the department does not normally leftover grant money to use as it pleases, and would work with Mast to resolve the issue.

"You know what's really sad is that we all know of what it's about," said a profoundly shaken Fields Tuesday. "I was hurt that (the council) would do something that would touch so many kids

School

Continued from front page

"That's where it will stay. We want to end up as a school of 480 kids on two campuses. That's the way the school works best for us."

According to Heinrich, once the merger is complete, a committee will undertake long-range planning for the new school on both campuses. He expects that a master plan for development will be submitted to the city within 12 to 18 months but emphasized that "there will be no deviation in the enrollment plan."

As for construction, there is now no construction proposed for the former Sierra site as there was at one point when Sierra had planned to offer its own middle school.

At the Prospect site, three portable classrooms have been proposed to address the maximum transitional enrollment. No permanent construction is proposed at the present time, though Phillips said an approval of the schools' application does imply an acceptance in concept that the needs of the permanent enrollment will eventually be addressed.

"I guess they have some options," he said. "They could build new classroom space or move some non-classroom use out of existing classroom space. It will be up to them to decide if they can do it without new construction."

"We don't want to stay as portables," Heinrich said. "Prospect currently has 167 students, and they pretty much use all their classrooms, though they use them lightly."

With the additional students and the 240 permanent enrollment figure, Heinrich suspects the school will "need at least two permanent classrooms" eventually. In addition, he said, there may be need for a building for "musical and movement instruction."

None of those decisions have been made nor the ideas endorsed by the board of the new school, he said.

Plaza

Continued from front page

its parking area) and the gas station. John Pentz has the option on the Emporium building.

Neither side is expected to easily give up their properties. If a fair price cannot be negotiated, the Agency will have to decide whether to exercise its condemnation authority or to wait for some later time to see any real change at the Plaza. An exercise of eminent domain authority would involve the courts and could take months or even years.

Dorian Bilak, for example, has told merchants and professional tenants at the Plaza that his plan will be the quickest for them, "if all goes smoothly." He intends to leave most tenants where they are, while Wal-Mart buys and razes the Emporium property, then builds a store that will likely provide a major regional draw to the center.

Neither Bilak nor Wal-Mart has an option on that property, however. (Bilak unsuccessfully negotiated with Federated Department stores for the site last year.) Pentz has made a proposal for the entire Plaza; his first phase would include a re-use of the Emporium building, which would house several major businesses.

"Redevelopment of the rest of the site is vital to us because the rest of the site is of substantially less quality than what we're bringing in," said Gary Mull, representing Pensk. "We'll bring something immediate to the site (in renovating the Emporium building for retail use) that will provide what for everybody else is a second phase."

Agency member Gina Brusatori commented that Carter Hawley Hale's upgrades, costing "millions," and Lucky's "bursting at the seams" success has occurred, from her viewpoint, "only to find out that the Plaza as a unit is still as dysfunctional as ever." In response, a member of the Pentz development team said, "I think that's where the Redevelopment Agency comes into play."

He went on to say that "the financing is out there to (rehabilitate and redo the Plaza), but no one has any control over the remaining property."

Neither the Pentz team nor the Bilak team gave any indication that they would be willing to negotiate a sale of their properties.

While extended condemnation and acquisition proceedings won't be good news for Plaza merchants, who want something to happen fast so they can stay in business, they may be comforted to some

Heinrich also addressed the reason for the merger.

"Both public and private schools are reconfiguring, changing from 7th and 8th or 7th through 9th to 6th through 8th. For our families, if their kids are going to be accepted into a middle school, either independent or public, they will want to take them out after fifth grade."

"Both our schools were in danger of losing our sixth grades. With the merger, we end up with a K through 8 instead of two K through 5's, and this is something our families wanted anyway, a nine-year educational program, with only one transition, between 8th and 9th."

In addition, he said, the school may be in a better position both financially and educationally because of its new, larger size.

Both Heinrich and Prospect director Leo Gaspardone agree that the school will become stronger because of the change.

"I'm very excited about the merger because it's going to bring together the best of both schools..." Gaspardone said. "It creates something that has a synergistic impact, in which the sum of the parts is greater than the parts themselves."

"The potential for creating a quite extraordinary school is here," he went on to say. "We're laying the groundwork for that."

Gaspardone is making his own contribution toward that goal. He will serve as chair of the board of the new school from July 1 of 1997 to June 30 of 1999. After 30 years in both public and private school administration, he was ready to retire. He agreed to stay on a year longer than planned in order "to be a resource to make this (project) work to the best of our ability..."

Gaspardone sees the project as one with potential to "implement educational ideas that might be on the cutting edge of school organization," particularly as the combination of the 5th through 8th grades is concerned.

extent by the assurances Agency members received from developers last week.

In answer to questions about the future of existing tenants, most developers said they had always intended to incorporate them into a new Plaza. Most who plan a complete demolition and renovation (perhaps with the exclusion of the Long's site) are open to "phasing" the project, so that merchants will not have to leave the center at all, even if they need to switch buildings.

Oz Erickson of the Emerald Fund, for example, said that "obviously any renovation is going to cause disruption." He pointed to a recent San Francisco project, however, in which "Safeway was open the entire time" during the renovation of the Potrero Center.

Safeway remained in its existing store until its new facility was ready for occupancy and reopened the next day.

"We would try to do that with the existing tenants at the Plaza," he said. "We never had any intention of kicking them out."

Erickson told Agency members that the Potrero project was begun in April of 1994 and will open virtually completely leased at Christmas.

Herb Foley, longtime owner of Foley & Bonny has been an outspoken supporter of Bilak plan, in part because of its stated nine- to 12-month timetable. Though it appears that a majority of developers are discussing the same timetable once they can actually begin (a lengthy process that may involve some condemnation in each case), Foley still supports Bilak's proposal. He did not here the four presentations made on Wednesday night.

"My feeling is that the most viable plan is ... our owner's," he said. "Number one, because it brings in the biggest potential attractor of business, the Wal-Mart store."

As far as Foley is concerned, none of the other plans speak to the kind of "major attraction" he would like to see.

"That's what I think is important if we're going to attract new tenants to the Plaza and sustain what we have here," he said.

From Foley's viewpoint, "Walmart has two big pluses," its solid financial base and its offer to buy the property from Federated, then sell it back to Bilak to become a tenant, rather than a co-owner."

In addition, Foley likes the idea that "Bilak assures us we will be intact in our stores." The idea of

"This allows for the creation of community centers, allocation of resources over four years," he said.

According to Heinrich, the merger should be smooth one from a philosophical standpoint.

"We are very compatible educationally," he said. "There are differences in style, since private schools only exist as they are different from one another."

But the "teachers get along well," as do the administrators who have been putting this merger since last May."

There are many details to be addressed, including the merging of curriculum and the distribution of teachers and staff. He does not expect any staff or faculty members; he believes new hires will be created.

"We have wonderful teachers; we hope they'll stay on board," said Heinrich, who sees the merger process as an "exciting" one — "interesting, complicated and creative."

Under the city's use permit and design review procedure, the schools' application will be heard by the Planning Commission and the Design Review Board. Phillips said the planning department is preparing a negative declaration for environmental review. (In other words, expected impacts from changeover are not believed to warrant a full environmental impact study.)

The city is having a traffic study done as regional projected impacts of increased enrollment at Tapscott site, he said.

The application has a tentative hearing date by the Planning Commission December 4.

Following that meeting, the Design Review Board will look at the proposed design and siting of the schools' plan. Unless their decision is appealed, the Planning Commission and Design Review Board will have the final say on the project.

moving, even to a different, upgraded location. The Plaza, doesn't appeal to him.

"Maybe I'm looking at this from a personal standpoint, but we've been in this store for 36 years," said. "We have our own tailor shop; just moving merchandise and getting a new store set up with fixtures and racks (is unattractive). And it's not us. Look at V.G. White's. He's got a vault and a security system in his store."

"When this all started out, (Bilak's plan) was best from the standpoint of timing," Foley said. "Maybe that's lengthened, with all the practical problems in (acquiring) the property."

"I'd still go with his because of its stress on present merchants here."

Agency members are anxious that the shop center's future not be encumbered by an REA. It operates as in the past. Jane Bartke asked if potential developer their plans for ownership. The most part, the developers have set single ownership as the ultimate goal (again, perhaps excluding Long's); some, like Bilak, will approach that goal as a phased manner.

Agreement

Continued from front page

important first step" while recognizing that there still much negotiating to be done.

Hudson called the agreement a "tremendous improvement" in relations between the two agencies. "I really think the two agreements will be beneficial to all three entities and to the community," he said.

The proposed school has been a sore spot many around town in recent months, with people complaining about potential traffic impacts to the surrounding neighborhood and others about the missed opportunity to restore a portion of the city. District officials have said they do not have the funding or inclination to fully restore the area, which runs through site at Cougar Field. The district has, however, agreed to hold aside a portion of the creek site bordering Spokane Avenue for future restoration efforts.

The middle school was also a major topic during the race for City Council and the Board of Education. The five-member board will find itself with two new faces after Tuesday's election are finalized, while the council could have up to three new members.

Architect recalls simple elegance

Few architects work in a constant state of paradox. Award-winning Ben Tarcher is one of the few who have mastered the challenge of designing homes both modern and built in the Craftsman tradition.

According to Tarcher, the East Bay hills are ideal for such architecture. "Berkeley, California at the turn of the century was a carpenter's dream come true."

With each project artisans displayed their talents; woodworkers carefully fashioned detailed elements, from beams to staircases.

Such attention to detail are trademarks of Tarcher's own work. Starting literally from the ground up, Tarcher's homes are carefully crafted. From 2x4 ft. stud walls to custom built roof trusses, Tarcher's homes are true to the Craftsman spirit.

"The cheap land, labor and materials of the past that had allowed vast rooms and high ceilings no longer exist. To retain the sense of spaciousness found in earlier houses, we designed a soaring living room as a focal point. In the Craftsman spirit, simple elegant detailing would distinguish such rooms," said Tarcher.

Tarcher, who received his M.A. from Berkeley in 1974, graduated

with honors before founding his own architectural planning and design firm in 1978. He had previously worked for several noteworthy Bay Area architects including Daniel Solomon and Ratcliff Architects, where he honed his own distinct style.

Today, the Benjamin Tarcher Associates has successfully completed over 100 architectural master planning and landscape design projects throughout the west coast. The company prides itself on producing creative design solutions based on a combination of site constraints, cultural aspects, public input, and project.

Tarcher has a keen eye for and sensitivity to open space systems, preservation of natural habitats and historic features. This awareness has driven the firm's mission from its very first days.

Beginning with a lot on a steeply sloped hill in the Oakland Hills, Tarcher and his partner at the time, Ed Hazzard, began their work.

This 1979 project consumed the energies of 10 artisans to create a home of unique and enduring beauty—a modern home built in the Craftsman tradition. Tarcher and Hazzard built the house on spec taking six months to design and a year in construction.

Richly detailed, the Stonewall home boasts a custom-made stair rail which took 230 hours to install, hand-painted tiles and stained glass windows. "In the long run, quality

'In the long run quality will pay you back fourfold.'

— BEN TARCHER, BENJAMIN TARCHER ASSOCIATES

will pay you back fourfold," said Tarcher.

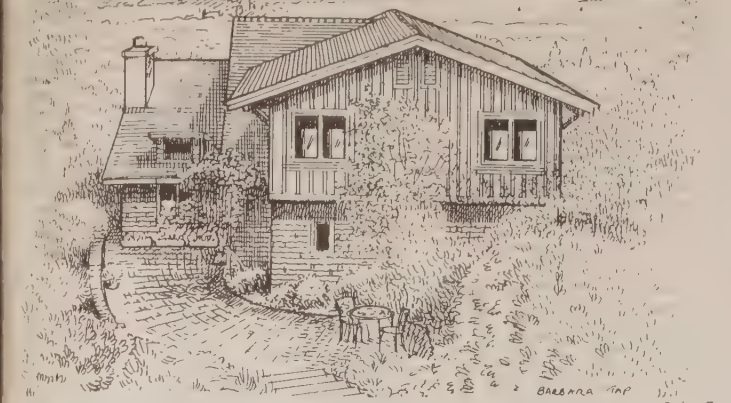
The home's value has risen considerably since 1979 and the interior of the house gives craftsman detailing to a contemporary space. The emotional and physical comfort was enhanced by the use of soft woods such as delicately stained fir, warm earth colors and light-colored walls.

Tarcher created greater intimacy by breaking windows up: Filtered light streams in from the leaded glass and prismatic cut glass creates a rainbow of soft colors.

In keeping with Craftsman style, the house allows structure a decorative role. In the living room, the use of trusses—exposed beams, scissor-shaped and held together with brackets—accomplishes this.

Custom made truss plates, each shaped in the form of a dolphin—an ancient symbol of intelligence, freedom and the collective spirit of man, captured both the spirit of the times and worked well as a visual representation of the theme the builders

See TARCHER on page 16



Custom stained glass windows, oak cabinets and a fireplace with a hand-carved mantle complement this Craftsman-style home in Berkeley currently on the market.

Craftsman-style home on 'stage'

A flautist played as music billowed up the meadows of Stonewall. Cappuccinos, accompanied by the Wall Street Journal, adorned a small table, while crusty breads, pomegranates, and wildflower arrangements created warmth and beauty in other parts of

the home.

"It's like being set in your own private woods," says Judith Glass, Realtor for Mason McDuffie, Glass and her partner, Sheila Sabine—agents for this showcase property who have worked their staging magic to accent the beauty of the

property at 133 Stonewall Road in Berkeley, designed by local architect Ben Tarcher.

Presentation, or staging, is what Sabine and Glass do best. The team works with sellers to make their homes stand out from the competition by creating an atmosphere of

See HOME on page 16



191 Highland, Kensington

NEED TO GET AWAY FROM IT ALL? This is a beautifully maintained retreat designed by Roger Lee. The large park-like lot and private driveway gives a real feeling of seclusion. Enjoy the views of the Golden Gate and San Francisco from the house and detached gazebo complete with hot tub and shower. This is truly an opportunity for the finer things in life. Ready to move in and enjoy.

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- 2 Plus rooms
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- Private driveway
- Well maintained landscaping

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Satisfied Homebuyer of the Week - Patrick Scannell

Patrick Scannell recently purchased a charming 3 bedroom, 1.5 bath craftsman in the Glenview district of Oakland.

"After an exhaustive search in the Oakland hills, Michael Lauth of Red Oak Realty discovered the perfect home for me. I love the character of this craftsman and I am very pleased

with the way Michael handled the real estate end and also kept open communications with the lender. I would highly recommend him to all my friends and family."

Patrick now owns a home with over 1,500 sq. ft. of living space, a large yard, 10' high ceilings, refinished hardwood floors, and a spacious kitchen with a breakfast nook. If you want an agent that will find you a home that fulfills your needs, contact Michael Lauth at (510) 527-3387 ext. 174, email: mikelaith@juno.com



Patrick Scannell



Michael Lauth

Agent of the Week - Michael Lauth

"The purchase of real estate is an important decision in one's life. Each and every client of mine is given the utmost care and attention to make their transaction smooth and enjoyable."
— Michael Lauth

Michael is married and lives in the Oakland hills where he grew up. He and his wife Sheryl had their first child, Cameron Alexander, last May. He received his education at St. Theresa's Grammar School, Bishop O'Dowd High School and U.C. Berkeley.

Michael has over 10 years of sales experience during which time he developed his philosophy of providing quality service and accountability to clients. He is energetic and enthusiastic when assisting his clients in achieving their real estate goals.

For an agent that will actively assist in your home buying or selling needs, call Michael Lauth at (510) 527-3387 ext. 174.

HOMES OPEN SUNDAY

2748 Esmond (2-4).....Richmond.....3bd/1ba.....\$119,500
2625 Gaynor (2-4).....Richmond N & E.....2bd/1ba.....\$98,500

BY APPOINTMENT

ALBANY
Just listed! 3bd/2ba, incl. in-law, mint condition.....\$269,000
2+bd/2.5ba, huge spaces! Ready to move-in!.....\$214,500
Albany apt! Steps from Solano Ave. 2bd, needs work.....\$165,000

BERKELEY
Spacious 4+bd home in Berkeley hills.....\$495,000
7-unit complex in spectacular redwood setting.....\$410,000
Development opportunity! 3 acres in North Berkeley.....\$349,000
Classic craftsman 3bd/1.5ba - new listing!.....\$285,000
Classic contemp 3bd/2+ba townhome near campus.....\$259,000
Huge 2-story townhouse style units! Deep lot!.....\$229,000
Bay view condo, 3bd + detached studio, lg shared yard.....\$217,000
Condos near campus for Univ. staff & faculty.....\$110,000-\$195,000
Big stucco craftsman duplex on large lot.....\$189,000
JUST 3 LEFT! New condos nr UC/BART/shops!.....\$139,000-\$179,000
New 1 & 3bd condos, near UC, dwnwn Berk.....\$119,000-\$179,000
Woody condo, walk to UC with bay views. Split level.....\$169,900
Great 3bd/2ba 2-story starter! Yard & basement wkshp.....\$159,500
Sweet North Berkeley bungalow, 2bd/1ba. Must see!.....\$153,000

New price for sunny 2bd.....\$148,500
Spacious & very charming 2+bd, .5 duplex TIC.....\$145,000
Bright, sunny 2bd condo. N. Berk., near Gourmet Ghetto.....\$139,500
Oceanview 2bd condo, deck, sun! Updated kitchen.....\$138,000

EL CERRITO
Exceptional 4-plex in ideal El Cerrito!.....\$343,000
Attractive 4bd/2+ba, sunny & airy! Hdwd floors.....\$289,000
Spacious 3+bd/2ba with bay view. Move-in condition.....\$269,000
Modern 3bd/2ba in great neighborhood, enclosed sun rm.....\$235,000

EL SOBRANTE
2bd/2.5ba. 1,248 sq ft, community pool, with 2-car gar.....\$125,000

EMERYVILLE
1+bd/1+ba, beautiful upgrades, warehouse conv. w/extras!.....\$215,000

KENSINGTON
Spanish-Mediterranean fixer. 3bd/2+ba.....\$299,900

OAKLAND
Glenview. Lg flexible home on great street. Potential.....\$299,900
Rockridge. Great duplex in desirable loc, nr BART, shop.....\$270,000
Spacious 4bd/3ba fixer. 9,200 sq ft.....\$219,000
View of city from 2bd/1ba condo!.....\$96,000
MOVE IN NOW! Seller finance w/10% down @ 7.5%.....\$75,000

PINOLE
Great location! BARGAIN 3bd/2ba cosmetic fixer.....\$139,000

RICHMOND
Turn-of-the-century investment property.....\$485,000
Residential income! 5bd/3ba.....\$174,900
Well-maintained 4-plex, great residential income!.....\$165,000
Annex. Duplex with bay view! Home & income.....\$ 64,900

LOTS, LAND AND COMMERCIAL
Attractive newer multi-use bldg in downtown Berkeley.....\$1,995,000
1-story bldg w/3 storefronts + space in rear, 4 pkg spaces.....\$639,000
Large commercial lot located near major shopping.....\$300,000
Gentle upslope lot in prime North Berkeley hills.....\$ 89,000
10,000+ sq ft lot with bay view, trees, privacy & plans.....\$ 29,000
North Berkeley sublease, 1,600 sq ft, frpl, library.....\$2,000/mo

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Home...

Continued from page 15

beauty and peace. As virtual interior designers, Sabine and Glass' staging services include everything from bringing in pieces of furniture, to creating flower arrangements or pieces of art for the tables or walls. Their fee: no charge.

"I do this work because it makes prospective buyers feel welcome giving them a sense of the home's potential. Every home has a personality, especially here at Stone-wall. Its our job to work with clients and ask: 'What's beautiful? What's great and where are the problems?' And then do something really creative," says Sabine. "Not only do homes sell quickly, but it's not unusual for multiple offers to come in for over the asking price."

The team's approach to staging centers on three principles: See, Simplicity and Select. "We walk

into a house and try to see it for what it really is—the bones of the house. We then see what we can do to simplify the surroundings, after which, we begin selecting pieces that will make the buyers say 'Wow!'"

Sabine and Glass set the stage from the very first open house. In order to give potential buyers the most accurate sense of the home, Tarcher was on hand for the first two open houses to answer questions and share specifics.

Sabine and Glass transformed the once barren boy's room into what Sabine calls magical setting. "We brought in beautiful paper fans, gold umbrellas and transparent drapes. We set up the Scrabble Board to read, 'Beautiful Home.'"

However, the team's promotional efforts have moved far beyond staging. In order to entice potential buyers to tour this Craftsman showcase, Sabine and Glass have set up what they call "spon-

'We brought in paper fans and gold umbrellas. We set up the Scrabble board to read, Beautiful Home.'

-- SHEILA SABINE

taneous Open Houses" to coincide with Cal football games or with local home and craft tours. "We want as many people as possible to see this truly amazing home," adds Glass.

And now that the chill of fall is here, Sabine and Glass have added an additional incentive—a free trip for two to Hawaii for the lucky buyers, if the home is in escrow

by November 30. "We're convinced that we'll find just the right person very soon. If you know anyone who is interested, let us know and we'll deliver a fresh pineapple with an invitation!"

For more information, or to tour the home, call Sheila Sabine at Piedmont's Mason McDuffie office at 428.0900 or her voice mail at 644-5412.

Tarcher...

Continued from page 15

wished to evoke.

In 1993, Opre Wilson and Laura Straka bought the house. "We were looking for a view and seclusion," Straka recalls.

The Claremont Regional Preserve borders the home which boasts unobstructed bay views.

When Wilson and Straka decided to make a few renovations, they brought back one of the original artisans in order to remain true to

the original aesthetic of the home. Cabinets were crafted for the kitchen and a new bathroom.

They converted a room, originally intended to be a wine cellar, into a master suite and in the process, gave the house a new bedroom.

From its inception, Benjamin Tarcher and Associates has specialized in professional architecture, landscape architecture and land planning design practice—three key areas of expertise that turned this 1979 project into a showcase.

Growth slows rates

On Oct. 31 the Federal Home Loan Mortgage Corporation (Freddie Mac) announced that its Primary Mortgage Market Survey showed that the nationwide average for 30-year fixed rate mortgages fell 8 basis points from last week's 7.86 percent to 7.78 percent. On Halloween, 1995, the 30-year fixed rate was 7.44 percent.

The start rate for 1-year Treasury-indexed adjustable-rate mortgages (ARMs) rose 3 basis points to 5.60 percent from last week's average of 5.57 percent. A year ago the ARM start rate was 5.67 percent.

The average for 15-year fixed-rate mortgages, a popular option in the refinancing arena, remained 7.37 percent unchanged from last week's figure of 7.37 percent. This time last year this rate was 6.97 percent.

"New and used home sales fell about 3 percent in September, consistent with the slowdown of the economy," said Freddie Mac

Deputy Chief Economist Nothaft. "Consequently slower growth encourages term interest rates to move toward this week."

By supplying lenders with money to make mortgage packaging the mortgages and marketable securities Freddie sustains a stable mortgage system and reduces the mortgage rates paid by home buyers.

Over the years Freddie has helped finance one American home.

On Oct. 31 the Federal Reserve Board pegged the District Cost of Funds (COFI) for November payments at 4.834 percent, down less than a single basis point from the 4.844 percent that was in effect for October payments.

The COFI is the index used by the savings and loan industry for its adjustable mortgage rates.

Directory points way to savings

Buy great stuff at low prices with the help of the "Reuse Directory" shop the 220 reuse/rental/repair stores in Berkeley and Albany.

This 64-page booklet describes shops that sell everything from antiques to books, from toys to cloth-

ing and collectibles, and is available at all Berkeley and Albany libraries, community centers, city halls and chambers of commerce. To receive one in the mail, Berkeley residents call 644-8856; Albany residents should call 528-5760.

OPEN SUNDAY • Nov. 10 • 1:30 - 4:30



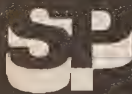
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2BR, 1BA. Excellent location! Move-in condition, new paint, hardwood floors, new kitchen linoleum, great backyard, 1-car attached garage. Hurry! #W38746 Geri Stern 510-224-7808

GREAT AREA!.....\$190,000
3BR, 1BA. Huge home - almost 1350 sq. ft., remodeled kitchen, hardwood floors, separate studio. #W38762 Gary Toretta 510-758-5550

VIEW HOME / PRICE REDUCTION.....\$199,900
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EXCELLENT LOCATION/CITY LIGHTS / Price reduction!.....\$289,900
3BR, 2BA, over 1800 sq. ft., on a secluded st in the hills. Ultra clean 1/4 acre lot, new lino in kit, hwdw flrs. #W38623 Ed Messner 510-799-3527

NEW CONSTRUCTION E.C. HILLS/EXCEPTIONAL STYLE.....\$309,000
4BR, 2BA, formal dining, 2 car att'd gar, huge fam rm w/frpl, limestone floors in kitchen, entry & baths, master suite with Whirlpool tub, new neutral carpet. New landscaping! #W38593 Jerry Garner 510-237-6010

ALBANY / BERKELEY / OAKLAND

COSMETIC FIXER / ALBANY.....\$239,000
4BR, 2BA, new listing! Hardwood floors, 1-car garage, small fenced yard, in-law potential. #934 Cynthia Burke 510-262-0940

OAKLAND STARTER.....\$79,000
2BR, 1BA cute cottage w/hwdw floors, sunny kitchen, bsmt, frpl, VA, FHA OK. Near Emeryville border. #W38970 Magary Abass 510-233-7329

NEW LISTING / CALIFORNIA BUNGALOW.....\$118,000
2BR, 1BA. Open Sun 1-4, 4120 Lusk, Oakland. Very sharp home with beautiful wood trim & built-ins. Artsy fireplace, large basement for expansion. #W38809 Jamie Lake 510-765-5960

OAKLAND - GREAT VALUE!.....\$225,000
2+BR, 2BA, end of cul-de-sac. Formal dining, fireplace, 2-car garage, workshop, hardwood floors. #W38805 Michele Manzone 510-222-2644

EL SOBRANTE

SOARING CEILING!.....\$129,888
3BR, sun-filled spaces, hardwood, roomy kitchen, fireplace, drive by 4474 Utah. #W38934 Cynthia Burke 510-262-0940

COUNTRY FEEL WITH CITY CLOSE BY!.....\$205,000
3BR, 2BA. Immac cond, white Berber carpets, large country kitchen with 2-car attached garage, Tahoe beamed ceilings, huge lot over 1/3 acre. #W383647 Geri Stern 510-234-7808

RICHMOND VIEW

CASTLE FOR SALE!.....\$179,000
5BR, 3BA, newer custom home. Distress sale! Guest cottage included. #W38665 Cynthia Burke 510-262-0940



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5700 Morpeth, Oakland, CA 94618
Upper Rockridge. 3+ bedrooms, 2.5 baths, 2 car attached garage, spacious kitchen with breakfast area, laundry area, master bedroom suite.



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or Anne Wu

investco
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asking \$298,500

6650 Armour Drive, Oakland, CA 94611

Dramatic canyon views and woody setting distinguish this 3BD/2BA contemp. Montclair home. The numerous windows provide light and a feeling of openness, taking advantage of the natural surrounds. Beamed ceilings, living room with fireplace, security system & cozy patio add to the warmth and comfortable feeling that this home offers. The present owners have cared for this delightful home for 28 years.



GET COOKING

In this fabulous spacious kitchen with room to entertain the masses. A four year new home with 3 bedrooms and a den plus 3 full baths. Marble fireplace in living room with hardwood floors. A steal at \$395,000. Open Sunday 2-4, 1137 Cragmont Ave., Berkeley. Call Myrt for further information at 800-765-MYRT.

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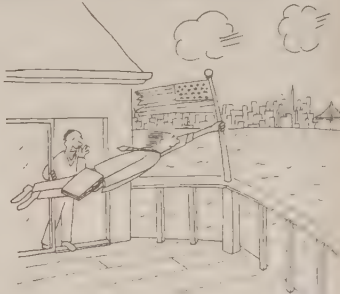
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*965 SHOREPOINT #304. 1 BD, 1 BA top-floor condo with pool \$83,800

*3140 BALI LN. 2 BD, 2 BA, 1-level "A" model with pool \$207,500

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Tom Holstlaw

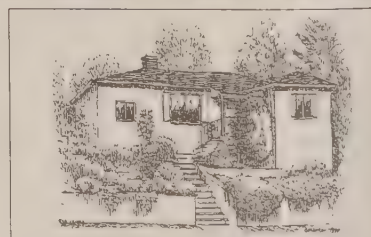
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Spacious two + bedroom home in especially popular El Cerrito Fairmount Avenue neighborhood. Family room, gleaming hardwood floors, gorgeous garden and more. Walking distance to Plaza BART. Mary Gray 527-9222, 466-5843

RICHMOND NORTH & EAST

\$139,000

Spacious 2 bedroom home in great neighborhood with hwdw flrs, frpl, dining rm. Don't miss the extra space...could be office or work shop. Great yard and garden. Dee Plunkett 527-9111, 273-9506

OPEN SUNDAY 1-3

\$219,000

Over 1600 sq. ft. of perfection with a large landscaped yard, family room and remodeled kitchen and baths. Close to BART and one block from El Cerrito border. 647 Yuba, Richmond View. Barbara Kaplan 527-9111, 273-9700

JUST IN TIME FOR THE HOLIDAYS

\$169,900

Treat yourself to this wonderful 3 bedroom home with master bedroom suite, spacious kitchen with ample counter space and refrigerator bay and city views. Sit by the wood burning fireplace as you enjoy the holidays. Darrell Hoh 527-9111, 273-9505

GORGEOUS DUPLEX...

\$325,000

In prime El Cerrito location. Each unit features two baths, two bedrooms, including master suite, formal dining, large kit with eating space, beautiful landscaped yard w/sprinkler system and private patio. New roof, fresh paint inside/out. Walking distance to BART shopping, bank and schools. Terri Huang 527-9111, 233-6263

JUST LISTED!!

\$109,900

Why pay rent when you can be the owner of this clean two bedroom home. Large level yard, one car garage with interior access and remodeled kitchen and bath. Darrell Hoh 527-9111, 273-9505

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When it's your move...

plastering, 'intensives' at BEC

The nonprofit Building Education Center (BEC), 1412 Page St., Berkeley is the place to start your dream home or to start turning your dream into a dream.

On Saturday, Nov. 9, BEC will offer the workshops: "Interior Plastering: Hands-On" with designer Art Guerrero, and Glen Katzenberger's "Homeowner's Essential

Course: How to Build, Remodel and Maintain Your Home."

This is the first session of BEC's annual six-Saturday (Nov. 9 to Dec. 14) intensive course.

Bring your own tool box on Sunday, Nov. 10 as carpenter Leann Gustafson presents "Carpentry Basics for Women."

The center offers a special

four-day "Owner as Contractor" intensive with contractors Scott Achelis and John Reed, attorney Sterling Johnson and mediator Ron Kelly.

Topics include project management and scheduling, legal aspects, estimating and dispute prevention and early resolution.

Call BEC at 525-7610 for more information.

JUST LISTED

Wells & Bennett Realtors

is pleased to present two fine properties in Montclair



631 Mountain Blvd.
Offered at \$599,000
Listed by Judy Farrell



6066 Aspinwall Road
Offered at \$540,000
Listed by Jackie Carter

We invite you to contact us at 510/531-7000 for details on these and other fine listings in Montclair, Rockridge, Glenview, Trestle Glen, and Redwood Heights neighborhoods in Oakland.

Wells & Bennett Realtors has been serving the real estate needs of Oaklanders since 1924 on Leimert Boulevard in the Oakmore District.

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A project, a dream and then fulfillment

Number 170 is a series of true experiences in real estate.

We like this man, a buyer who knows what he wants, can afford to buy it, will recognize it when he sees it. He will buy a house.

Michael Studebaker sits with us and talks. He's in his thirties, tall and good looking—the kind of guy who was always class president.

He tells us that he grew up in Sacramento, came to Berkeley to go to school. He majored in business at Cal with a minor in art history. He talks about one course he took, a project in which he had to choose a house to study.

He drove around Berkeley looking for his subject, until one, a house on Glen Avenue, "glared out at me." He knocked at the door and explained his visit, said he would need to get inside, probably a number of times, learn the history of the house, measure it and draw a floor plan. The owners agreed.

It's a very large house, three floors, a Craftsman-style shingle with an appealing blend of architectural styles.

The original owner who had built it after losing his house in the 1906 San Francisco earthquake and fire, had included all the favorite features from a house plan book.

Michael loves that house. He loved hearing the stories about the house and the family that still lives there.

He taped each room, then drew the plans—had to go back again and again to measure and get everything right. He looked at city records, got the site plan, talked to the neighbors, studied the way the house is laid out and how its pieces were put together.

He tells us all about parts of it, the back stairwell, for example, used by the Irish servants who would cook the meals and retire to attic quarters unseen.

"While I was working on the house, I thought that nothing could be better than living in that work of art. The people who grew up

there had the advantage of living in it," Michael says. "It was just normal for them. I was envious."

Michael grew up in a different kind of house, a suburban tract house. "People probably don't expect to live in tract houses all their lives," he says, then stops for a moment before going on.

"Well maybe some do but tract houses weren't built to be beautiful things. In the Glen house, 80 years later, the things that were beautiful are still beautiful."

Michael graduated from Cal and took a job as a bicycle messenger. ("It looked like fun and it was"), later starting his own messenger service, Studebaker Messenger. It looked like he was here to stay. Time now to buy.

This was the first time we'd met but we'd talked on the phone some weeks before. He's followed our advice to the letter.

Before telling us what he wanted to buy, he'd talked to a mortgage broker, completed a loan application, knew what he could afford.

Now he was handing us his plan, neatly put down on paper. We had never seen anything like it.

"I'm looking for a structurally sound, yet cosmetically challenged two or three bedroom home in Rockridge, east of College Avenue."

"I plan to buy in the next 90 days and, within five years, I hope to realize a 25 percent increase in property value with the improvements I make. The home is not a major league fixer but is definitely a project."

There were other requirements: a relatively new roof, original hardwood floors intact, spacious room proportions, natural light, off-street parking. He had highlighted on the map perhaps 15 streets where the house might be located.

By amazing chance we had just listed a house that seemed to fit Michael's criteria. We were showing it for the first time the following day, so naturally we told him about it.

This house, located on one of



TARPOFT & TALBERT

Michael's preferred streets, was built in 1910, has a decent roof and foundation. But every surface inside and out requires attention. It is definitely a project.

We do not handle both sides of a sale, so we gave Michael the name of another agent just in case it turned out he wanted to buy the house.

As he toured the house along with a lot of other people, he didn't talk about what he was thinking. We couldn't tell if he was overwhelmed by the needed repairs or was simply planning how he would make them.

Because the home is located in a very popular area, there was a lot of activity, in spite of its condition. We estimated that 300 people toured the house in the few days it was on the market.

Many who saw it were discouraged. "It's a lifetime project," we heard more than once. And "It would take \$100,000 to fix it."

Still five buyers made offers, including Michael. He got it. His was not the highest offer. He won because he was ready and committed.

Before offering to buy, he had done inspections, had become familiar with the work that the house would require, was comfortable with taking it on.

He was preapproved for a loan. And he had taken the time to write a letter to the sellers telling them why he wanted to buy the house—a message that was well received.

Michael is very excited. We are excited for him. Soon he will be living in the old house, restoring it to "the kind of house," he says "that takes everyone in and makes them feel good."

Anet Tarpoft and Pat Talbert are licensed real estate agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

(510) 526-1200

(510) 733-1701

It's the Experience! It's the Experience! It's the Experience!

Gorgeous, Updated
In the heart of North Berkeley. 2 blocks to UC. Magnificently updated 1BR, 1BA plus office. Very private. Lg deck.
Ury 527-8545

Country Quiet Bay View Home!
4BR, 2BA hm in Montclair hills. Vaulted ceilings, view windows, fam rm with wet bar, FDR, hwd flrs, AEK with brkfst nook, skylights, alarm system, 2 frpls.
5797 Scarborough Dr. Oakland \$359,950
Tim 800-268-4123 ext. 2131

Picture Perfect View Home!
Cst-bt hm maint. to perfection! 4BR, 3BA, huge fam/gm rm. Updated kit & baths, terrazzo entry, vaulted ceilings & skylts. Beaut, non-maint yd, 180° pano cym view. Sec. sys.
6525 Chelton Dr. Montclair \$449,950
Tim 800-268-4123 ext. 2131

What A Great Buy!
Spanking clean duplex with short distance to North Berkeley, BART & shopping. 3BR & 2BR units, hardwood floors. Nice backyard & deck.
Fae 526-0900

Brand New Large Duet Home
Small duet price. Almost 2,000 sq ft, 700 sq ft master suite, bay windows, tile floor. 2-car garage, 3+BR, 2BA.
Mike 235-1708

20 Steps To Solano
Spacious 3BR, 1BA. Great potential. Family rm, dining rm, garage, hwd floors, only a few steps to Solano. Over 1,200 sq. ft. \$26-1200

It's the Experience! It's the Experience! It's the Experience!

Very Nice Home in N&E
Captivating living room with cathedral beamed ceiling. Formal dining room & refinished hwd floors.
Ury 527-8545 \$139,950

Emeryville Loft 3 Levels!
Last loft available at the Christie Ave. Commons. 8 skylts, 1,511 sq ft, cstm btl. Hurry! Bill 420-1963 \$205,000

Two for the Price of One!
Live in one, rent the other! Large 2BR in front, 1BR, 1BA in rear. Frml dining, fam rm. 24-hr hotline.
Tim 800-268-4123 x 2181 \$199,950

Remarkable
Unbelievable cond, great location. 4BR, landscaped yard with patio. 2-car garage, workshop.
Fae 526-0900 \$167,500

Great Neighborhood! Location!
Hills view, cute bungalow, remod kit & bath, new roof, paint, carpet, move right in. Garage, fruit trees, a gem!
Fae 526-0900 \$159,500

Unique Opportunity
Beautiful 5BD/4BA home in the process of being built. 2-story with view of woods. 526-1200 \$399,000

Best Northside Location
Luxurious penthouse with bay view. 3BR/2BA, exquisite kitchen, hwd floors, 1,667 sq ft, 1 block to UC.
Ury 527-8545 \$325,000

Income Property Deal
(4)-1BR units, South Berkeley, lots of parking, central heat, close to shop & trans. Lots of potential.
Mark 528-6212 \$169,500

Please Check This One Out!
Perfectly lovely home w/remod kitchen & 2BA. Master suite with onyx jacuzzi. Open Sun, 24-hr hotline.
Tim 800-268-4123 x 2181 \$189,950

Immaculate & Spacious Home
Captivating living room with cathedral beamed ceiling. FDR & refn. hwd floors. James 644-5212 \$211,000

West Berkeley - Good Vibes!
Special private, exc. cond. & improvement. Very "Berkeley" hwd flrs, sunny deck, close to shops - upcoming area. Mike 235-1708 \$164,900

Splendidly Custom Throughout!
4BR/2BA, exquisite home on a large secluded lot. Remodeled throughout. Modern kitchen, deck w/spa, office.
Tim 800-268-4123 x 2181 \$379,900

Selling Moving Out of Area
Open beamed ceilings, nice carpet, wood burning frpl, covered patio & much more! 526-1200 \$139,999

Former Model Home!!
4BR/3BA with many dramatic features. Over 3,500 sq ft of beautiful living. Formal dining, panoramic view.
Tim 800-268-4123 x 2181 \$429,950

6.99 Fixed Rate
Lg almost new elegant home. Marble bath, slate roof, rock trim, huge master ste. 3BR/2.5BA. Seller pays closing cost. Mike 235-1708 \$167,500

It's the Experience! It's the Experience! It's the Experience!

TEMPLETON

BERKELEY • OAKLAND • ALBANY • PIEDMONT • KENSINGTON • EL CERRITO

29 CHANCELLOR PLACE, Open Sunday 2-4.
Contemporary Masterpiece! 3BR, office, den, 3.5BA, gourmet kitchen! Spectacular views! Bebe McRae ext. 145... \$895,000

2727 CLAREMONT BLVD. Open Sunday 2-4.
Ratcliff home near park. 3+BR/2++BA, Loads of space. Paye Keogh ext. 126... \$825,000

PANORAMIC BAY VIEWS! 4BR office, fam rm, 3 full baths, gourmet kitchen. Bebe McRae ext. 145... \$780,000

A CLAREMONT PROPERTY. Secluded in the Palms: Elegant paneling, spacious kitchen, dining terrace, views, vistas & an in-law. Paul Templeton ext. 131... \$625,000

677 SANTA BARBARA. Open Sunday 2-4:30 4++BR,
3BA Mediterranean in best location. SF/GG views. Gourmet kitchen to deck & private level yard. X-large lot. Nancy Lee Noman ext. 124... \$625,000

VIEW, VIEW, VIEW! Fine new Claremont Heights craftsman with serene and sweeping panorama. 4+BR/2.5BA. Gini Erck ext. 133... \$530,000

2927 FOREST AVENUE. Open Sunday 2-4! English exterior. Main rooms reflecting the craftsman influence. A private, sunny garden. Beautiful street. Within Berkeley's Claremont Court. 3BR, 2 studies. Jack McPhail ext. 135... \$515,000

BEST VALUE IN CLAREMONT COURT REDUCED! Grand and beautiful J.H. Thomas. 4++BR/2++BA. Susie Schevill ext. 144... \$489,990

GLORIOUS VIEWS - PRIVATE SETTING. 4++BR/2.5BA contemp. Nancy Lee Noman ext. 124... \$449,000

BROWN SHINGLE DUPLEX FIXER! BACK ON MARKET - NEW PRICE! Leslie Easterday ext. 134... \$260,000

2805 FULTON ST. PRICE REDUCED! Traditional 4BR, 2BA on a quiet street in move-in condition. Plus sunny studio cottage. Marlene Leverette ext. 121... \$259,500

NEW PRICE for this charming 2/1 home near Gourmet Ghetto. Yard, deck. Nancy Noman ext. 124... \$199,000

2328 CURTIS STREET. Best Buy! 3/2, gd flr plan, spaces, yard. Lots of light! A. Van Dyke ext. 142... \$195,000

1435 WARD STREET. 2BR/1BA + rec room. Probate fixer. Paye Keogh ext. 126... \$115,000

7 LA SALLE AVENUE, Open Sunday 2-4. 3++BR, 3BA, 3,100 sq. ft. Large spacious rooms, good separation of spaces. Mary Montali 848-3097... \$365,000

1005 EVERETT STREET. Open Sunday 2-4. PRISTINE STARTER HOME. REDUCED for quick sale! Really special! Double garage, many extras! Move-in condition! Susie Schevill ext. 144... \$187,500

5681 OAK GROVE @ COLLEGE. Wonderful 4BR 2.5BA remodeled Craftsman. MBS, lots of wood. Jan Fougner ext. 136... \$369,000

4686 COMMONWEALTH DRIVE. Open Sunday 2-4. Country living over 1/2 acre. Big 4BR level home. Pool, orchard. A rare find! Leslie Easterday ext. 134... \$280,000

610 JEAN STREET. Open Sunday 2-4:30. Sophisticated new condominiums near Rose Garden. 2BR/2BA, hwd flrs, firepl, balconies & lovely vistas. Ron Egberman ext. 127... \$185,000-\$210,000

400 WAYNE AVENUE. Open Sunday 2-4:30. Handsome & economical new condos with gorgeous views of Lake Merritt. 2BR/2BA, balconies, fully equipped. Ron Egberman ext. 127... \$155,000 to \$175,000

Templeton Company Residential Realtors The Best in the Business 510.652.2133

Area Home Sales

ALAMEDA	3047 Wheeler St. \$165,000
18 Brehaut Ct. \$230,000	
1107 Broadway \$169,000	EL SOBRANTE
1810 Central, 1307 \$159,500	5552 Cerro Norte \$208,000
115 Centre Ct. \$205,000	1157 Kelvin Rd. \$180,000
39 Cork Rd. \$325,000	EMERYVILLE
1117 Fontana Dr. \$182,500	4 Admiral, 435 \$100,000
2860 Jackson St. \$190,500	
2426 Lincoln Ave. \$90,000	KENSINGTON
338 Pacific Ave. \$192,000	227 Trinity Ave. \$320,000
2412 Roosevelt Dr. \$160,000	
317 Sunset Rd. \$228,000	OAKLAND
618 Tarryton Isle \$400,000	778 Calmar Ave. \$235,000

ALBANY
1515 Francis St. \$175,000
829 Kains Ave. \$204,000

BERKELEY
1904 8th St. \$149,500
78 Avenida Dr. \$205,000
1337 California St. \$277,000
18 Cl'mont Crescent \$450,000
1643 Derby St. \$110,000
2802 Garber St. \$430,000
1404 Henry #4 \$148,000
942 Hilldale Ave. \$165,000
2669 Le Conte Ave. \$373,000
1546 Le Roy Ave. \$604,000
924 Mendocino \$847,000
1301 Peralta \$222,000
2828 Piedmont \$329,000
2642 Regent #1 \$132,000
2411 Roosevelt Ave. \$270,000
1849 Shattuck #202 \$109,500

OAKLAND
778 Calmar Ave. \$235,000
3818 Cerrito Ave. \$147,000
1890 Clemens Rd. \$283,000
10556 Creekside \$143,000
2037 E. 22nd St. \$125,000
1501 Excelsior \$235,000
1570 Excelsior \$189,000
7719 Garfield Ave. \$115,000
3550 Hageman Ave. \$100,000
1721 Indian Way \$250,000
758 Kingston, 16 \$133,000
758 Kingston, 27 \$95,500
758 Kingston, 303 \$149,500
5501 La Salle \$481,000
3773 Lakeshore \$206,000
3932 Lakeshore \$395,000
724 Longridge Rd. \$369,000
7 Marr Ave. \$480,000
10 Marvin Ct. \$218,000
266 Mather St. \$175,000
5842 Mendocino \$285,000
823 Santa Ray \$233,000
7112 Sayre Dr. \$369,000

2111 T'falgar Pl. \$221,000
5516 Vicente Way \$159,000
1220 Westview Dr. \$470,000
7211 Wild Currant \$260,000
1827 Woodhaven \$175,000

PIEDMONT
554 Blair Ave. \$835,000
90 Sea View Ave. \$3,000,000
152 Wildwood Ave. \$337,000

SAN LEANDRO
1545 138th Ave. \$156,000
14610 Acacia St. \$165,000
1337 Advent Ave. \$150,000
1095 Bancroft Ave. \$183,000
422 Bradrick Dr. \$179,500
231 Castro St. \$88,500
16621 Cowell St. \$242,500
2326 Fairway Dr. \$128,000
822 Juana Ave. \$110,000
16668 Kildare Rd. \$214,500
15249 Lark St. \$153,000
1247 Margery Ave. \$156,500
891 Martin Blvd. \$137,000
16240 Maubert Ave. \$122,000
1008 Melcher St. \$139,000
951 San Jose St. \$163,000
1394 Sandelin Ave. \$190,000
14198 Santiago Rd. \$180,000
1639 Virginia St. \$150,000
389 Warwick Ave. \$162,000

SAN LORENZO
897 Delano St. \$127,000

SALES STATS BY CITY

ALAMEDA
TOTAL SALES: 12
LOWEST PRICE: \$90,000
HIGHEST PRICE: \$400,000
AVERAGE PRICE: \$210,958

ALBANY
TOTAL SALES: 2
LOWEST PRICE: \$175,000
HIGHEST PRICE: \$204,000
AVERAGE PRICE: \$189,500

BERKELEY
TOTAL SALES: 17
LOWEST PRICE: \$109,500
HIGHEST PRICE: \$847,000
AVERAGE PRICE: \$293,294

EL SOBRANTE
TOTAL SALES: 2

LOWEST PRICE: \$180,000
HIGHEST PRICE: \$208,000
AVERAGE PRICE: \$194,000

EMERYVILLE
TOTAL SALES: 1
PRICE: \$100,000

KENSINGTON
TOTAL SALES: 1
PRICE: \$320,000

OAKLAND
TOTAL SALES: 28
LOWEST PRICE: \$95,500
HIGHEST PRICE: \$481,000
AVERAGE PRICE: \$239,142

PIEDMONT
TOTAL SALES: 3
LOWEST PRICE: \$337,000

HIGHEST PRICE: \$3,000,000
AVERAGE PRICE: \$1

SAN LEANDRO
TOTAL SALES: 20
LOWEST PRICE: \$88,500
HIGHEST PRICE: \$240,000
AVERAGE PRICE: \$1

SAN LORENZO
TOTAL SALES: 1
PRICE: \$127,000

This list was recorded by Hills Newspapers Reports, Inc. of Walnut Creek obtains monthly records county recorder's office company guarantees accuracy completeness of the info. Sales prices are estimated upon applicable county taxes.

Volunteer with Habitat for Humanity

East Bay Habitat for Humanity will host its 1996 Winter Homeowner Dedication for eight families who have recently moved into their new homes at Habitat's 105th Avenue building site 3 p.m. Saturday, Nov. 23.

East Bay Habitat is building a total of 40 homes at the 105th Avenue building site.

The first twelve homes are completed. We hope to finish the West

Court (18 homes) by the end of 1996 and begin construction on the East Court (22 homes) in 1997.

East Bay Habitat for Humanity homes are built in partnership with Habitat homeowners and volunteers from the community.

Habitat relies on volunteer labor, financial contributions and donated materials to keep Habitat homes affordable for low and very

low income Bay Area families.

In lieu of a down payment, Habitat family invests in hours of sweat equity into the construction of their home or other Habitat home.

Families buy their homes through zero-interest mortgages. Habitat then receives mortgage payments to build Habitat homes.



339-4000

Better Homes Realty

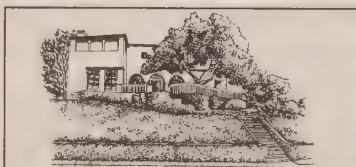


339-8400

re-bayarea.com

You can find our listings on the Internet, where your home can be viewed by over 25 million people worldwide.
Our internet address: <http://www.bhr.com>

mbh@dnai.com



SIGNIFICANT, SPECIAL, UNIQUE \$1,450,000
A rare opportunity to acquire one of Oakland's premier estates; a paragon of perfection! 4+BR, 4+BA, grand spaces, extravagant kitchen, land, views!

D. C. HODGES 339-8400



STYLISH NEW SPANISH HOME. \$625,000
Piedmont Pines. Pretty private setting for this exceptional 3 bedroom with separate den & spacious kitchen & family room. Superb quality & fine features.

LYN MURRAY 339-8400



FUSSY BUYER'S DREAM \$469,000
New construction. 3BR, 3.5BA in Upper Rockridge. Gorgeous family room/kitchen combo w/granite counters/fplc/hwd flrs. Fmrl DR, huge sunken living room w/may windows/high ceilings. Great yard w/lawn area. Two master suites.

NAHID NASSIRI 531-1670



BERKELEY'S BEST VALUE \$329,000
Spacious 2-story home like new situated in the midst of stately homes & walking distance to campus. 2 new baths & new kitchen. 3+ bedrooms, built-ins and yard.

RACHEL BALLER 339-8400



BEST BUY - OAKLAND HILLS \$319,000
Custom ranch w/3BR, 3BA. Beautiful front yard. Large eat-in kitchen, formal dining room, some hardwood floors under carpet, remodeled lower level w/frr/rumpus/bedroom/bathrooms of storage, living room w/fireplace. 2369 Thackeray Dr.

NAHID NASSIRI 531-1670



BAY VIEW CHARMER \$315,000
Great house and location across JM park, Euro kitchen, family room, tropical patio w/spa, hardwood floors, formal dining, 3BR, 2BA. Open Sunday.

HARRY KRESS 339-8400



INSTEAD OF A CONDO! \$249,500
Why not a terrific chalet the perfect place to write a best selling novel? Set back from the street. Warm & cozy fireplace. Amongst the trees.

MORRIE FEIGENBERG 547-6975



YOU DESERVE TO BE PAMPERED \$237,000
Enjoy jacuzzi, gourmet kitchen, master retreat & covered patio. all on 200 ft deep lot. 3BR, 2BA in finest San Leandro North Area. Over 2200 sq ft 380 Breed

EARLE SHENK 287-9594

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

SUN-FILLED CONTEMPORARY\$529,000
Prestigious Piedmont Pines. Like new 3+BR in private peaceful setting. Many upgrades. Plus rooms for home office/au pair room. Walk to regional park trails.

LYN MURRAY 339-8400

GREAT PIEDMONT LOCATION\$529,000
Plus SF Bay view remodeled 4BR, 3BA, fireplace in living room, hardwood floors thruout. Family room opens to deck landscaped front yard.

MORRIE FEIGENBERG 547-6975

FIRST CLASS QUALITY\$389,000
4BR, 2.5BA traditional. Special touches incl. hardwood floors, dual paneled windows, skylights, built-ins, beamed ceilings, wood trim. FDR, breakfast room, Eat-in kitchen, bonus rm, terraced backyard w/patio. Excellent buy! Open Sun. 2-4:30pm, 5850 Pinewood Rd.

NAHID NASSIRI 531-1670

CROCKER HIGHLANDS TRADITIONAL\$379,500
Elegant two story home, 3 bedrooms, 2.5 baths, hardwood floors, remodeled, sunny throughout. Very affordable for Crocker Highlands. Walking distance to shops. MARK ATTARHA 339-4000

EXCELLENT INVESTMENT - 6 UNITS\$359,000
Seller will consider all reasonable offers. All 2 bedrooms units, near Lake Merritt, low down, good cash flow, well maintained. Call today.

CHARLENE CLAYBAUGH 339-8400 x216

MINIMUM MAINTENANCE\$345,000
4BR, 3BA ranch w/views of San Francisco. Remodeled kitchen, skylit LR, 2-sided frplc in LR/DR, hardwood floors on main level. Large family room w/deck/built-ins. Big sunny courtyard. Make us an offer.

NAHID NASSIRI 531-1670

DECIDEDLY HANDSOME & DRAMATIC\$309,000
New close-in Montclair listing on great cul-de-sac street. Custom-built w/vaulted ceiling, clear redwood paneling, brick & glass walls, great master suite & family room. 2BR, 2BA.

RACHEL BALLER 339-8400

BACK ON THE MARKET\$289,000
3+BR, 2BA in Montclair. Sun-filled atrium, random-plank oak floors, large master suite, (3) redwood decks, level/private backyard, formal DR, living room w/beamed ceilings. Excellent buy.

NAHID NASSIRI 531-1670

BEST BUY - UPPER OAKMORE!!\$285,000
Remodeled 20K, 3BR, 2BA, A-1 condition, beamed ceiling, hardwood floors, private setting, family room w/2nd fireplace, close to everything.

MARTHA SHIN 339-8400

LOTS OF HOUSE FOR THE \$!\$279,000
Walk to Montclair Village from this 4BR, 2BA traditional. Large lot with many garden areas. Family room down could be home office/au-pair space.

LYN MURRAY 339-8400

EXCEPTIONAL TRI-PLEX\$277,000
Good cash flow, newer roof, security door, 2 car garage parking. Common laundry, small, (2) 2 bedroom units (1) studio. Near Lake Merritt.

CHARLENE CLAYBAUGH 339-8400X216

MONET'S CANYON VIEW!\$275,000
Open Sun 2-4:30. Great family home and value. Rec room/office. Hardwood floors, decks & total privacy. Easy floor plan. 3BR, 2BA.

CARIN CAROE 339-8400

NEW WITH PRISTINE PANO VIEW!\$269,000
The best of views in the best of Lincoln Heights! Vaulted ceiling, master suite, open floor plan and fantastic yard, plus room and great rumpus room too. 2BR, 2BA.

RACHEL BALLER 339-8400

MINI MANSION IN ADAMS POINT\$258,500
Just reduced! Large traditional 4BR, 1.5BA, sun porch, rumpus room w/separate entrance, plenty of off-street parking, walk to lake, shopping, public transportation.

CHARLENE CLAYBAUGH 339-8400 x216

NEED EXTRA SPACE?\$249,000
Gorgeous garden setting adorns this charming home plus a separate cottage. Piedmont Ave area. Close to Rockridge. Open Sunday 4441 Montgomery St., 2-4:30.

VICKIE CHAN CASE 339-8400

SPACIOUS HILL AREA VALUE!\$239,000
Contemporary 4BR, 2.5BA with family room. Gorgeous recently updated kitchen, formal dining area & more! Lots of space. Motivated seller!

STEVEN BIASATTI 339-8400 x239

LIKE A STORYBOOK\$238,000
Many happy endings await you in this custom built home with gorgeous oak floors, floor to ceiling fireplace, cook's kitchen. For a happy beginning, call now. Open Sunday, 2-4:30, 9990 Sigourney.

M.J. MCCONVILLE 287-9583

MAGNIFICENT BAY & CITY VIEWS\$230,000
Where else can you find this great view for this price! 3BR, 1.5BA, deck off living room, eat-in kitchen, rumpus room. Don't miss this. Call today!

CHARLENE CLAYBAUGH 339-8400

GLENVIEW CHARMER\$218,000
Pretty hardwood floors & wood built-ins highlight this 2+BR Craftsman bungalow with large, level yard. Plus room for home office/den/nursery. Great neighborhood!

LYN MURRAY 339-8400

BEAR-SIZED HOME AT HONEY OF A PRICE\$199,000
Roomy den for all your cubs in this tudor with 4BR, 2BA, full finished basement plus 2 car garage. Spacious yard in which to roam. See today!

M.J. MCCONVILLE 287-9583

A HOME YOU'LL BE PROUD TO OWN\$185,000
Beverly Terrace. 4BR, 2BA well kept contemp w/master suite has many upgrades. You'll enjoy eat-in kitchen, formal dining and a sunken tub for two. Open Sun., 2-4:30, 2656 Fisher Ave.

MICHAEL KELLY 287-9576

LIFESTYLES OF THE WISE & BUSY\$185,000
Is your life too full to maintain a home? Are you tired of no tax deductions? This spacious 2BR, 2BA Glenview condo is for you! Quiet, updated - call!

PATRICIA BENNETT 482-9000

PANORAMIC VIEW GOES FOR EVER\$179,000
Just relax and enjoy this great view. Feels like a cozy home. Easy SF commute extra office. Large backyard.

SAM GHADERI 531-6712

NEW ROCKRIDGE STARTER\$175,000
Cute, cute, cute on perfect street! Walk to BART & college Ave. Open floor plan w/handsome frplc, 2+ bedrooms, attic storage & perfect patio! Hurry to see today. Open Sunday.

RACHEL BALLER 339-8400

4 PLEX MONEY MACHINE\$175,000
Super 4 plex all large 1 units plus extra lot for 4 more. You can't miss 23K gross. Need TLC but look it over.

HAL MARCUS 339-9281

OLD-WORLD LAKE-VIEW CONDO\$175,000
Tiny down payment & huge assumable loan can give you secure, elegant luxury. Huge 2BR, 2BA, FDR, fireplace, 9-ft ceilings. Walk to BART or downtown. A gem!

D.C. HODGES 339-8400

BEST BUY - GLEN VIEW!\$169,000
Over 1800 sq ft. Lots of potential, sunny and spacious, hardwood floors, family size kitchen, family room, private backyard, easy commute to everywhere.

MARTHA SHIN 339-8400

MEDITERRANEAN BUNGALOW\$157,000
Split level, 2BR, 1BA, formal dining room, +den, fireplace, attached garage in Maxwell Park hilltop. Move-in condition.

CHARLENE CLAYBAUGH 339-8400 x216

CHARMING BEGINNER GO VA OR FHA\$149,500
Can be yours in this spick & span 2BR, 2BA home, hardwood floors, eat-in kitchen, new 2-car garage, landscaped level lot. Move-in condition!

MORRIE FEIGENBERG 547-6975

WHAT A BUY!\$149,000
Cute starter home above High Street. 2 bedrooms, elevated dining updated kitchen and bath. Low down for first time buyers.

MARIA SINCLAIR 287-9596

STYLE AND SUNLIGHT!\$149,000
Sophisticated end unit condo that has been exquisitely remodeled with granite countertop, maple cabinets, sub-zero refrigerator & much more!

LYN MURRAY 339-8400

CAREFREE LIVING\$147,500
In this 2+ bedroom home tucked away on private road in Glenview. Updated kitchen, family room & bath, lots of closets. Spacious & gracious, call now. Open Sun., 2-4:30, 3406 Adell Court.

ARNOLD MUELLER 530-6099

SWEET AS A SONNET\$147,000
This quaint English cottage would inspire Shakespeare with its low, low price & charming design. Once you see it you will want to be here. Call now.

M.J. MCCONVILLE 287-9583

ADD YOUR PERSONAL TOUCH\$145,000
To this Maxwell Park 2 bedroom traditional that's begging for your attention. Hardwoods, built-ins, separate breakfast room. Wonderful opportunity for the design-minded.

SHERDELLA SIMS 287-9596

COLORFUL VICTORIAN\$141,000
3BR, 2BA, high ceilings, crown molding, 2 fireplaces, formal dining room, deck/spa, huge unfinished basement.

VICTOR FIERRO 339-8400

SMALL TOWN CHARMER\$139,000
With lath plaster, bleached hardwoods, this 2+BR, 1BA beauty is vintage charm. Situated on huge lot, you'll love its gleaming sun porch, built-ins & storage.

SHERDELLA SIMS 287-9596

WHY RENT?\$139,000
When you can start here with little down! Immaculate condition appliances included, termite & roof work done! Call to see.

ELAINE JONES 547-5715

LARGE FAMILY HOME WITH A VIEW\$134,000
Fannie Mae owned Oakland Hills home. Needs work. Seller financing avail 3% down for owner occ. 15% inc. Sold "as is". Located: 7762 Hillmont.

MICHAEL HARDING 287-9596

CONDO IN A TRANQUIL LOCATION\$119,000
Spacious, remodeled 2 bedroom, 1.5 bath unit in a 4-plex at the top of Glenview, Piedmont border. Fireplace, balcony, gym storage.

JIM SCHUBERT 339-8400

PRICE REDUCED

QUESTIONS OR COMMENTS? CALL 339-4047

MASON • McDUFFIE...Welcome Home

Featured Homes of the Week



VIEWS OF LAKE AND S.E. \$2,500,000
1950 Tantau designed Piedmont Tudor with 5+BR and 5+BA plus a private au pair apartment and a 3-car garage! ROSE JELLISON 428-0900, 644-5401



MONTCLAIR VALLE VISTA \$889,000 - \$925,000
New luxury estate homes - commanding GG & Bay views, lavish use of granite & marble, spacious rooms, state-of-the-art kitchens, family rooms, high ceilings and more!! OPEN Nov. 9th & 10th, 2-4:30, 6066 Mazuela, 6101 Mazuela, 6111 Mazuela. BARBARA HOPPER 845-0200, 635-4839

OAKLAND / PIEDMONT

LATELY OAKMORE TRADITIONAL \$575,000
Price reduced! Lg living rm, FDR, 4BR, 4.5BA, fam rm, bpl, gourmet kit, hwd floors, 2 kitchens, excel cond, beautiful gardens, sauna, hot tub, bay views, privacy. OPEN Nov. 10, 2-4:30. B. HOPPER 845-0200, 635-4839

UPSCALE ROCKRIDGE CONDO \$395,000
Spacious 2BR, 2BA unit. Dramatic 360° view. 9-unit building. Walk to trans, shops, country club. HELEN PETTIS 428-0900, 547-4251

MAGNIFICENT VIEWS! \$335,000
Level entry - Oakmore jewel features FDR, eat-in kit, frpl in living rm & rumpus. 3BR, 2BA, hwd flrs, 2-car gar. Lg laundry rm & yard. PAM CORNFORD 339-9290

PRIVACY & FLEXIBILITY OF SPACE \$299,000
BR, 2BA, two story home + artist studio & loft. Woodsy setting on 25 acres - Piedmont side of Montclair. 2nd level has 2nd kitchen & separate entrance. HELENE BARKIN 849-3711, 273-9312

LEVEL LIVING! \$298,000
Parkridge Estates corner lot. Spacious 4BR, 2BA home including family room off kitchen, large DR, frpl in living room, 2-car garage. Terraced back yard with pool. PAM CORNFORD 339-9290

BEAUTIFUL HOME IN WOODED CANYON \$288,000
BR, 2BA with lovely soft light & charming creek wandering through trees in rainy season. Spacious living room, 2 large decks, upgrades & pluses. Two terraces. JEAN AUKA 849-3711, 273-9311

CHARMANT BEAUTY WITH CHARM \$195,000
BR, 3BA. Wood beams & paneling, 2,300 sq. ft. Also BR "in-law" apartment. Can be live/work. SYBIL BAILEY 834-2010

HOME WITH A VIEW!!! \$159,500
BR, 3BA Maxwell Park beauty! Huge living room, FDR, new hwd floors! Enjoy a view of the bay! Great large yard!! CECILIA 428-0900

SPACIOUS TOWNHOUSE IN RR \$156,000
Live in Rockridge for \$156,000! Huge 2BR, 1.5BA condo near BART & Market Hall. Garage, security gate & private patio. ERIKA CELESTRE 845-0211

NORTH OAKLAND HOME \$155,000
BR with large living room, fireplace. Formal dining room. Updated kitchen. Sun porch, basement. JIM HEDGES 848-6222, 287-9001

SPACIOUS FAMILY HOME! \$155,000
Large home with 2 family rooms. Clean with decks & skylight in kitchen, canyon views & park-like yard. Owner owned. FELICIA OWENS 658-7872

LAKEVIEW REGENCY VALLEY \$138,500
Spacious 2BR, 2BA condo on 18th floor of exclusive high rise. 24-hr doorman; must sell; new low price; easy to see, call for appt. DOLORES THOM 834-2010, 763-1710

LIVE IN THE REDWOODS!! \$135,000
BR, 3BA North Oakland beauty! Great hardwood floors, new kitchen, new paint and redwoods in your backyard! All for this low price. CECILIA 428-0900

HAPPILY EVER AFTER! \$120,000
Oakland hills. Charming! Sunken living rm, good location & very affordable. BILL BOZE 339-9290, 869-4216

NO DRIVING BY ALLOWED! \$119,500
You must see the inside! A 2+BR home that sparkles inside with almost everything huge! A great buy for only \$119,500!! CECILIA 428-0900

TIME IS OF THE ESSENCE! \$119,000
Must sell this great home near Mills College. Cul-de-sac, very charming, hardwood floors, updated kitchen. CINDY BOZE 339-9290, 869-4203

NEW LISTING \$110,000
2BR on top floor with a formal DR & fireplace in LR. Nice deck with view of the pool. Seller wants to move on. Very motivated. GAYNELL ESTLE 834-2010

BEST CONDO BUY AROUND! \$109,000
1,066 sq. ft. 2BR, 2BA includes living room with fireplace, formal dining, large den, express bus lines and easy freeway access. Unbeatable! MARK MILLER 428-0900

ADORABLE STUDIO \$45,500
In Historic Adams Pt. offers lovely view of Oakland hills. Beautifully refurbished and very spacious. Cheaper than rent! HEIDI 834-2010, 531-4554

BERKELEY / ALBANY

THE ENCHANTED BELLAMY \$569,000
Newly remodeled from top to bottom! This 3-story 5BR, 4BA home is unlike anything on the market today. Complete with fabulous bay view. SAM REINDLER 527-9800

WESTBRAE CHARMER + IN-LAW \$259,000
3BR, 1BA up, gourmet kitchen with solarium, hwd floors, fireplace. 1BR, 1BA down. Cute yard, great street, close to Monterey Market. ANDREA FABER 843-0200

NORTH BERKELEY CONDO \$205,000
Spanish Med. 2nd floor condo, partial bay view. 2BR, 1BA, living room with fireplace, special features, formal DR, fully equipped kitchen with dining. Garage. BARBARA HOPPER 845-0200

LOCATION! LOCATION! \$159,000
2BR condo all on one level in architecturally distinct bldg. Entry way, hwd floors, fireplace, eat-in kitchen, & garage are some of many features. Walk to UC & Shattuck shops! HELENE BARKIN 849-3711, 273-9312

SPACE! CHARM! OPPORTUNITY! \$139,000
And a fantastic price! 3BR, 2BA craftsman with original details. Garage, yard, inlaid floors. JEAN AUKA 849-3711, 273-9311

WEST COUNTY

GOLDEN GATE BRIDGE VIEW \$378,500
Great location near Madera School in El Cerrito! 4BR, 3 remodeled BAs, living rm with high ceilings, big 2-car garage, gas stove in kitchen. Hurry - just listed! LLOYD JUNG 526-5143, 232-9699

6-UNIT DIVORCE SALE! \$186,500
Price just reduced! Gross income \$31,000. New roof, close to library and public transportation. For more info, e-mail: lloydjung@aol.com or call 644-5215. LLOYD JUNG 526-5143, 232-9699

BEST BUY FOR INVESTORS \$185,000
\$161K assumable loan! All 6 units rented. Solid building needs some work, but look at these numbers! Gross income \$33,000! e-mail: lloydjung@aol.com or call 644-5215. LLOYD JUNG 526-5143, 232-9699

ESCAPE THE BIG CITY \$172,500
To a special 14-year custom retreat in Crockett. Great views, gourmet kitchen, high ceilings in living room, 3BR, 2BA, light & airy, nice decks. Hurry - just listed! LLOYD JUNG 526-5143, 232-9699

EXCELLENT RENTAL INCOME \$158,000
2 houses on 1 big lot. Gardens - side & back yards. Large dining room in front house, remodeled bath in rear house. NORINE SHIMA 845-0200, 273-9387

PRIVATE PINOLE TOWNHOUSE \$156,500
1,651 sq. ft. of living space, 2 master suites. Big kitchen, high ceilings in living room, 2-car garage, peaceful views, built in 1985. Great area! Just listed! Must see! LLOYD JUNG 526-5143, 232-9699

E-X-P-A-N-D-A-B-L-E! \$118,000
Sweet 2BR home on 50' x 120' lot. Good hwd floors; freshly painted. Garage opens to large kitchen. Easy to add 3rd BR, 2nd BA, family room - and still have a big yard! LOUISA REESOR 527-9800, 869-4483

EMERYVILLE

BEST DEAL IN COMPLEX \$109,000
Best deal in Emery Bay Village. Vacant and ready to move in. New carpet, washer & dryer in unit. Top floor, deck overlooks beautiful trees and is very private. GAYNELL ESTLE 834-2010

LOTS FOR SALE

TOP OF THE WORLD! \$135,000
Above the Claremont! Panoramic views! Level in! ORTRUN NIESAR 845-0211, 849-5310

ATTN BUILDERS: EXCELLENT LOT FOR YOU! \$65,000
Survey, soils, architectural plans. Garden awaits you for this Oakland/Berkeley mail address home. Lovely home planned - just \$65,000 - won't last! South bay views. Downslope! LILLIE BRAUDY 526-5143

Events

The Events Calendar does not accept-for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

The East Bay Chapter of the Women's Council of Realtors will hold its monthly luncheon, 11:30 a.m., Fri., Nov. 8 at the Hungry Hunter, 1211 Embarcadero in Oakland. Scott Swift will speak on: What are You Doing to Make It Easier For Customers To Do Business With You? The luncheon cost \$12 for members and \$15 for non-members. Call Dorie Gallinatti at 763-9901 for more information

The Building Education Center

(BEC) is the place to plan your dream home or to start turning your home into a dream. On Sat., Nov. 9 BEC presents the first of six sessions of Glen Kitzenberger's annual six Saturday Homeowner's Essential Course: How to Build, Remodel and Maintain Your Home. Art Guerrero will present Interior Plastering: Hands On On tap for Sun., Nov. 10 is carpenter Leann Gustafson's class Carpentry Basics for Women: Hands-On. Call BEC at 525-7610 for more information.

The East Bay Chapter of the American Construction Inspector's Association announces its chapter meeting 6 p.m. Nov. 12, at Cesare's, 2829 Mountain Blvd.

(Hwy 13 at Lincoln Ave.) Jim Raes of Simpson Strong Tie will speak in Simpson's product line of wood connectors and their proper specifications and installation. Call Don Rogers at 339-6130 for more information.

The Building Education Center (BEC) is the place to plan your dream home or to start turning your home into a dream. From 9 a.m. to 4 p.m. Tues. Nov. 12 through Fri. Nov. 15 the center presents its special four-day intensive course Owner as Contractor with contractor Scott Achelis and John Reed, attorney Sterling Johnson, and mediator Ron Kelly. Topics covered include project management and scheduling, legal aspects, estimating, dispute prevention and early resolution. Call BEC at 525-7610 for more information.

The Bay Area Chapter of the National Association of the Remodeling Industry (NARI SFBA), an association of professional remodeling contractors, subcontractors, architectural and interior design professionals, hosts its regular monthly meeting 6 p.m., Wed., Nov. 13 at the Showplace Square, Two Henry Adams St., San Francisco. See EVENTS on page 21

3051 BUENA VISTA WAY, Berkeley

OPEN SUNDAY 2-4

Just listed! Magical cottage in the woods with spectacular Golden Gate, City and Bay views. The perfect home to meditate and contemplate.

\$289,000

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PIEDMONT

Open Sunday 2 - 4:30 p.m.

235 LA SALLE AVE NEW EXCLUSIVE \$819,000
Beautiful Mediterranean home w/magnificent architecture. 5 bedrooms/3 baths & den. Level out to garden. KAREN STARR
110 INDIAN ROAD NEW EXCLUSIVE \$748,000
Spacious four-bedroom home on gorgeous terraced property. Family room & rumpus. Separate cottage. Deck & sunn patio. ANGELA WEIGRUBB

18 NAGE AVENUE NEW EXCLUSIVE \$549,000
Charming 5/3+ Shingle. Walk to school & playing field. Gorgeous new kit. & hillside views. Great outdoor living. MINDY SCOTT
816 BLAIR AVENUE NEW PRICE \$429,500
Spacious and attractive residence with three sunny bedrooms. Large extra space and level sunny garden. SUSANNE PAUL
93 FAIRVIEW AVENUE \$415,000
Wonderful 3 bdrm/2+ bath home w/formal dining, family room & hardwood floors. Lrg. mstr suite. Updated. CONNIE ROGERS

OAKLAND

Open Sunday 2 - 4:30 p.m.

6069 GLENARMS DRIVE \$669,000
New construction w/expansive views & exquisite use of stone. 4/3.5. Formal dining & library. MARILYN WATSON
5887 MARGARITO DRIVE \$585,000
Wonderful sun-filled home with beautifully landscaped grounds & huge deck. 4 bdrms/3.5 baths with family room. All in beautiful condition. JEAN SIMMONS
6185 RUTLAND ROAD \$549,000
New Mediterranean home. 4/2.5 incl. master suite, office, library & gourmet kitchen. Level yard & storage. ED KUO
509 MOUNTAIN BOULEVARD \$499,000
Beautiful Georgian Colonial w/high ceilings & "great" room. 4 bdrms/3 baths, library & gourmet kitchen. ANIAN TUNNEY

6116 TAFT AVENUE NEW EXCLUSIVE \$399,000
Old World Charm. 1912 Brown Shingle w/3 bdrms & 2 updated baths. 2 sun rooms & formal dining w/built-ins. J. RANKANKAN
4388 TERRABELLA \$310,000
Close to shops, trans & trails. Living room w/fireplace, sep. dining & eat-in kitchen w/deck. 3/2.5. ANGELA WEIGRUBB
663 CARLSTON AVE NEW EXCLUSIVE \$305,000
Charming Crocker Highlands Mediterranean fixer. Four bedrooms/ three & one-half baths with large deck & views. High ceilings & hwd floors. Potential JAMES GARCIA
5614 PICARDY DRIVE NEW EXCLUSIVE \$177,000
Classic, Comfortable Tudor w/formal dining, breakfast room, hardwood floors - sep laundry & private yard. HELEN BUTY

BERKELEY

Open Sunday 2 - 4:00 p.m.

973 INDIAN ROCK AVENUE NEW EXCLUSIVE \$449,000
Classic Thousand Oaks! Brown Shingle near newly refurbished Arlington Circle foundation. North Bay View Sunny patio. 4 bdrms/3.5 baths. A must see! KAREN STARR

2918 PIEDMONT AVENUE NEW EXCLUSIVE \$375,000
Classic Elmwood Brown Shingle. Loaded with charming original detail. Spacious country kitchen, master suite, huge attic and much, much more! KATHLEEN CALLAHAN

PIEDMONT

By Appointment

TENNIS COURT & VIEW \$1,690,000
Exquisite 5/5.5 home designed by Wm. Wurster. Garages for 5 cars. Wonderful view & garden. MARION SCHWARTZ
WILDWOOD AVENUE \$1,575,000
Distinguished John Hudson Thomas architectural treasure. Appalachian Oak Wainscoting. 7/5.5 MARION SCHWARTZ
COUNTRY ENGLISH NEW PRICE \$1,200,000
Landscaped level grounds. Designed by renowned architect, Clarence Mayhew. 4 bdrms/ 3.5 baths w/updated kit, library & au pair. M. SCHWARTZ

SENSATIONAL COLONIAL NEW EXCLUSIVE \$1,095,000
Fabulous Central location. Walk to schools & parks. Nearly new home w/ 5 bedrooms/3.5 baths, and family room off kitchen. Move right in! ANIAN TUNNEY

ACROSS FROM DRACENA PARK \$649,500
Spacious 3-story traditional w/elegant living/formal dining. 5+ sunny bedrooms. Try seller financing. DONALD GRUBB JR.
PIEDMONT TRADITIONAL NEW PRICE \$349,000
Charming 3 bdrms/2 bath home with beamed ceiling in the living room. One level w/garden. Close to schools. LINDA MCCLAIN

OAKLAND

By Appointment

CLAREMONT PINES NEW PRICE \$829,000
Elegant Monterey Colonial w/views. 4 bedrooms/3 baths with billiard room. Exquisitely updated. SANDRA VOGL
PIED SIDE OF MONTCLAIR \$785,000
Sophisticated & elegant traditional on nearly 1/2 acre. Renovated. Fabulous kitchen. 4/4.5. patio & garden. A. GRUBB
CLAREMONT PINES \$679,000
Lovely, split-level traditional, level in and out. 4+ bedrooms/3 baths, patio & garden. Excellent condition. ELIZABETH DICKSON
MONTCLAIR \$415,000
Charming 3 bedroom/3.5 bath home situated on 2 landscaped lots. Spacious living room with fireplace, sep. office & lovely garden patio. LINDA MCCLAIN
TOP-QUALITY 3-YEAR OLD \$399,000
Sophisticated, low-maintenance Montclair home. 3+2+ mstr ste. & family room. 2-car garage & decks. SHEILA GALLAGHER

PIEDMONT PINES NEW PRICE \$384,500
New Outside Color. Top-quality remodeled 3/2.5 w/fabulous kit. Level in & private w/views & decks. JUDY RANKANKAN
PIEDMONT PINES \$349,000
Bay views & level living. One level home w/3 bedrooms & 2 baths. Family room, large deck & 3-car garage. LINDA MCCLAIN
UPPERCROCKIDGE \$329,000
Light & fresh 3/2 w/ rumpus. Lrg. private front patio + level rear yard. New mstr bath. Walk to Hillcrest School. DEBRA DRYDEN
CHARMING CROCKER HIGHLANDS \$304,500
Located on a wonderful tree-lined street. Spacious formal living/dining, 3 bdrms & lrg. sep. studio. DONALD GRUBB JR.
ONE-LEVEL LIVING \$299,000
Across from Joaquin Miller Park w/Bay views & privacy. Spacious living & dining, family room & eat-in kit. 3/2.5. PAUL
DISTINCTIVE TOWNHOUSE NEW PRICE \$269,000
Garden entry leads to architecturally exciting space. 2/2.5 w/ formal living/dining & patio. Close to shops & trans. A. GRUBB

BERKELEY

By Appointment

SOPHISTICATED BERKELEY VILLA \$949,500
Live in a work of art! Unobstructed views of San Francisco and the bay. Four bedrooms and three and one-half baths with beautifully finished interiors. Sunken living room, formal dining and gourmet kitchen/family room. JEANETTE ROACH

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REAL ESTATE LAW CORNER



ROBERT HAYES

The upside to 55 plus

What could possibly be good about being over 55, you ask? Well, for one, grandchildren, and we all know that that's the real reason you have kids in the first place. For another, significant tax benefits accrue when you reach that wonderful age and begin thinking of downsizing.

Tax benefit #1 arises from Internal Revenue Code Section 121, which provides that a home seller who has lived in the property as his/her primary residence for three of the five years immediately preceding the date of sale may exclude up to \$125,000 of gain in determining his/her tax liability.

Thus, for example, is the adjusted sales price (sales price less certain costs of sale) is \$500,000 and the adjusted basis is \$100,000 (purchase price less certain adjustments over the years), the selling party would only have to pay tax on a \$275,000 gain, rather than on the full \$400,000 increase in value. And, if I hear Mr. Clinton's campaign-

speak correctly, the maximum excluded amount may be in for a sizeable increase before too long.

Unlike the tax benefits arising under Internal Revenue Code Section 1034, which allow a selling homeowner to defer capital gains taxes upon the sale of a primary residence, the IRC 121 benefit is a true exclusion, i.e., tax on the \$125,000 will never be due.

This benefit is available only once in a lifetime, and only once per couple, even if they subsequently divorce and/or remarry. There are less stringent rules for taxpayers who are mentally and physically incapacitated in the years immediately preceding the sale of the property.

Finally, the IRC 121 exclusion can be combined with the IRC 1034 "rollover," to produce a tax-free sale situation. For example, the selling homeowner could exclude the first \$125,000 of gain and then defer taxation on the remaining \$275,000 by replacing his/her home

with one of equal or greater value within the prescribed periods of time.

Benefit #2 has to do with property taxes. In California, if an over 55 home owner sells his primary residence and repurchases one of equal or lesser value in certain participating counties, he/she can take his old property tax amount with him/her.

A little history here. In 1978, California voters passed Proposition 13 which, among other things, decreed that property taxes were henceforth to equal 1 percent of the assessed value of the property, plus a modest annual inflation factor. That is, until the property was sold. The new owner's taxes would then be based on the market value on the date of sale. This has resulted in tremendous inequities in property tax levels between neighboring properties, depending on when one or the other has last sold.

Proposition 60, passed in 1987, attempt to speak to the problem this created for longtime home owners who, having raised their family, wanted to sell the larger home purchase something smaller. Under the Proposition 13 formula, such folks often found themselves in the unhappy position of paying more property taxes for a smaller home because the new taxes were based on current market value than they had on the older, larger home.

What Proposition 60 did was to establish that such homeowners, upon reaching the age of 55, could take their old property taxes with them, provided their replacement

It's not all downhill when you reach 55 ... not all benefits are as fun as the grandkids.

home cost no more than their previous home, and provided that both the old and the new homes were located in the same county.

What about people who want to move from one county to another? 1988 saw the passage of Proposition 90 which allows such homeowners to do the same thing if their replacement home is located in a participating county.

As of this writing, that is a very big "if." At present, there are only a handful of participating counties. Sellers who might be eligible for this program are well advised to call the county clerk where they are intending to buy in order to confirm whether or not that county is a "participating" county in the program.

So you can see, it's not all downhill when you reach 55. Not that all of the benefits are as much fun as the grandkids. But then, what is?

Robert Hayes is a real estate attorney in the firm of Hayes and Ware in Oakland. He is a former active real estate broker and, for ten years, UC Extension instructor in Real Estate Practice. He can be reached at 763-7195.

'As is' two words that can save thousands

By Napoleon Forte

The old adage, "A penny saved is a penny earned," could mean thousands of dollars when buying your next home. An often overlooked way to save when buying is to buy your next home "as-is." This means that you are buying the home in its present condition.

Money can be saved by both buyer and seller. The seller (owner) does not have to make repairs or fix anything before selling the property. The buyer is buying at the lowest possible price. Sounds good? You bet. However, something must be understood before rushing out to buy "as-is." Key points have been summarized below:

1. The real estate contract must not call for any of the usual inspections on an existing property, such as termite, roof and plumbing. New homes are typically sold "as-is."

2. The appraisal report must state that the property is in the average or normal condition without any needed repairs or required deferred maintenance.

3. The lender used must have a loan approval policy that does not automatically call for a termite report on all existing prop-

erties over, say, 5 years.

4. The buyer must understand property in its present condition and without any implied or expressed warranties by the seller.

The quickest way to "as-is" transaction is to use a team that is fully aware of the professional's role in the transaction. Buyer and seller must have honest discussions about the present condition of the home. Everything from the seller should be disclosed to the buyer for full acceptance before buying. Agents representing both buyer and seller should not call for the usual inspections noted in the purchase contract. These inspections are waived to the transaction being "as-is" and should be noted in the purchase contract. The appraisal report represents the condition of the property in its present condition. In fact, the appraiser checks a box "as-is," which means no conditions on the value stated in the report. Only if there are appraisal conditions will the appraisal be terminated. For if there are appraisal conditions, such as mandatory repairs, the transaction is placed on hold.

See AS is on page 21

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FIRST TIME OPEN

- 15 SOTELO AVE - Piedmont - First time on market, wheelchair level, 2 master suites, maids quarters, view, patio entrance. KAY GRUBB\$810,000
- 762 MANDANA BLVD - New on Market - Contractor remodel, mostly new inside & out! 3BD/2BA, large yard, traditional style, great location. VICKY FAULK\$325,000
- 6891 EXETER DR - Montclair Views - View the GG & serene canyon from this pristine home. New driveway, paint, redwood decks and more. 3BD/2BA. DELL M. ORR\$275,000

OPEN SUNDAY 2:00 - 4:30 PM

- 1160 DRURY RD UPPER ALVARADO 4BD/3BA \$589,000 NANCY D./OLLIE H.
- 110 STARVIEW HILLER HIGHLANDS 3BD/2.5BA \$589,000 OLLIE HAMMEREL
- 1963 OAKVIEW DR OAKMORE 4+BD/2.2BA \$589,000 FRITZ HOCHFELNER
- 1426 WESTVIEW CLAREMONT HTS 4BD/3+BA \$559,000 DARCY DIAMANTINE
- 36 SCHOONER HILL HILLER HIGHLANDS 4BD/3BA \$549,000 OLLIE HAMMEREL
- 6046 FAIRLANE DR LOWER MONTCLAIR 4BD/3BA \$539,000 NANCY D./OLLIE H.
- 6241 BUENA VISTA ROCKRIDGE 3BD/3BA \$539,000 JIM DUFFY
- 220 CROSS RD UPPER ROCKRIDGE 3BD/2BA \$499,000 MICHAEL THOMPSON
- 570 MOUNTAIN PIEDMONT 3+BD/2.5BA \$489,900 DONNA CONROY
- 5800 ROSS ROCKRIDGE 4BD/2BA \$465,000 PAULA EASTON
- 40 STARVIEW HILLER HIGHLANDS 3BD/3BA \$399,000 OLLIE HAMMEREL
- 1626 MOUNTAIN MONTCLAIR 4BD/2BA \$389,900 RUBY NG
- 6666 CHARING CROSS HILLER HIGHLANDS 3BD/2.5BA \$345,000 OLLIE HAMMEREL
- 401 HILLER DR HILLER HIGHLANDS 3BD/2.5BA \$335,000 OLLIE HAMMEREL
- 6656 CHARING CROSS HILLER HIGHLANDS 3BD/2.5BA \$309,000 OLLIE HAMMEREL
- 619 LONGRIDGE RD CROCKER HIGHLANDS 3BD/2BA \$309,000 MARILYN BREMSER
- 39 RAMONA PIEDMONT AVE 4BD/2BA \$267,000 KEN MACDONALD
- 5330 BROADWAY ROCKRIDGE 2 UNITS \$247,000 DON COELHO



- 1001 SUNNYHILLS ROAD \$499,000
- Crocker Highlands picturesque French Normandy style. 3BD, 2.5BA, elegant living room, formal dining room. Gourmet kitchen. Charming breakfast room, library.
- Dian Hymer

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

- UPPER ROCKRIDGE \$695,000
- Wonderful new Mediterranean by Mark Becker. Spacious kitchen/family room opens up to patio and landscaped yard. Great master suite and bay views. 4BD/2.5BA. Jim Duffy
- PIEDMONT WITH STUNNING VIEWS \$649,000
- This Spanish Mediterranean Villa has breathtaking views, new carpet and interior paint, 5BD/4BA, formal dining room, yard. Phyllis Milenbach
- SPACIOUS PIEDMONT HOME \$554,000
- Four bedrooms, 3 baths w/ great indoor/outdoor living. Remod eat-in kitchen/fam rm, master suite, 3 bdrms on 1 level. Huge rec rm w/ frpl. Dian Hymer
- UPPER OAKMORE \$449,000
- Traditional with charm. 4+BD, 3BA, level living, hwdw floors, large LR, formal DR w/ parquet floors. Covered patio & back garden. Norm Robinow
- MONTCLAIR \$439,000
- New construction. Shop and compare floor plan, room sizes & finishes. There is a lot here for the price. 3BD/2.5BA. Evelyn Walker
- OAKLAND HILLS \$389,000
- Beautiful level-in home offers a sense of privacy with sweeping bay views. Remodeled kitchen & baths. Family rm, elegant master, dramatic living rm & spacious decks. 3BD/2BA. Sherry Benninger
- UPPER ROCKRIDGE \$299,000
- Great one level home in prime location. Level out to wrap around patio. Walk to shops and trans. 3 bedrooms, 2 baths. George Karsant
- PIEDMONT PINES \$249,000
- Charm with a capital "SEE". 2BD home. Hwdw floors, eat-in kitchen, large yard. Joan Alford
- A REAL CHARMER \$239,500
- Don't miss this listing. 3BD/2BA, family room. Move-in condition, updated kitchen & baths. Hardwood floors, yard. Phyllis Milenbach
- LAUREL BUNGALOW \$165,000
- Oversized yard is a gardener's delight. Formal dining room, new roof, patio, laundry room, 3 bedrooms. Paula Easton

OPEN SUNDAY 2:00 - 4:30 PM

- 1115 WOODSIDE BERKELEY 3BR/2.5BA \$305,000 CHRIS COHN
- 1620 BELVEDERE BERKELEY 3+BR/2BA \$237,000 DIANE VERDUCCI
- 1075 CRESTON BERKELEY 2BR/1.5BA \$237,000 MELISSA LYCKBERG
- 1411 BLAKE BERKELEY 4BR/2BA \$229,000 GABY OLANDER
- 1905 MCGEE BERKELEY 2+BR/1.5BA \$217,000 THE LONG
- 2538 TULARE EL CERRITO 4+BR/2BA \$178,000 HENRY CHANG
- 641 COVENTRY KENSINGTON 4BR/3BA \$375,000 DIANA KAN
- 6185 WESTOVER DR MONTCLAIR 4+BR/1BA \$315,000 JEANNE MCHUGH
- 5700 ALPINE SAN PABLO 3BR/2BA \$147,500 NANCY REICHERT

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- STUNNING BERKELEY TOWNHOME \$399,000
- 3 YEARS NEW! Tri-level beauty with bay views in North Berkeley, just a short walk to the Gourmet Ghetto. 3BR, 2.5BA, fireplace, front & back patios. Beautiful detailing, high quality construction.
- SMASHING VIEWS AS IS \$375,000
- REDUCED \$54,000! Lovely Tudor in heart of Kensington! 4BR, 3BA with study, possible in-law. Enjoy peaceful garden, yard & decks. Walk to shops.
- BREATHTAKING VIEW FROM OAKLAND \$329,000
- Spacious & charming, this one is for you. 3BR, 2+BA, fam rm & 2 frpls. Peaceful patio & large yard.
- SOPHISTICATED HOME - RUSTIC SETTING \$315,000
- New price! Montclair hills! Elegant, quality contemporary with 4+BR, 3BA, formal dining room & excellent separation of space for privacy. Hot tub + deck with canyon view & "touch of the Bay".
- DARLING ROCKRIDGE BUNGALOW WITH ART STUDIO \$289,500
- Filled with built-ins & sunlight. 3BR, 1BA, formal dining room & spacious kitchen. Cul-de-sac location, private fenced yard with garden & fruit trees. Walk to College Ave. shops & restaurants.
- ENGLISH TUDOR IN EL CERRITO HILLS \$279,000
- Classic Tudor style in quiet neighborhood with partial bay views. 4+BR, 2BA plus formal dining and breakfast room, possible in-law set-up.
- STYLISH BERKELEY CHARMER \$237,000
- Updated with warmth & style! 2BR, 2BA with formal dining & family rm. Lower level with master suite, great kitchen with eating area & deck. On a great street in North Berkeley, near BART.
- BEAUTIFULLY EXPANDED ENGLISH STYLE BUNGALOW \$229,000
- Gleaming hardwood floors, fresh paint, new carpet, this one sparkles! 4 bedrooms, 2 baths, family room and formal dining, brick patio, quiet backyard and workshop. This charming Berkeley home is one of a kind!
- SWEET BERKELEY BROWN SHINGLE \$217,000
- REDUCED! Beautiful original interior wood detailing, wood floors, 2-story with dormer windows, rear deck, and garage workshop. Walk to BART, convenient to downtown and campus
- PERFECT ELMWOOD UNIT \$184,000
- Golden Gate & hill views, big private deck, garage and extra parking. Walk to UC/College Ave. One bedroom plus huge extra upstairs area
- MAJOR FIXER \$148,500
- Opportunity is knocking! This sweet 2 bedroom bungalow on a 5,000+/- sq. ft. double lot has potential! How about expanding or adding second unit? Westbrae neighborhood. Priced "as is".
- IF PRICE IS THE ISSUE \$147,500
- Bay view, double lot, and the feel of Berkeley in the hills of San Pablo. 2 bedrooms, 2 baths plus family room! French doors and lots of windows full of sunlight. Private wooded location, terrific value
- ELEGANT, LIGHT, BRIGHT AND GREAT COMMUTE! \$135,000
- Terrific San Francisco commute! Quiet, sunny corner unit in convenient Watergate, overlooks trees and fountain. Upgraded kitchen, 1 bedroom, level-in. Terrific value!

RARE AND SPECIAL INCOME OPPORTUNITIES

- UNIQUE OAKLAND/PIEDMONT TRIPLEX \$575,000
- Perfect for owner/resident! Elegant 2,000 sq ft penthouse with family room, dining room, beamed ceilings, 2 fireplaces, jacuzzi and 2 decks! Mediterranean style income units, mostly 2 bedrooms. Large lot, garage parking. PIEDMONT SCHOOLS!
- CHARMING N. OAKLAND TRIPLEX \$270,000
- Lovely older bldg. One 2BR unit, two 1BR units. Large yard, fenced. Near College Ave.
- BERKELEY TRIPLEX IN WESTBRAE \$220,000
- Rare property next to Bagels, sweets & flowers! Perfect for extended fam or pure income. One 2BR unit, two 1BR units. Walk to BART.

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Events...

Continued from page 19

Carol Crow, president of the California Forest Products Commission will speak on "Managing California Forests." The \$25 ticket includes dinner, beverage, dessert and program. Nonmembers are encouraged to attend. Advanced reservations requested. Call (415) 985-7058 for reservations and information.

Catherine Teegarten of RAF

Mortgage presents the free seminar **How To Make Money Using the FHA 203(k) Purchase/Rehab Loan**, 7 p.m., Thurs., Nov. 14 at the First American Title Company, 1544 Webster St. in Oakland. Learn how to purchase, rehab and sell residential properties. Learn how to find single family homes and multi-unit properties, sell them quickly and realize your profits. Nonprofits (churches and others) can buy and fix up properties for the communities they serve. Realtors, investors, contractors and nonprofits are all

welcome to attend. This workshop is held on an ongoing basis. Reservations are required. Call Catherine Teegarten at 528-0767, ext. 17 for information and reservations.

The Golden Gate Chapter of the **American Society of Home Inspectors (ASHI)** hosts its monthly meeting Thurs., Nov. 14 at Hs Lordship's Restaurant at the Berkeley Marina. Home inspectors who belong to ASHI of those interested in joining and meeting other professionals are invited to attend. Along with a regular chapter business meeting, Jim Tracy of Golden Gate Storage Tank Removal will present "Underground Storage Tanks." The \$35 cost includes dinner. Call Dermot O'Kelly at 549-9335 for more information.

Marsha Quick of Red Oak Realty and Karen Ward of CMG Mortgage present **Woman to Woman: Finding the Keys to Buying Your Own Home**, 10 a.m. to 1 p.m., Sat. Nov. 16 at 1225 Solano Avenue in Albany. Learn how to set priorities and investigate neighborhoods. Team up with industry professionals for an overview of the buying process, straight talk about interest

rates, and strategies for minimizing closing costs. Reservations are required. Call 718-2134.

The GRUBB Co. brings back the **Holiday Home Tour** as a fundraiser for the Piedmont Schools, 4 to 8 p.m. Thurs., Nov. 21 with a hosted reception at the Piedmont Community Center at 5 p.m. The tour will showcase six gracious Piedmont homes. Tickets for the tour are \$25. They are available at the Bank of America, The GRUBB Co. and Montclair Movie Express in Montclair. Glendale Federal in Piedmont, and the Gift Horse in Berkeley. Call Jennifer Loccarini at 339-0400 for more information.

The Merritt College Landscape Horticultural Dept. presents **Growing Roses**. Taught by Karen Talbot of Rheem Valley Roses, a consultant with the American Rose society, the class will cover all types of roses from old garden to modern. Learn which varieties are tried and true favorites and which are the award-winning choices for the coming year. Register for the \$15 class by calling 436-2413.

The East Bay Bazaar, a benefit

for La Peña Cultural Center, is on tap for Thanksgiving weekend, 10 a.m. to 6 p.m., Sat., Nov. 30 and Sun., Dec. 1 at the Oakland Convention Center. Formerly held as the Berkeley Bazaar, the event features raintick, jewelry and kite making for the kids, live music, a fine art gallery, natural body decoration from Asia, Africa and the Middle East, exhibits by local nonprofits, and live craft demonstrations.

Wausau Mortgage Corp. announces Charles Patton's free 203(k) mortgage workshop **Rehabilitate for Profit or Equity with a Proven Product**. The workshop, which will show you how to use the 203(k) loan program to purchase, renovate and resell property in a short time, is held biweekly. Call (800) 801-1320, ext. 240 times and places.

Join your Oakland neighbors in the Temescal District at the **Temescal Square Certified Farmer's Market**, every Sunday through November from 10 a.m. to 2 p.m. This neighborhood market at 49th and Telegraph will have a strong organic emphasis and include peaches, plums and nectarines from the San Joaquin Valley. Call the Market Hotline for more information at (800) 949-FARM or visit the market's Web site at <http://www.pcfma.com>.

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, 1891 Solano Ave., Berkeley is held the first Wed. of each month at 7 p.m. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, handle home inspections; learn about contingencies that may protect a buyer from adverse conditions, and see if it may be more economical to buy

rather than to rent. Get prequalified and receive a listing of homes for sale in your price range. Reservations are required. Call Russell Doi at 526-6554 to register or for more information.

Bank America Mortgage presents **Home Buyer Open House Forum**, at 1322 North Main St., Walnut Creek. Learn how much home you can afford, get preapproved before you start looking and receive a free credit review and analysis. Get the facts on popular 3-, 5-, 7- and 10-year fixed rate loans. Call in your special request and our search panel will provide you with select homes in your price range to preview at the forum. Free home buyers kits will be presented to all those who attend. Call Maura at 295-3205 for more information. This forum is presented on an ongoing basis.

The East Bay Leads Club meets 7:45 a.m. Wednesdays at the Kaiser Center Cafeteria, 300 Lakeside Dr., Oakland. The Leads Club, the largest leads generating organization in the world, is open to all business owners, salespeople, managers and professionals. During weekly 75-minute meetings, each member gives a brief business presentation and exchanges leads collected during the previous week. Call 601-6325 for more information.

Le Tip International, a organization of independent businesspeople devoted to exchanging business leads and helping other members, meets Wednesdays at 7:15 a.m. Guests welcome. Call Lisa Schliff at 236-3002.

The Friends of the Latin American Library hold regular meetings at the Latin American Library, 1900 Fruitvale Ave., Oakland. Join in to support the library as it enters its 30th year of service. For more information call the library at 535-5620.

For inclusion in Events, send information to Dennis Evanosky, Real Estate Editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: 339-4047 Fax: 339-4066. Information must be received one week prior to publication.

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Oakland

\$53,000 85 VERNON #203. A 1 BD condo in well-built building with elevators & convenient to transportation, shopping & Lake Merritt recreation. Call Terry Lee 521-3352.

\$73,500 3877 HOWE #309. Great location! Walk to Piedmont Ave. Spacious 1 BD condominium security complex, near bus line, Petaluma 523-5750

\$85,500 4527 ELLEN. Large single-level home! 4 BR/2 BA home with fireplace, hardwood floors, new kitchen, new paint. Kitchen modernized in the 90s. George & Bev Williams 525-7173

\$115,000 3821 MAR. PENDING. Newly-kept 2 BD bungalow with fireplace, fireplace garage & a large rear yard. Call Ann Hessler 865-3479

\$139,000 625 MADISON #208. Spacious & light 1 BD 2 BA corner unit with 2 balconies! Convenient to shopping & freeway access! Anna Woo 865-4340

\$139,000 5453 HOLLAND. Spacious 2 BD, 2 BA bungalow with fireplace, wood floors, new kitchen, new paint. Call Ann Hessler 865-3479

\$169,500 126 FRISBIE. New lower price! Great 3 BR, 2 BA starter home! Hardwood floors, wood paneled patio & garage! Russ Grant 814-4713

\$180,000 2007 HIGH. Three units separately measured One - 1 BD, one - 2 BD & one - 3 BD unit with yard in back & 3-car garage! Terry Lee 521-3352

\$249,500 311 CHABOURNE. 1-level 3 BD, 2 BA bungalow with city view! Hardwood floors, patio deck & 5-car attached garage! Probate Sale. Martha Turner 814-4828

\$400,000 3923 BROADWAY. Unique commercial building! Featuring kitchen, bar, meeting halls, offices, storage rooms, restaurants, plus parking lots! Budka 814-4835

San Leandro

\$103,000 894 LEWELLING. Beautiful, bright, newer 2 BD unit! Storage on deck & 2 parking spaces, one covered! Anna Woo 865-4340 or Terry Lee 521-3352

\$142,000 14163 SEAGATE. A ground-level 2 bedroom condo in a wonderful location! Separate laundry room, fireplace, complex pool, & view of bay! Terry Lee 521-3352

\$148,000 1422. PENDING. Private 2 BD, 2 1/2 bath home with fireplace, storage & laundry closet! Terry Lee 521-3352

\$169,950 13737 SEAGATE. A cherry move-in condition 3 BD, 2 1/2 BA condo! Formal dining, fireplace, wonderful gated community with pool & spa, close to golf course & Marina! Steve Cressy 814-4818

\$179,500 2515 OUTRIGGER. Wonderful 3 BD, 2 1/2 bath home with tile entry, upgraded carpeting, balcony & garage! Terry Lee 521-3352

\$244,500 170 HARLAN. Unique investment opportunity! Zoned commercial 3 BD, 1 BA Victorian with 1 BR, 1 BA unit underneath. Upholstery shop plus 2 BD, 1 BA split-level house! Great Area! Kathy Hirsch 814-4706

San Lorenzo

\$229,000 15829 DEVONWOOD. Lots of upgrades in this 4 bedroom, 2 1/2 bath Heritage home! Seven years young, family room, fireplace, 2-car garage! Close to parking, shopping, park & schools! Bev & George Williams 522-7173

Hayward

\$113,500 260 FLINT. An excellent 2 bedroom, 2 bath condo with fireplace, modern kitchen, inside laundry & small but nice yard! Peter Fletcher 523-5750

Albany

\$167,000 709 JOHNSON. Just reduced! Immaculate 2 BD starter home in move-in condition! Hardwood floors, new linoleum in kitchen, near shopping, transportation, & good schools. Attached garage. Connie Hanna 814-4814

El Cerrito

\$257,000 549 COLUSA. Great view! Three BD, 2 BA in move-in condition! Near shopping & transportation! Martha Turner 814-4828

Vallejo

\$139,000 451 WHITNEY. Handyman's dream home! Pick your own carpets, paint & landscaping, this home needs it all! 4 BD 3 BA & 2-car attached garage! Tim Marr 865-6226

Martinez

\$263,000 261 BRIAR. Wonderful family home on cul-de-sac! Spacious 3 BD, 2 1/2 BA home with modern kitchen, breakfast room, large family room & deck, large yard area! Anna Woo 865-4340

7332 PEBBLE BEACH, EL CERRITO

3BR/2BA on private street next to Mira Vista Golf Club. Immaculate, family room, access to level landscaped yard.....\$375,000

TOP-OF-THE-WORLD. Unobstructed Bay & SF panoramic view from the 4BR/3BA family room. Privacy and flexible floor plan.....\$465,000

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PIEDMONT

- 44 FARRAGUT AVENUE, PIEDMONT - 7-BD/5+BA.....\$2,250,000
Magnificent home on 1/2 acre, rich details, library, pool. Patricia Scott
- 668 BLAIR AVENUE, PIEDMONT - 3BD/3BA.....\$1,169,000
Stunning view home, finest quality systems & amenities. Roselee Woods
- 9 WYNGAARD AVENUE, PIEDMONT - 3BD/2+BA.....\$849,000
Quality of design, craftsmanship and charm, family room. Sally Morrison
- 11 SELBORNE DRIVE, PIEDMONT - 6BD/4BA.....\$729,000
Great floor plan, redone kit, rumpus, level yard. Helen Danhaki 547-5750
- 316 SCENIC AVENUE, PIEDMONT - 4BD/3BA.....\$649,000
Spectacular SF bay views, pristine cond., private setting. Franois Heath
- 45 INVERLEITH TERRACE, PIEDMONT - 3BD/2+BA.....\$525,000
Spacious one level home, new kitchen, family rm w/frpl. Martha Holstlaw
- 431 PALA AVENUE, PIEDMONT - 3BD/2BA.....\$485,000
Updated kit, fam rm, rumpus, great yard, pool, hot tub. Martha Holstlaw
- 429 LINDA AVENUE, PIEDMONT - 2BD/1BA.....\$259,000
Privacy & seclusion! Beautiful rooms, gorgeous kit/bath. Debi Fitzgerald

OAKLAND / BERKELEY

- 171 ALPINE TERRACE, UPPER ROCKRIDGE - 4BD/4+BA.....\$1,000,000
Superbly crafted new classic Med with spectacular views. Dee Knowland
- 17044 BROADWAY TERRACE, MONTCLAIR - 4+BD/4+BA.....\$945,000
Finest quality new construction, pano 3-bridge view. Donna DeBardi
- 1111 HOLLYWOOD AVENUE, GLENVIEW - 5BD/2+BA.....\$479,000
New listing! Beut trad, updated kit/family rm, bay views, Georgia Cornell
- 5566 ESTATES DRIVE, UPPER ROCKRIDGE - 3BD/3BA.....\$362,000
New listing! 1/2 priv acre, verdant views, deck & garden. Wendy Gardner
- 6817 AITKEN DRIVE, MONTCLAIR - 4BD/2BA.....\$349,000
New listing! Top quality remodeler contemp, wall of glass. Chuck Corwin
- 4106 39TH AVENUE, REDWOOD HEIGHTS - 3BD/2BA.....\$239,500
Contemporary with city/bay views, park-like back yard. Vicki Woodhead
- 4069 HUNTINGTON, UPPER LAUREL - 3BD/2BA.....\$239,500
Private & sunny trad, large deck w/bay view, great yard. Vicki Woodhead
- 4944 SCOTIA AVENUE, OAKLAND HILLS - 3BD/2BA.....\$215,000
Move-in condition! All level home on choice lot, fam rm. Wendy Gardner
- 4149 HOWE STREET, PIEDMONT AVE - 2BD/1BA.....\$199,500
Brown shingle, many upgrades, updated kit, plus room, frpl. Joan Dark
- 3849 BUELL STREET, OAKLAND - 2BD/1BA.....\$165,000
Bright & sunny, new paint, hwdw floors, huge yard, garage. Tom Anthony
- 2903 CARMEL STREET, LINCOLN HEIGHTS - 2BD/1+BA.....\$139,000
Best value! 1,300 sq ft. twmsh, sep entry, in-unit laundry. Nancy Chew
- 3419 COOLIDGE AVENUE, LAUREL - 1+BD/1BA.....\$119,000
Darling cottage in great condition, redone kit/bath, patio. Sandi Klemmer

BY APPOINTMENT

- CLASSIC ELEGANCE - PIEDMONT.....\$1,850,000
Designed by William Wurster, this property offers 6BD/4+BA, library w/frpl, gorgeous gardens, pool & play area. Sally Morrison
- SPANISH MEDITERRANEAN.....\$649,000
Updated with artistic flair. 4BD/3BA, chef's kitchen, high ceilings, patios, garden, view, faux touches. Joanna Gould
- PRIVATE GARDEN SETTING.....\$549,000
Exquisite contemporary with bay views. Dramatic entry, 4BD/3+BA, formal DR, gorgeous kit/family rm, extras. Wendy Gardner
- PIEDMONT SIDE OF MONTCLAIR.....\$499,900
Bay views! 3BD/3BA including master suite, kit/family room leads to lovely brick patio, beautifully landscaped yards. Joan Dark
- LOVELY BUILDABLE LOT - PIEDMONT.....\$495,000
This 5,590 sq. ft. lot slopes down from upscale Tyson Circle to Tahoe-like setting of beautiful Lake Tyson. Dee Knowland
- CROCKER HIGHLANDS TUDOR.....\$459,000
Gracious, elegant home. 5BD/3BA, charming breakfast rm & lg dining rm w/built-ins, huge storage attic. 2-car gar. Thomas Wurst
- WONDERFUL OUTLOOK - PIEDMONT.....\$425,000
Set among beautiful trees & mature foliage. 2BD/2BA on main floor; rec rm, brdm/bath, utility rm on lower level. Sally Morrison
- TRANQUIL VIEWS - RIDGEMONT.....\$419,000
Versatile floor plan, 4BD/3BA, huge bonus room, family room, cook's kitchen, large level lot, 3-car garage. Robyn Mohr
- SWEEPING CANYON VISTAS.....\$409,000
Dramatic Ridgmont contemp on over one acre! 3+BD/2+BA, kitchen/lam rm, luxurious master suite w/sitting rm. Robyn Mohr
- DESIRABLE PIEDMONT PINES.....\$369,000
Professional lighting design. 4BD/3BA, large master suite, nice back yard with hot tub, full basement. Helen Danhaki 547-5750
- WALK TO MONTCLAIR VILLAGE.....\$349,500
Situated on a large, beautifully landscaped lot with maximum privacy, gardens & patios. 2BD/2BA, bonus room. Joan Daniel
- OWN YOUR OWN RESORT!.....\$329,000
Approx 1/3 acre with parklands view & pool! 3BD/2BA, fam rm, remodeled kitchen & baths, great deck & patio. Vicki Woodhead
- BREATHTAKING SF/GG VIEWS.....\$325,000
Bright contemporary with views from every rm. 3BD/2+BA including master suite, fabulous decks, yard, 2-car garage. Robyn Mohr
- NEW TOWNHOMES - BERKELEY.....\$319,500 to \$415,000
Three beautiful units in desirable "Gourmet Ghetto." Two 2BD/2+BA; one 3BD/2+BA, highest quality, priv yards. Bill Weissberg
- CHINA HILL CHARMER.....\$312,000
4BD/3+BA, remodeled eat-in kitchen, bonus room & bath with sep entry, excellent floor plan, stunning gardens. Donna DeBardi
- PIEDMONT FIXER.....\$299,000
Turn of the century Victorian. 4BD/2BA, high ceilings, porch, level yard and garage. Lots of potential! Lee Jacobson
- WALK TO REGIONAL PARK!.....\$279,000
All level home on 1/4+ acre lot in Parkridge Estates. 3BD/2BA, large family rm, plus rm, new carpets & paint. Vicki Woodhead
- UPPER LAUREL TRADITIONAL.....\$239,500
This 3BD/2BA home is warm & inviting w/lots of light & bay view. Remod kitchen, FRD, hwdw floors, great yard. Vicki Woodhead
- REDWOOD HEIGHTS STARTER.....\$199,000
Reduced! Great location with expansion potential. 2BD/1BA, lg eat-in kitchen, dining area opens to back yard. Thomas Wurst
- QUIET CREEKSIDE SETTING.....\$149,000
Darling home in nice neighborhood. 2BD/1BA hwdw floors, fireplace, back yard, 1-car garage w/winter access. Wendy Gardner
- BROWN SHINGLE CHARMER.....\$145,000
2BD/2BA, formal dining, hardwood floors, large kitchen, fireplace, alarm system, secluded level back yard. Kathy Flynn
- LAUREL DISTRICT TOWNHOME.....\$139,000
Spacious & sunny in 4-unit complex. 1300 sq. ft., 2BD/1+BA, sep front entrance, fireplace, in-unit laundry, garage. Nancy Chew.

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- 631 MOUNTAIN BL. Almost new. Gracious 3+BD/2.5BA home in level part of.....\$599,000
Montclair. Fam rm, home office, mature landscaping, 2-car gar. Convenient to Village. Kate Phillips
- 3362 BRUNELL DR. Lease option considered! Newer contemporary. Bay views.....\$459,000
4802 SBA. Elegantly decorated. Nicely landscaped. Joaquin Miller His. Wendy Callaghan
- 2200 LEIMERT. Upper Oakmore. Family room with San Francisco Bay view.....\$336,750
4803BA. fabulous, huge kitchen, recreation room. Desirable area, best schools. Don Dunning
- 4279 DETROIT. Immaculate, spacious Redwood Heights Mediterranean with.....\$249,000
great architectural detail! 2BD/1BA, rec room, beautiful floors, deck, yard, location! Katie Meadow
- 3907 EVERETT. Sunny 3BD/1.5BA, plus room, refinished hardwood, freshly.....\$225,000
painted, private yard & deck. Charming! Jaya Bhimani
- 3903 LA CRESTA. Sparkling 3BD, cheerful remodeled eat-in kitchen, formal.....\$219,000
dining, nice deck & level yard, hardwood floors. Freshly painted. Joy Bryden
- 236 COVINGTON. Traditional charmer in wonderful Sheffield Village neighborhood.....\$209,000
750, new kitchen, 2-car garage. Noll Davis
- 2906 MILLSBRAE. Mills College area. Immaculate 2+BD/2BA, large plus room.....\$159,900
sparkling new kitchen, & baths with skylight, private yard, 2-car garage. Kate Phillips

SHOWN BY APPOINTMENT

- INCREDIBLE VALUE! Lovely 3 year old Montclair contemporary, fine finishes, great.....\$414,000
natural light, 3BD/2.5BA, FD, huge mste ste, decks & serene canyon vly. Mary Neuberger 635-9103
- PRIVATE MONTCLAIR SETTING. 3BD/2+BA, huge rumpus w/bar, kit/fam rm.....\$337,500
open to enclosed sunporch. Bkyd w/pool & waterfall, 2-car gar, 3,000+ sq. ft. Chris Christensen
- LIVE RENT FREE! Classic triplex plus house, good condition. Rents can pay.....\$285,000
mortgage for owner occupier. Stan Hammond 839-5846
- BERKELEY ROCKRIDGE BORDER. Duplex. Classy 2BD units with hardwood.....\$259,000
kitchens, fireplaces, new tile baths, garages, good rents. Stan Hammond 839-5846
- SELLER MUST SELL. Will make an appointment any time convenient to you.....\$250,000
Three bedrooms, two baths. Plenty of storage. With 10% down. Arnold Fields 531-7000
- GREAT BUY! Spacious 2BD/2BA home in Upper Rockridge! With family room.....\$239,000
living and dining rms w/vaulted beam ceiling, deck with hill view, 2-car gar. Kate Phillips 436-4100
- CRAFTSMAN NEAR PIEDMONT AVE. 2 story, 4+BD/2.5BA, new paint and.....\$228,500
2-car garage. Frank Hennefer 654-6461
- SUNSETS TO DIE FOR! Panoramic view from this dramatic home. Privacy! Huge.....\$223,500
vaulted ceiling in living rm. 2+BD, formal dining. Random plank floors. 1 level. Noll Davis 531-9536
- CHARMING REDWOOD HEIGHTS TUDOR! Clean 2BD w/hwdw floors, high.....\$215,000
ceiling in living room, new lino & carpet. Yard. Diane Earl McCann
- WHAT A BARGAIN! 2BD remodeled craftsman with large basement space.....\$199,500
new in condition. Lots of character. Glenview. Nancy Novick 482-2392
- SF VIEWS IN REDWOOD HEIGHTS. Spacious 4BD/2BA in desirable.....\$199,000
neighborhood. Privacy. Attached garage. Diane Earl-McCann

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College plans? Sallie has resources

When it comes to questions about financial aid for college, what you don't know can be costly. Fortunately, there are a number of guides and other useful resources available through Sallie Mae that are free for the asking.

Paying for College.

This 20-page brochure provides a handy overview of the college financial aid process. It includes a step-by-step roadmap on applying for aid, advice on saving for college, and useful tips on coping with tuition and other college costs. For a free copy, call (800) 806-3681.

Borrowing for College.

This billfold-sized booklet offers helpful guidance on federal loan programs, including information on annual borrowing limits, interest rates and other loan terms. The guide also counsels borrowers on how to shop for lenders and lists lenders from each state that offer borrowers cheaper student loans. Call (800) 891-4595 for a free copy.

"Affording Higher Education" Video Series.

This half-hour videotape, hosted by NBC *Dateline* consumer reporter Lea Thompson, offers parents an overview on meeting the challenge of paying for higher education. It

includes interviews with and advice from educators, financial aid administrators, financial planners and families with children in college. The videotape is free (though there is a \$6 postage and handling fee) and can be ordered through the National Association of Secondary School Principals (NASSP) by calling (800) 253-7746 or by writing to the National Association of Elementary School Principals (NAESP) at 1615 Duke Street, Alexandria, VA 22314.

"Planning and Saving for College" Video Series.

This series of three 15-minute video programs offers advice to parents and children on readying themselves for college at various stages of their lives.

The first program, "Your Child's Early Years," focuses on helping parents of young children plan and save for higher education and provides long-term investment strategies. The second program, "Your Child's Middle School Years," targets middle-school children and their parents, emphasizing academic and financial planning, with an eye on shorter-term savings strategies. And the third program, "Your Child's High School Years," addresses short-term savings strategies for families of high school stu-

dents and examines financial aid alternatives.

The first two programs are available on one videotape from NAESP at the above address and the second and third programs are available on a single tape from NASSP by calling the above number. Again, the tapes are free, except for a \$6 postage and handling fee.

Internet.

Students and their parents with access to the World Wide Web will find Sallie Mae's site on the Internet perhaps the most comprehensive source of information on college financing. The web site features interactive calculators to help families easily estimate the cost of college, savings goals or monthly loan payments, as well as tips on reducing borrowing costs.

Students who use lenders that partner with Sallie Mae, for example, can reduce their monthly interest rate by as much as 2.25 percent by establishing good repayment habits.

Sallie Mae's web site address is: www.salliemae.com.

Federally chartered and stockholder-owned (NYSE), Sallie Mae is the nation's leading source of financing for higher education.

REAL ESTATE FORUM

DIAN HYMER

Staging is a relatively new concept in the residential resale industry. It was borrowed from new home builders who decorate their new model homes to help sell a development.

Staging can involve minimal effort on the part of a seller. Merely rearranging furniture can show a house off to advantage. For some sellers, however, staging a home for sale is a major production. It might include hiring a fix-up-for-sale decorator and renting a house full of furniture, complete with house plants and decorative art work.

Homes that are staged for sale tend to sell faster, and for a higher price, compared to listings that have not been staged. Staged homes are more appealing. You may find more demand and possibly multiple buyers for a well-staged home.

A homeowner in Oakland learned the hard way what a difference staging a home for sale can make. She listed her home for sale last year with an agent who told her to do nothing to get her home ready for sale. The agent insisted that it was a waste of time to fix a house up for sale because the buyers would surely want to redecorate to suit their own tastes.

After months on the market without even a nibble from an interested buyer, the home was withdrawn from the market. The owner then consulted a different agent. This agent detailed all the cosmetic improvements that needed to be done

Staging: a new, effective and attractive sales tool

in order to sell the home.

The home was re-listed, after all the suggested improvements were completed. It sold with multiple offers the first week it was on the market—the second time. It also sold for more than the list price.

Ask your agent if your home needs staging. If so, your agent may be able to help you with this if he or she has expertise in home decorating. At least, your agent should be able to recommend someone who

Buyers pay for homes that look livable and inviting.

can assist you with staging your home for sale.

Vacant homes are often difficult to sell because most buyers, and many agents, have difficulty visualizing how to live in the house if it's unfurnished. Consider having an empty home staged with furniture before it goes on the market. If you can't afford to furnish the whole house, furnish the most important rooms, such as the living room, dining room, and family room.

Fresh flowers are a nice touch inside. Outside, use flowering plants at the front entry for added color, and to show off the yard. Don't forget to paint the front door so that it looks fresh and inviting.

Buyers like homes that are cheerful and bright. Open curtains and drapes, unless the outlooks are poor. Buy inexpensive window coverings that let light through if the windows have an unsightly outlook, or if

they look directly onto

Leave lights on when the house is shown, even when the sun is shining. Add lighting to rooms that are dark, or, if the fixtures are old, increase the wattage of light bulbs.

Make sure that the heating/cooling system is set at a comfortable temperature. A frigid house is uninviting, and so is one that's hot on a sweltering day.

Small staging efforts can make a big difference. Buy a new shower curtain to replace the old one; a mildewed; change outdated wallpaper in your kitchen or bathroom.

Outdoor living is important to most buyers. Stage your yard, patio or deck with outdoor furniture. The outdoors then becomes an extension of the living area. This adds value in the buyers' mind.

An unused cubbyhole can be turned into usable space with a little staging. An extra large walk-in closet can become a computer room. A sun room can be transformed into a den or home office.

When you sell a home, you're selling a fantasy. Even though the buyers won't live in your home the way it looks in its staged-for-sale condition, they'll be attracted to it because it presents a life-style they aspire to.

Buyers pay for homes that are livable and inviting, even though the furnishings will be moved out with the sellers.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Buying and Selling a Home in California" (Chronicle Books). Order a copy from Inman News (800) 775-4461.

As Is...

Continued from page 20

the repairs are completed. The sale can no longer be considered "as-is" at this point because the repairs must be completed to maintain the quality of the house as collateral.

Potential price reduction savings to the home buyer are due to the reasons outlined below:

- No termite repair required.
 - No roof repairs required.
 - No warranties on home appliances.
 - No work needed on plumbing and electrical systems.
 - No interior renovations needed.
- Buying and selling "as-is" can save thousands of dollars in an "as-is" sale. The buyer can effectively postpone the work until it can be

done at a lower price or not at all. The buyer gets the home at a reduced price and the seller sells without having to spend money on repairs. However, it takes a team approach to do an "as-is" sale, and with full disclosure of all facts which must be legally accepted by the buyer.

For more information on "as-is" sales, call Napoleon Forte, GRJ and Senior Loan Officer at Forte Mortgage Corporation, 569-4490.

YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

171 ALPINE TER, Upr Rockridge 4bd/4+ba, new classic Med, vw \$1,000,000
Pacific Union, Dee Knowland 339-6460

17044 BROADWAY TER, Montclair 4+4+, quality, new, 3-bridge vw \$945,000
Pacific Union, Donna DeBardi 339-6460

5066, 6101, 6111 MAZUELA, Montclair Valle Vista luxury estate hms \$889,000
Mason-McDuffie, Barbara Hopper 635-4839 SAT/SUN 2-4:30 to \$925,000

5711 COUNTRY CLUB, Claremont Hills 4bd/3ba, VIEW! come see! \$675,000
Vason-McDuffie 428-0900, Carolyn Jones 644-5426

5089 GLENARMS DR, Montclair new 4/3/1, FDR, library, views!! \$669,000
The GRUBB Company, Marilyn Watson 339-0400

3522 ASCOT DR, Piedmont Pines 3+bd/2+ba new Spanish home \$625,000
Better Homes, Julie Renaldi 339-6866

145 AGNES, Upr Rockridge new 5bd/4ba, chefs kitchen, views \$625,000
Mason-McDuffie 428-0900, Rose Jellison 644-5401

352 MOUNTAIN BL, Dramatic contemp, elevator, 3-car gar, bay vw \$625,000
Coldwell Banker 254-4385, Kate Castle 339-9778

13050 BROADWAY TER, Montclair 3bd/2+ba, SF bay vws, yard \$619,000
The GRUBB Company, Marrieda Grynbal 869-4226

5038 FAIRLANE DR, Montclair 5/3, 3114 sf, nw Cape Cod shingle, 3ay vw, level-in, level yd, main floor mstr suite, Richard 559-9134.

31 MOUNTAIN BL, Montclair gracious 3+bd/2+ba, office, Indscpd \$599,000
Wells & Bennett, Kate Phillips 531-7000

963 OAKVIEW, View! elegant trad'l, uptd 4+bd, 2 city vw, garden \$589,000
Coldwell Banker, Fritz Hochleiner 339-1174

160 DRURY RD, Great bay vw! nw 4/3, upr Alvarado area, 4000sf \$589,000
Coldwell Banker, Nancy Dickey 339-1174

10 STARVIEW, Hiller, outstanding twnm w/elevator, gourmet kit \$589,000
Coldwell Banker, Ollie Hammerel 339-1174

757 BUENA VISTA, Upr Rockridge 4bd/2+ba, classic design, elegant \$588,000
Mason-McDuffie 339-9290, Martine Erickson 547-2205

887 MARGARIDO DR, Claremont Pines 4/3/1, fam rm, deck, +sep lot \$585,000
he GRUBB Company, Jean Simmons 339-0400

2363 SKYLINE, Hillcrest Estates 3bd/3ba w/pano SF view \$569,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

426 WESTVIEW, Claremont Hts 4bd/3+ba, gourmet kitchen \$559,000
Coldwell Banker, Darcy Diamantine 339-1174

6 SCHOONER HILL, Mag views @ Hiller Hghlnds, 4/3, gourmet kit \$549,000
Coldwell Banker, Ollie Hammerel 339-1174

185 RUTLAND RD, Montclair new 4 1/2 Med, office, library, yd \$549,000
he GRUBB Company, Ed Kuo 339-0400

241 BUENA VISTA, Bay View! custom, elegant, stylish 3bd, office \$539,000
Coldwell Banker, Jim Duffy 339-1174

346 FAIRLANE DR, 4/3 nw construction, cooking island, den, mstr \$539,000
Coldwell Banker, Ollie Hammerel 339-1174

719 BRUNELL DR, New large 4+bd/3+ba w/pano bay view, aupair \$529,000
Mason-McDuffie, Ray Pruitt 428-0900

345 SKYLINE PL, Montclair 4bd/3ba gorgeous contemporary, vw \$525,000
Mason-McDuffie 339-9290, Cathy Moulton 644-5480

301 SUNNYHILLS RD, Crocker Fr Normandy, 3/2/1, FDR, library \$499,000
Coldwell Banker, Dian Hymer 339-1174

19 MOUNTAIN BL, Montclair 4/3 colonial, gourmet kit, library, grt rm \$499,000
he GRUBB Company, Anlan Tunney 339-0400

10 CROSS RD, Upr Rockridge 3bd/2ba, fam rm, study, mstr suite \$499,000
Coldwell Banker, Michael Thompson 339-1174

11 HOLLYWOOD AV, Glenview 5bd/2+ba, new listing! bay views \$479,000
Coldwell Banker, Georgia Cornell 339-6480

00 ROSS, Rockridge tudor, nw gourmet kit, 4bd/2ba, rumpus \$465,000
Coldwell Banker, Paula Easton 339-1174

3362 BRUNELL DR, Lease option considered! 4 1/2/1, landscaped \$459,000
Wells & Bennett, Wendy Callaghan 531-7000

6642 LONGWALK Dr A Frank Lloyd Wright INSPIRED Design Home \$430,000
3bd/2b w/adj lot, sun deck, Privacy! Will Uher 278-0451 SUNDAY 12-5

6788 ARMOUR DR, Montclair 4bd/2ba w/view in every direction! \$419,000
Better Homes, Sue Williams 339-8400

7128 THORNHILL, Montclair 4bd/2+ba, must be sold! \$399,000
Mason-McDuffie 339-9290, Karen Blandy 869-4223

40 STARVIEW, Hiller just listed! 3/3 twnm, open floor plan, lg mstr \$399,000
Coldwell Banker, Ollie Hammerel 339-1174

6116 TAFT AV, Rckridge, NW Listing! 3/2 brown shingle, 2 sunrooms \$399,000
The GRUBB Company, Judy Rankankan 339-0400

3321 RUBIN DR, Oakland Hills 3bd/2ba, au-pair, gardens, views \$398,500
private, 1/2 acre, hot tub. Owner 530-9137/595-9205 SUNDAY 1-4:30

6693 CHABOT RD, Rockridge 5bd/2+ba, art deco, yd, possibilities \$395,000
Better Homes, Tom Nemeth 652-6537

1626 MOUNTAIN, Montclair trad'l, reduced! 4/2 1/2 block to library \$389,900
Coldwell Banker, Ruby Ng 339-1174

5850 PINEWOOD RD, Montclair nw 4b/2+ba nw, terraced yd w/patio \$389,000
Better Homes, Edith Marcus 339-4000

4737 PROCTOR AVE, Upr Rockridge 3bd/2+ba light-filled house, \$369,000
new construction, quality, location. Beacon Prop., Gael Janotsky 654-5408

5566 ESTATES DR, Upr Rockridge 3/3 new listing! deck & garden \$362,000
Pacific Union, Wendy Gardner 339-6460

5677 CABOT, Montclair 5bd/4ba, flexible floor plan, 3-levels \$355,000
Better Homes, Rachel Baller 530-3860

6817 AITKEN DR, Montclair 4/2, nw listing! quality remodel contemp \$349,000
Pacific Union, Chuck Corwin 339-1174

6666 CHARING CROSS, Hiller, lg unit w/loft, +rm for office, must see \$345,000
Coldwell Banker, Ollie Hammerel 339-1174

2300 LEIMERT, Oakmore, 4/3, huge kitchen, rec room, SF bay vw \$336,750
Wells & Bennett, Don Dunning 531-7000

6000 LA SALLE, Montclair sunny, level-in 3/2/1, walk to village \$335,000
Mason-McDuffie 428-0900, Claire Cunningham 644-5434

401 HILLER DR, Bright cheerful 3/2/1 twnm, loft for office, trpl, vw \$335,000
Coldwell Banker, Ollie Hammerel 339-1174

11251 LOCHARD, Chabot Highlands, sophisticated 4bd/2+ba \$329,900
Mason-McDuffie 834-2010, Heidi Tuglie 531-4554

282 STANTONVILLE, Crestmont 3bd/2+ba, huge yd, bay views \$329,000
Mason-McDuffie 339-9290, Ed Marshall 869-4244

762 MANDANA BL, New on market! contractor remodel, 3/2, lg yd \$325,000
Coldwell Banker, Vicky Faulk 339-1174

2369 THACKERAY DR, Montclair 3/3 custom ranch, FDR, rumpus \$319,000
Better Homes, Nahid Nassiri 339-4000

5147 CROCKETT PI, Montclair 3bd/2ba, great bay view, patio & spa \$315,000
Better Homes, Harry Kress 531-2140

6185 WESTOVER, Montclair 4+bd/1ba \$315,000
Coldwell Banker, Jeanne McHugh 486-1495

55 BUCKEYE, Desirable Rockridge 3bd/2+ba, fab SF view, yard \$312,000
Mason-McDuffie 339-9290, George Milliron 869-4233

4388 TERRABELLA, 3/2/1, trpl, kitchn w/deck, nr shops/hiking trails \$310,000
The GRUBB Company, Angela Wei Grubb 339-0400

6656 CHARING CROSS, Hiller Highlands 3/2/1, twnm w/canyon vw \$309,000
Coldwell Banker, Ollie Hammerel 339-1174

619 LONGRIDGE RD, Crocker 3rd ranch, hwdws, remodel kit, pvt yd \$309,000
Coldwell Banker, Marlene Bremser 339-1174

5671 CABOT, Montclair 2bd/2ba new listing! custom, dramatic! \$309,000
Better Homes, Howard Rodkin 339-8400

663 CARLSTON AVE, Charming 4/3/1 fixer, lg deck, views \$349,000
The GRUBB Company, James Garcia 339-0400

6201 ZINN, Montclair 4bd/3+ba, spellbinding sylvan setting! \$299,000
Mason-McDuffie 339-9290, Margie Wright 869-4251

5700 MORPETH, 3+bd/2+ba, spacious kit w/bkfst area, mstr bd suite \$298,500
Investco Real Estate Brokerage 834-9033 SUNDAY 2-4

4686 COMMONWEALTH DR, 1/4 ac, country living, 4bd, pool, orchard \$280,000
Templeton Company, Leslie Easterday 652-2133 X134 SUNDAY 2-4

6475 VALLEY VIEW RD, Montclair 3/2, canyon vw, rec rm, hwdws \$275,000
Better Homes, Carin Caroe 339-8400

6891 EXETER DR, Montclair views, 3bd/2ba, redwd decks, nw drwy \$275,000
Coldwell Banker, Dell Orr 339-1174

4374 TERRABELLA WAY, Oakland Hills 3/2/1, bay vw! frpl, hwdws \$269,500
Better Homes, Helen Nicholas 339-8400

39 RAMONA, Sharp 4bd/2ba craftsman! updated, seismic retrofit \$267,000
Coldwell Banker, Ken MacDonald 339-1174

4275 COOLIDGE, Lincoln Hts, 2bd/2ba, new w/pano pristine view \$264,000
Better Homes, Rachel Baller 530-3860

4279 DETROIT, Redwd Hts Med w/grt detail! 2/1, rec rm, deck, yd \$249,000
Wells & Bennett, Katie Meadow 531-7000

4441 MONTGOMERY, Pied Ave, immaculate 2/1 + cottage, garden \$248,000
Better Homes, Vickie Chan Case 339-8400

5330 BROADWAY, New Rockridge charmer, upr/lower flats, 1bd ea \$247,000
Coldwell Banker, Don Coelho 339-1174

2601 CAMINO LENADA, 5/4 Montclair fixer w/a future! bring offers \$245,000
Mason-McDuffie 428-0900, Jeffrey Himmel 644-5464

4106 39TH AVE, Redwood Hts 3bd/2ba, city/bay views, park-like yd \$239,500
Pacific Union, Vicki Woodhead 339-6460

4069 HUNTINGTON, Upr Laurel, 3/2 private & sunny, deck, vw, yd \$239,500
Pacific Union, Vicki Woodhead 339-6460

9990 SIGOURNEY, Sequoyah Hills 3/2/1, storybook charm, grt price \$238,000
Better Homes, Rosemary Greene 339-4000

3907 EVERETT, Sunny 3/1/1, plus rm, refin.hwdws, pvt yd & deck \$228,000
Wells & Bennett, Jaya Bhimani 531-7000

3903 LA CRESTA, Sparkling 3bd, remodel kit, FDR, deck, level yd \$219,000
Wells & Bennett, Joy Bryden 531-7000

4944 SCOTIA AVE, Oakland Hills 3/2 w/family room, choice lot \$215,000
Pacific Union, Wendy Gardner 339-6460

637 WESLEY, China Hill, 1st open! 3/2/1, seller may carry 2nd \$214,000
Better Homes, Martha Shin 531-8643

7600 MOUNTAIN BL, Oakland Hills, 3bd/2ba sited on 1/3 acre \$212,000
Better Homes, Helen Nicholas 339-8400

286 COVINGTON, Sheffield Village charmer, 3bd, new kitchen \$209,000
Wells & Bennett, Noll Davis 531-7000

4149 HOWE ST, Piedmont Ave 2bd/1ba brown shingle, upgrades \$199,500
Pacific Union, Joan Dark 339-6460

4042 WHITTE, Oakmore 3bd/2ba w/updated kitchen, great area \$188,500
Mason-McDuffie 339-9290, Dianne Hansen 466-5761

2656 FISHER AVE, Beverly Terrace 4bd/2ba w/master suite \$185,000
Better Homes, Michael Kelly 339-4000

610 JEAN ST, Sophisticated nw condos, 2/2, frpl, balconies, hwdwd \$183,000
Templeton Company, Ron Egberman 652-2133 X127

5614 PICARDY DR, Classic tudor, FDR, bkfst rm, hwdws, pvt yd \$177,000
The GRUBB Company, Helen Buty 339-0400

5742 HERMANN ST, Rockridge 2+bd/1ba, charm, great street/area! \$175,000
Better Homes, Victor Fierro 530-3860

5007 WEBSTER, Temescal spacious 2+bd/2ba, large basement \$174,900
Mason-McDuffie, Henriette Green 834-2010



To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.



Book helps avoid errors

Interest rates are down, it's a buyer's market and your real estate agent is urging you to buy! What should you do?

If you're like many home buyers, you might take the leap of faith and buy your home based on the advice and urging of Realtors or bankers—even friends, family, and co-workers. Unfortunately, many homebuyers learn by making costly mistakes they'll sorely regret after the boxes are unpacked and monthly housing expenses start piling up. So before you buy a home, you must educate yourself.

To help put homebuyers in the driver's seat to they can take control of the home-buying process, personal finance and consumer advocate Eric Tyson has teamed up with real estate expert Ray Brown to provide a step-by-step guide for how to buy a home and demystify the process.

It is a down-to-earth, practical, holistic, and humorous book on home buying that simplifies the complex world of real estate. *Home Buying For Dummies* walks consumers through every aspect—from getting their financial house in order to establishing their real estate team to signing legal contracts—of what is most likely the biggest purchase they will ever make.

Tyson and Brown, who combined have spent nearly 40 years advising thousands of people about home purchases and other important personal finance decisions, have seen their share of money draining mistakes. Drawing from their

experience, together they explain smart, thoughtful home buying strategies that could save readers thousands, perhaps even tens of thousands of dollars on their next home purchase.

"We've seen how lack of knowledge about basic concepts and practices in home buying translates into tremendously costly mistakes that are both needless and avoidable," advises coauthor Brown, a 20-year veteran of the real estate industry. Personal finance expert and coauthor Tyson adds, "And most books on home buying are written by real estate agents who focus only on the actual purchase. We knew the secret and first step of successful home buying is to take a thorough look at your overall personal financial situation. Once that is in order, we guide you through the home buying process so that you are prepared to make the right decisions."

And not everyone should buy, at least not now, advises Tyson. "Important pieces should fall into place before you sign a contract to buy a home. Many prospective homebuyers make the mistake of putting the cart before the horse. Real estate agents, mortgage brokers, and other players only get paid if you buy, so you must protect yourself against conflicts of interest," said Tyson.

Home Buying for Dummies is available from IDG Books Worldwide. (800) 762-2974, and at bookstores nationwide).

THE TAX PRO



DENNIS KAMENSKY

When you own a rental property you can deduct all the expenses involved in making, or trying to make, that rental income. Unlike a principal residence where only mortgage interest and property taxes are deductible, every expense is either deducted or depreciated on your tax returns.

These expenses would include all mortgage interest (including interest paid on credit cards or lines of credit that are directly involved with the property), property taxes, city or business taxes, utilities, repairs, cleaning and maintenance, insurance, travel (from going to pick up the rent to going to the hardware store to get supplies), postage, telephone calls, etc., etc.

And, you can depreciate (deduct the cost over a period of years) the value of the building and all major improvements that are made on the property.

In other words, owning a rental property is like having a business. On one side you have rental income, and on the other side of the ledger all of the expenses, plus depreciation. The difference between the two will result in either a net gain or loss. All of this information goes on Schedule E (the Supplemental Income tax form) and each rental property is treated separately.

It's essential to keep good records throughout the year, and to save all your receipts for the property. Since everything is ei-

The tax man and rental properties

ther deducted or depreciated, you need to save and record everything. I suggest you even set up a separate bank account just for the rental property, to keep track of income and expenses more easily.

If you have a situation where you live in part of the property and rent out the other, then it becomes a little more complicated. You need to prorate the expenses and depreciation based on the percentage of what portion of the property is for income and what is used as personal.

For example, I just did a tax return where the clients own a triplex and live in one unit. That unit is one-half the square footage of the entire property. Therefore, on their tax returns, I used one-half of the mortgage interest and property taxes for their personal deductions (Schedule A), and depreciated one-half of the value of the building against the rental income (on Schedule E). Of course, we were able to deduct one-half of the insurance, utilities, and overall repairs against the rental income.

Also, any repairs, done solely for the rental units were 100 percent deductible, and repairs done for their own personal unit were not deductible.

Beginning in 1987 there were limits established on how much you can deduct in net losses on your tax returns each year for rental property losses.

If you are an active real estate investor, who owns at least 10 percent of the property, and your adjusted gross income is under \$100,000, you can deduct up to \$25,000 on your tax return. If your adjusted gross income is over \$100,000, you have to subtract that amount from the \$100,000 figure, divide by 2, and subtract

Owning a rental property is like having a business, so it's essential to keep good records.

that amount from the \$25,000.

For example, with an AGI of \$120,000, you would only be able to deduct up to \$15,000 on that year's tax return (\$120,000 minus \$100,000 equals \$20,000, divided by 2 equals \$10,000, minus \$25,000 equals \$15,000). With an AGI of \$150,000 or more you would not be able to deduct any of your net rental income losses on that year's tax returns.

But, you can carry over all net rental income losses to future tax years. The losses can be used against net rental income gains, passive income gains (such as gains from limited partnerships), and capital gains in selling passive or active investments.

In other words, you may have tax losses that can be saved and used in future years. I've had clients be able to sell rental properties and be able to use loss carryovers to not have to pay any capital gains on the property that was sold.

Form 8582 is used to report any

net losses that cannot be used on this year's taxes and are carried over. It's essential to keep copies of this form and I suggest writing down how much of a carry-over you have directly on your tax return. Use these carry-overs as part of your tax and investment strategy.

Beginning in 1994, if you are a real estate professional you can deduct all of your net rental losses, no matter how high they are or how high your adjusted gross income is. In order to qualify for this, you need to earn over one-half of your income from real estate and spend at least 750 hours per year involved in real estate.

If you are married filing a joint tax return, only one spouse needs to qualify as a real estate professional in order to get this tax break.

Dennis Kamensky is a tax accountant in Oakland, who specializes in real estate. He welcomes your questions and can be reached at 530-6001, or 339-9680 in the evenings.

Gardening books to loan

The Oakland East Bay Garden Center Inc. has a library with emphasis on books on plants, gardening and horticulture.

The library has 300 reference books available for use at the library and 900 circulating books that circulate for a period of 30 days.

The books are available to all Bay Area residents for the small

annual fee of \$2.

The library is open Thursdays 11:45 a.m. to 2:30 p.m. (except holidays) and is located in the Garden Center Building in Lakeside Park, 666 Bellevue Ave. Oakland.

The public is invited to use the library and the other Garden Center facilities. For more information call 482-5252.

YOUR WEEKEND GUIDE OPEN HOMES

- 3035 FRUITVALE, 3bd/1 1/2ba craftsman beauty
Mason-McDuffie 834-2010, Sybil Bailey 261-6048 \$170,000
- 4409 VIEW ST, Piedmont Ave area 1/1 2-story fixer, opportunity!
Mason-McDuffie 428-0900, Mark Miller 893-5030 \$165,000
- 3849 BUELL ST, 2bd/1ba, bright & sunny, hwdws, huge yd, garage
Pacific Union, Tom Anthony 339-6460 \$165,000
- 2906 MILLSBRAE, Mills College, 2+2, plus rm, new kit/baths, pvt yd \$159,900
Wells & Bennett, Kate Phillips 531-7000
- 4718 VIRGINIA AVE, Maxwell Park 2/1 Med bunglaow w/FDR & den \$157,000
Better Homes, Charlene Claybaugh 444-7653
- 400 WAYNE AV, NW 2/2 condos, gorgeous Lake Merritt vws, decks
Templeton Company, Ron Eggherman 652-2133 X127 to \$175,000
- 3228 MORCOM, Maxwell Park 2bd/1ba, lovely tudor, level yd, view
Mason-McDuffie 339-9290, Elaine Barber 869-4204 \$155,000
- 3380 WYMAN, Maxwell Pk, lg 3 1/1 family home, skylights & deck
Mason-McDuffie 339-9290, Felicia Owens 869-4217 \$155,000
- 2825 SHORT ST, 2bd/1ba craftsman, lovely garden, nice details
Better Homes, Victor Fierro 832-4339 \$149,000
- 3406 ADELL CT, Glenview spacious 2+2/1b, sunny kitchen, fam rm
Better Homes, Arnold Mueller 339-4000 \$147,500
- 3945 HARRISON #2, Great 2bd/2ba condol
Mason-McDuffie 339-9290, Cindy Bove 869-4203 \$146,000
- 2903 CARMEL ST, Lincoln Hts 2bd/1+2, best value! 1300sf twnhse
Pacific Union, Nancy Chew 339-6460 \$139,000
- 8004 MONADNOCK WAY, Mills College 2+2/1ba vintage charmer
Better Homes, Sherdella Sims 339-4000 \$139,000
- 3151 TEXAS, Laurel, new listing! 2bd/1b, charming bungalow, lg yd
Mason-McDuffie 339-9290, Sharon Ho 869-4220 \$119,000
- 3419 COULIDGE AV, Laurel, 1+2bd/1b cottage, redone kit/ba, patio
Pacific Union, Sandi Klemmer 339-6460 \$119,000
- 4120 LUSK, New listing! 2bd/1ba, frpl, lg bsmt for expansion
Security Pacific, Jamie Lake 765-5960 SUNDAY 1-4 \$118,000

ALAMEDA Open Sunday

- 1407 EASTSHORE, 3b/2+2+den, beautifully maintained split level
Mason-McDuffie 339-9290, Bob Randall 869-4242 SUNDAY 2-4:30 \$279,500

ALBANY Open Sunday

- 809 WASHINGTON ST, Albany Hill 3+2, Views! renovated w/ recent
legal addn. Bonus rm down. TCO RE, Harry Moss 415-621-1600 SUN 1-4 \$359,000

BERKELEY Open Sunday 2-4:30 pm

- 29 CHANCELLOR PI, 3bd contemp mstrpiece, office, gourmet kitchen \$895,000
Templeton Company, Bebe McRae 652-2133 X145 SUNDAY 2-4

- 2727 CLAREMONT BL, Ratcliff hm near park, 3+2d/2+2+ba, spaecl
Templeton Company, Faye Keogh 652-2133 X126 SUNDAY 2-4 \$825,000

- 6811 BUCKINGHAM, Berk Hills, 4-bridge & SF vw, plush amenities \$739,000
Pacific Union 743-9330, Lois Mullen 736-2128 SUNDAY 1:30-4:30

- 677 SANTA BARBARA, 4+2bd/3ba Med, location! SF/GG vws, deck \$625,000
Templeton Company, Nancy Noman 652-2133 X124

- 2927 FOREST AV, Claremont Court 3bd, 2 studies, craftsmn influence \$515,000
Templeton Company, Jack McPhail 652-2133 X135 SUNDAY 2-4

- 673 INDIAN ROCK AVE, Thousand Oaks 4 3/4 br shingle, bay vw \$449,000
The GRUBB Company, Karen Starr 339-0400

- 2918 PIEDMONT, Classic Elmwood br shingle, huge attic, detail
The GRUBB Company, Kathleen Callahan 339-0400 \$375,000

- 1115 WOODSIDE, Berkeley 3bd/2 1/2ba
Coldwell Banker, Chris Cohn 486-1495 \$305,000

- 3051 BUENA VISTA WAY, Just listed, magical cottage in the woods \$289,000
Berkeley Hills Realty, Maya Trilling 524-1700 X18 SUNDAY 2-4

- 1461 CURTIS, Just listed! fab mstr, nr shops/restaurants, grt price \$269,000
Berkeley Hills Realty, Kathleen DuBois 525-3345

- 1075 CRESTON, 2bd/1 1/2ba
Coldwell Banker, Melissa Lyckberg 486-1495 \$237,000

- 1620 BELVEDERE, Berkeley 3+2bd/2ba
Coldwell Banker, Diane Verducci 486-1495 \$237,000

- 1411 BLAKE, Berkeley 4bd/2ba
Coldwell Banker, Gaby Olander 486-1495 \$229,000

- 1904 MILVIA, North Berkeley 3bd/2ba, 2 blocks to UC, move in!
Better Homes, Jim Schubert 436-6683 \$219,000

- 1905 MCGEE, 2+2bd/1 1/2ba
Coldwell Banker, The Longs 486-1495 \$217,000

EL CERRITO Open Sunday

- 7332 PEBBLE BEACH, 3bd/2ba, private st next to Mira Vista Golf
Berkeley Hills Realty 524-9888, Joan Brunswick 525-4873 SUNDAY 2-4 \$375,000

- 7411 TERRACE DR, Pano vw, 3/2 +2/1 in-law with separate entry,
Poss lease option, nr pricel Prudential CA, Louise Dixon 888-6331 SUN 1-5 \$339,000

- 1005 EVERETT ST, Pristine starter, special reduced for quick sale
Templeton Company, Susie Schewell 652-2133 X144 SUNDAY 2-4 \$187,500

- 2538 TULARE, El Cerrito 4+2bd/2ba
Coldwell Banker, Henry Chang 486-1495 SUNDAY 2-4:30 \$178,000

KENSINGTON Open Sunday

- 191 HIGHLAND, 3/2 retreat, 1/4+ acre, 2+ rms, hwdws, pvt driveway
Mason-McDuffie, Kevin Tannahill 644-5206 SUNDAY 2-5 \$379,000

- 641 COVENTRY, Kensington 4bd/3ba
Coldwell Banker, Diana Kay 486-1495 SUNDAY 2-4:30 \$375,000

LAFAYETTE Open Sunday

- 3256 WOODVIEW DR, Seller must leave charming 3/2, fam rm, lg
level lot, updates! Priced right! Ellie Bowden & Assoc. 839-2858 SUN 1-4 \$307,000

MORAGA Open Sunday

- 34 MIRAMONTE DR, Miramonte Garden 2 1/2 end unit, remodel kit
Mason-McDuffie 254-0440, Kathy Wu 952-3593 SUNDAY 2-5 \$234,950

PIEDMONT Open Sunday 2-4:30 pm

- 44 FARRAGUT AVE, 7+2bd/5+ba on 1/2 acre, details! library, pool
Pacific Union, Patricia Scott 339-6460 \$2,250,000

- 668 BLAIR AVE, 3bd/3ba, stunning view home! quality/amenities
Pacific Union, Roselee Woods 339-6460 \$1,169,000

- 9 WYNGAARD AVE, 3bd/2+ba, quality of design, craftsmanship
Pacific Union, Sally Morrison 339-6460 \$849,000

- 235 LaSALLE AV, 5/3 Med w/magnificent architectural den, garden
The GRUBB Company, Karen Starr 339-0400 \$819,000

- 15 SOLETO AVE, 1st time on mkt! 2 mstrs, malds qtrs, patio entry
Coldwell Banker, Kay Grubb 339-1174 \$810,000

- 110 INDIAN RD, Spacious 4bd, rumpus, deck, patio, +sep cottage
The GRUBB Company, Angela Wei Grubb 339-0400 \$748,000

- 11 SELBORNE DR, 6bd/4ba, great floor plan, rumpus, level yd
Pacific Union, Helen Danahall 547-5750 \$729,000

- 107 PACIFIC, 5bd/2+ba big, lovely Mediterranean gem!
Mason-McDuffie 428-0900, Nancy Moore 644-5488 \$699,000

- 316 SCENIC AVE, 4bd/3ba w/great SF bay views, private setting
Pacific Union, Francis Heath 339-6460 \$649,000

- 18 NACE, New Exclusive 5bd/3+ba charming shingle, new kitchen
The GRUBB Company, Mindy Scott 339-0400 \$549,000

- 45 INVERLEITH TER, 3bd/2+ba, spacious 1-level, new kitchen, frpl \$525,000
Pacific Union, Martha Holstlaw 339-6460

- 120 ESTATES, 4bd/2 1/2ba, reduced to sell/make an offer!
Mason-McDuffie 339-9290, Yehuda Ben-David 869-4205 \$509,000

- 570 MOUNTAIN AVE, View! 3+2bd/2+2b, hwdws, kit/family rm combo \$489,900
Coldwell Banker, Donna Conroy 339-1174

- 431 PALA AVE, 3/2, updated kitchen, rumpus, grt yd, pool/hot tub \$485,000
Pacific Union, Martha Holstlaw 339-6460

- 816 BLAIR AV, Spacious/attractive w/3 sunny bd, level sunny garden \$429,500
The GRUBB Company, Susanne Paul 339-0400

- 93 FAIRVIEW AVE, Wonderful updt 3/2+, FDR, hwdws, lg mstr suite \$415,000
The GRUBB Company, Connie Rogers 339-0400

- 507 MORAGA AVE, 4bd/2ba, dbl lot, rumpus, possible au-pair \$399,000
Mason-McDuffie 428-0900, Mary Hanna 644-5432

- 7 LaSALLE AVE, 3+2+2bd/3ba, 3100sf, lg spacious rooms \$365,000
Templeton Company, Mary Montali 848-3097 SUNDAY 2-4

- 429 LINDA AVE, 2bd/1ba, privacy & seclusion, gorgeous kit/bath \$259,000
Pacific Union, Debi Fitzgerald 339-6460

RICHMOND Open Sunday

- 647 YUBA, R.View, 1600+ sf of perfection! family room, landscaped \$219,000
Marvin Gardens 527-9111, Barbara Kaplan 273-8700 SUNDAY 1-3

- 2748 ESMOND, Well maintained 3bd/1ba, corner lot \$119,500
Red Oak Realty 527-3387 X103 SUNDAY 2-4

- 2625 GAYNOR, Richmond N.E., new listing! sparkling 2bd, nw cpt \$98,500
Red Oak Realty, Bob 527-3387 SUNDAY 2-4

SAN LEANDRO Open Sunday

- 937 NARCISSUS, Washngtn Sq largest frpln:2700+sf, 4/3, upgrades \$317,950
WBJ Associates 895-5141 SUNDAY 1-4

- 380 BREED, 3bd/2ba, great price, over 2200 sq ft, super clean \$237,000
Better Homes, Earle Shenk 339-4000 SUNDAY 2-4:30

- 286 COVINGTON, Sheffield Village tradl charmer, 3bd, new kitchen \$209,000
Wells & Bennett, Noll Davis 531-7000 SUNDAY 2-4:30

- 2015 LUNA AVE, 3bd/2ba, complete remodel with tiny price \$179,000
Rinetti & Company Realtors 636-6000, Derek 1-800-388-5417 X3393 SUN 1-4

- 2081 ARCTIC ST, 3bd, fresh paint in/out, new appliances, att garage \$150,000
WBJ Associates 895-5141 SUNDAY 1:30-4:30

- 2097 CHARLOTTE AVE, Value! 3bd, newer roof & paint, location! \$134,950
WBJ Associates 895-5141 SUNDAY 1-4

To Advertise in the
Real Estate Section,
please call Carol Hamrick at
339-4046.

To place a listing in the Open Home
Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

CLASSIFIED

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(510) 339-8777

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Deadlines, Policies, Cancellations

Ads Beginning:	Tuesday/Thursday	Deadline:	11 a.m. Monday
	Friday	Deadline:	11 a.m. Thursday
Service Ads:	Tuesday/Thursday	Deadline:	4 p.m. Friday
	Friday	Deadline:	11 a.m. Thursday
Legal Ads:	Tuesday/Thursday	Deadline:	11 a.m. Friday
	Friday	Deadline:	11 a.m. Wednesday
Ads Containing Artwork:	Friday	Deadline:	11 a.m. previous business day
Holidays:		Deadline:	11 a.m. previous business day

Policies
We make every effort to avoid errors in advertisements. Please check your ad the first day it appears. If an error is noticed, call (510) 339-8777 immediately to inform us and to make the correction. We are not responsible for more than one incorrect insertion, or for errors that do not affect the value of the ad. Liability is limited to the cost of space occupied by the error. We cannot promise the order in which ads appear under any heading.

Cancellations
Please retain the number you are given at the time you place your cancellation order. No adjustments will be made without a cancellation number. REFUNDS AND CREDITS WILL BE ISSUED FOR REMAINING FULL WEEKS ONLY.

Rates (510) 339-8777

174,000+ Circulation!

For the following rate year your ad will appear 8 times during the week!
Tuesday: Montclair, Piedmont & Alameda Journal
Thursday: Berkeley Voice & El Cerrito Journal
Friday: Montclair, Alameda Journal & San Leandro Journal

Words	1 week	2 weeks	3 weeks	4 weeks	ea. add'l.	week*
1-15	31.00	58.90	86.80	114.70		27.90
16-20	37.70	72.30	106.90	141.50		34.60
21-25	44.40	85.70	127.00	168.30		41.30
26-30	51.10	99.10	147.10	195.10		48.00
31-35	57.80	112.50	167.20	221.90		54.70
36-40	64.50	125.90	187.30	248.70		61.40
ea. add'l. 5 words	6.70	13.40	20.10	26.80		6.70

*Additional week rate applies only when ad is originally ordered for more than 1 week.
 Additional week rates do not apply to ad renewals.
 Extra charges for bold face, centered lines and capitalized words.
 For other circulation packages, contact the Classified Advertising Dept. at (510) 339-8777.

Mail/Fax-a-Want-Ad Form

Fill out and mail/fax to: 6208 La Salle Ave., Oakland, CA 94611 • Phone (510) 339-8777
 Make checks payable to: The Hills Newspapers, Inc. Fax (510) 339-6101

Home ph. # _____ Day ph. # _____

Name _____

Address _____

City _____ State _____ Zip _____

Classification Name: _____ No. _____
 (See the Index on first page of the Classifieds for Classification Names and Numbers.)

Start date _____ Number of weeks ad is to run _____

Ad cost \$ _____ ☐ Pymt enclosed ☐ Charge to my ☐ Visa ☐ MC

Credit Card # _____ Exp. date _____

Name on Credit Card: _____

Signature _____

Copy (no abbreviations) _____

TRANSPORTATION

101 Autos
 ALL Autos Wanted: Full Interior Revenue Service Tax Deduction for 1996 to help the homeless. Please call us at 415-871-0845. We need Vans, Cars, RVs, Trucks. Thank you!

AUTOS wanted: IRS tax deduction, donate your car, truck, boat. Kosov Jewish Center 510-527-8341

BMW 325i, 1989 Convertible, 2 door \$9,900 769-7293

CADILLAC, Cimarron, 1986, four door, automatic, 125K, loaded, all power, leather. Good condition \$2500 653-1743

CARS under \$200! Vehicles auctioned off by IRS, DEA, FBI, nationwide Trucks, boats, furniture, computers and more! Call Toll Free 7 Days! 1(800)396-4247 ext. 2732

FORD Ranger XL, 1994 38K, 5 speed, stereo, camper shell. \$7500 or best offer 530-4671

HONDA, 1986, CRX SI, 1 owner. EXCELLENT! QUICK! \$6000 or best offer 865-0902

Honda Civic Del Sol, 1994, Air, power windows, 33K, mint condition. New stereo \$12,000 (510)653-8458

JEEP Wrangler, 1994, beautiful red with soft-top, showroom sharp, low mileage, extras, \$12,495 523-2289

LINCOLN Continental Mark IV, 1973. Good condition, 1 owner. \$1500 653-0335

SATURN SC2, 1993, 5 speed power package, ABS, leather, moon roof, 60K, alloys \$9950 510-736-4266

SEIZED CARS FROM \$175
 Porsche, Cadillac, Chevy, BMW's, Corvettes. Also Jeeps, 4 Wheel Drives, Your's Auto. Toll free 1-800-218-9000, ext. A-7057 for current listings

106 Repair - Parts & Service
 QUALITY, Low Cost, Honest, Mobile Auto Repair ASE certified, ARJ registered. Bob Clary (510)736-8652

BULLETIN BOARD
 As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks)

201 Announcements
 BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 6208 La Salle Ave., Oakland

SKI group needs 40ish couple for January, February, March \$250/month. 531-6103

206 Found
 BLUE Heeler dog, 7 month old. Found near Tiffin/Fruitvale, Sunday, October 27th. 482-9368

207 Giveaway
 URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

LAB and Husky, owner recently died. 832-4314 living adults dogs need a home together. Please call 531-8122

SWEET Retriever, companion Elderly man, adorable Shepherd mix children, Border Collie Children 357-1300

FREE firewood, cut fireplace size, you haul Eucalyptus/Kent Ave 525-2309

CINDY, female cat, 1 1/2 years, white/black spots, extremely affectionate, friendly. Kittens also. Donation 796-0074

"BARTHOLOMEW" male cat, 2 years, Leukemia positive, needs foster/adoptive home immediately. Donation 444-3204

"REX", male, long hair cat, orange, 1 year. Sweet, affectionate. Homeless. Donation Marc, 444-3204

208 Lost
 MULTIPLE keys on pink oval bracelet in vicinity of Lucky or Safeway, Montclair. Reward 531-6401

KITTEN, 6 months, long black fur. Nervous. Vicinity Tech High/Rockridge Shopping Center. "Chichi" 547-2044

CHIHUAHUA Terrier, small, light beige, male, "Sam". Bonair Park, San Leandro, October 31. Reward 537-0244

"TYLER" missing October 15, longhaired, big orange/white, from 1700 block McGee. Berkeley. Reward 841-2880

ORANGE Tabby, male 2 years. "Huckleberry" Purple collar. Montclair, Chilton/Ascot. September 20th. Lucy 893-8700

"TYLER" missing October 15, longhaired, big orange/white, from 1700 block McGee. Berkeley. Reward 841-2880

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL
 Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
 Pre-school program 2.9 - 5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools 7:30 - 6:00 339-3630

303 Instruction & Tutoring

A LEARNING PLACE
 Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500

CHEMISTRY, math specialists. Also, SAT, reading, more. Lessons at your home. Mature, experienced teachers 525-6634

INJECTION and I.V. Certification course for CNAs, MA's, EM's by Boston Reed Company. Call 1-800-201-1141

BLOOD Drawing Phlebotomy course by Boston Reed Company. Call 1-800-201-1141. State registered instructor. #2800291

MATH, foreign language tutor. Credentialed teacher, 20 years experience, most subjects. Patient, effective. Michael 482-0464

FUN computer instruction for kids! Goal: Use computers as tools. Also Science/Math tutoring. 996-0629

304 Musical Instruction
 ROCKENBACH guitar and bass lessons 25 years experience. Very patient. Ages 9-90 531-5625 message

PIANO, organ lessons, your home. All levels. Styles Adults and children. Very experienced. Linda, 655-0690

PIANO (classical). Fun, validating lessons, all ages. Thorough, personalized instruction. Intermediate students especially welcome. Former conservatory faculty Judith Mettes, 843-4541

EMPLOYMENT

401 Help Wanted
ACCOUNTING CLERK
GENERAL CLERICAL
PART-TIME

20-24 hours/week. Must have experience in WP, Lotus, Excel, integrated accounting systems, customer service \$11 hour. Resumes to Box 1008, Alameda, CA 94501, or e-mail: jup@junio.com

ACCOUNTING/Data Entry Computer and bookkeeping skills needed, full-time, for growing bread company. Fax resume to: 510-848-7235

ADMINISTRATIVE ASSISTANT
 Non-profit education group seeks full-time administrative assistant. Duties include: receptionist, receptionist and general administrative support for group. Requires AA Degree and minimum 2 years experience in an administrative assistant position; minimum 1 year experience in word processing, database, spreadsheets and mail merge (Mac environment preferred); minimum 1 year receptionist experience (multi-line phone system); Good organizational skills, strong written and oral communication skills; ability to work both independently as a member of a team friendly, supportive work atmosphere. Salary: \$1500-\$1700/month plus benefits. Send fax resume and letter of interest to: D. States/ICSS, Spectrum Center, 4400, Telegraph Ave., #312, Berkeley 94705, (510) 845-7841. No phone calls. EOE

ADMINISTRATIVE ASSISTANT
 Working with engineers/technical staff. Part-time. Good secretarial/administrative skills in addition to team approach to work. Position will train as bookkeeping backup. Must be courteous, friendly and professional. Requirements: 60 wpm, WordPerfect, excellent English writing/speaking, telephone skills, ability to take direction and work well with others, organized, detail oriented. Must be self-disciplined in work attitude, be a team player and committed to standard of excellence. Fax cover letter/ resume to: 510-652-4441

ADMINISTRATIVE ASSISTANT Part-time. Perform clerical duties related to residential rental property. Duties: correspondence, develop, maintain, and update file of all leases and documents. Must be computer literate (WordPerfect). Resume to: S. Gorman, BACS, P.O. Box 2269, Oakland 94621. Fax: (510)645-8293

Administrative Assistant/Receptionist Holistic Medicine clinic. Experience required, strong interpersonal and organizing skills. Mac required. Fax (510)596-8758 Berkeley

Administrative Assistant Full-time position. Salary DOE. Data entry, customer service, phone reception, filing, general office operation. Accounts Payable/Receivable 652-3711

ADMINISTRATIVE ASSISTANT, temporary, small non-profit office. Tuesday/Thursday, 9-1. Strong PC skills and office experience required. Resume to: PCD, 2441 La Conita Avenue, Berkeley 94709; fax 510-845-6273

ADVERTISING SALES
 Classified publications has an opening for a sales representative in the local advertising department. The successful candidate must have a minimum of 2 to 4 years solid experience in sales. Your primary responsibility will be new sales development and serving of new and existing accounts. We offer a competitive compensation program which includes salary/ commission and benefits. Please respond by mail or fax resume to: Personnel Manager, P.O. Box 1151, El Cerrito, CA 94530 or fax 510-327-7894. EOE

ALAMEDA County Social Services needs Foster and adoptive parents. Free training and support group. For more information call 510-268-2444

ASSEMBLER, Machine Operator (Training) Shifts, Car. Benefits \$81 (Advancement) Training Agency, 1430 Franklin, Oakland 883-9612

ASSISTANT bookkeeper, 2 years experience with A/R, full-time, great benefits. Call Susan 261-2990

ATM Technician, entry level. Guaranteed 40 hours per week. No benefits. Day and night shifts \$7.50 hour. Must have reliable transportation (mileage reimbursed). Clean DMV (no DUI's), drug and polygraph test. No criminal record. Fax resume (510)352-8415

BAKERY: Assistant Manager, wholesale bakery looking for organized, dependable and detail oriented assistant manager. Great hours, duties will include ordering, pricing and inventory. Fax resume: 510-597-0264. Benefits

BARTENDER excellent opportunity, experience preferred, all shifts. Call 769-3788

Billing Clerk/Administrative Assistant Oakland CPA firm looking for billing clerk. No A/P, A/R, Microsoft Word 8.0 or 8.5, WordPerfect 6.1 or 7.0. Must be professional and detail oriented. \$25,000/year. Fax resume to: 444-0933 or Call Certified Personnel today 510-444-0290

BIO-FEEDBACK instrumentation company looking for computer tech sales support, part-time. 510-339-9053 Fax 510-339-2222

BUSY Berkeley body shop needs exceptional pre-painter, painter and body person. Fax resume 510-841-1467

CHIROPRACTIC knowledge clinic seeking full-time office manager. Career, not a job. \$10-\$12/hour depending on experience. Bright, outgoing personality with excellent public relations and organizational skills. Insurance billing, collections, patient scheduling, typing, bookkeeping, computer literacy all must. Resume to: AHCC, 5273 College Ave., Oakland 94618. Deadline, November 15

CLEANER counter, no experience, will train, full-time or part-time. 4364 Piedmont Ave., Oakland, for application.

COMPUTER Graphic Designer for 35mm slide presentation. Resume: 1551 Soano, Berkeley 94707 fax 524-6049

COORDINATORS for student exchange organization. Recruiting local students. Supervising school year and summer programs. Training provided. Experience preferred. Send resume and cover letter. Swt. 716 Sayre Dr., Oakland, CA 94611

COUNSELORS inpatient. Outpatient drug treatment centers for teens needs experienced, talented case managers. Bilingual a plus. Call 653-4270 ext 152

CUSTOMER SERVICE Friendly, outgoing, personable. Excellent communication skills, reliable, detail-oriented. Aviation services company. Fax resume: 510-569-0670, or mail to: P.O. Box 2625, Airport Station, Oakland, CA 94614, Attention: Line Service Manager

DATA Entry/customer service position. Must be accurate and dependable. Bookkeeping experience helpful. Send resume: HC, 8001 Capwell Drive, Oakland, CA 94621

DELIVERY person wanted, approximately 2-3 hours, Monday-Friday, between 2:30-6 p.m. Must have clean DMV, own car. 251-8030

DENTAL Front End position in San Leandro has full-time opening for professional and warm person with excellent communication skills and computer experience. Salary commensurate with experience. Call 351-2812

DENTAL Hygienist, BSU, general, preventative practice seeking RDH for Friday and Saturday. Commitment to client care with periodontal orientation desired. Salary based on commission. Contact Kathleen or Lori at 510-326-1757

DENTAL Receptionist/ Business Administrator Self-motivated, strong verbal/ financial skills required. Experience preferred. Fax resume: 510-548-0156

DISABLED woman needs experienced, reliable assistant with flexible schedule, 5 hours weekly. Need car. Call 11 a.m. - 9 p.m. 530-4516

401 Help Wanted

ESPRESSO Bar counter position available in downtown Oakland, 7:30 a.m. - 3 p.m., Monday-Friday, \$7 per hour. Call 548-9292

EXPERIENCED cooks, part/full-time. Pasta Shop. Resumes: attention Scott, 5655 College Ave., Oakland. Fax 801-8251

EXTENDED CARE ASSISTANT position available immediately. Part-time in private Oakland school. Requirements: excellent with children 4-13, responsible, creative, self-starter, very organized, high energy. Call 510-534-0800 ext 225 to arrange for an interview

FACTORY Production Machine Operator, Training, Car. Shifts, \$1,387 month. Lessor Agency, 1340 Franklin, Oakland 883-9612

FLOWER Sales Clerk Emeryville Flower Outfitter based in East Bay. Full-time, salary, benefits 10:30 a.m. - 7 p.m., weekends and holidays. Customer service, cash register experience required, management potential. Flower plant experience helpful. 450-1350

FRONT desk, people person with 10+ years and 5 legs with excellent A-Z office skills for growing chiropractic office. Part-time and Saturdays 510-595-3350

GENERAL Office Detail Oriented, quick learner, great attitude, general computer experience a plus. Work well with public, hourly rate plus benefits. Great Marina environment, please apply in person 1150 Ballena Blvd., Suite 111 Alameda, or call 523-5528

HOLISTIC/CLERICAL Now hiring! Merry Maids! Weekdays, weekly pay. Paid training. Need car/insurance. El Cerrito to Alameda 510-595-7545

IMPORTANCE paid to maturity experience, compassion. Certified Nurses Aides, Home Aides. Part-time to 24 hours care. A Caring Connection. 524-8076

LANDSCAPE maintenance need gardener for residential route. Must know plant and pest. D. Irrigation. Clean DMV. Minimum 3 years experience. Good pay and benefits. 510-261-3585

LOOKING for bright, energetic quick learner for front counter sales, phones, customer service, data entry. Full-time, \$13,000/month plus benefits. Established retail store, pleasant environment. Fax resume to 510-254-6122

MANAGEMENT INTERNSHIP
 City of San Leandro
 Seeks 10 part-time Intern for City Manager's Office \$8.10-\$12.03/hour. Must be enrolled in or have completed a master's program in Public Administration. Call (510)577-3351

MARKETING lead development for Berkeley lighting manufacturer. 8-10 flexible hours per week. Fax letter

Help Wanted

TEACHERS advise. Before and after school child-care program. Arts, crafts, sports, games, drama, health and 401K benefits. Resume and references. Call: 845-0100. Hills Newspapers, 1000 E. 12th Ave., Suite 100, Berkeley, CA 94710.

Teacher's Assistant

and some Child Development units. Please send resume to: Attention: Child Development Coordinator, 1200 Clay Street, Berkeley, CA 94612. Fax: 835-0103. EOE.

UNA MASI

Now Hiring in Berkeley
• Cooks
• Cashiers
• Shift Supervisors
• Managers
• Janitors
• Housekeeping
• Security
• Maintenance
• Cleaning
• Landscaping
• Painting
• Electrical
• Plumbing
• HVAC
• Auto Repair
• General Labor
• Warehouse
• Manufacturing
• Retail
• Office
• Medical
• Legal
• Financial
• Insurance
• Real Estate
• Construction
• Transportation
• Hospitality
• Entertainment
• Education
• Government
• Non-Profit
• Temporary
• Permanent
• Full-time
• Part-time
• Seasonal
• Contract
• Freelance
• Self-employed
• Remote
• On-site
• Hybrid
• Flexible
• Stable
• Growth
• Opportunity
• Challenge
• Reward
• Satisfaction
• Fulfillment
• Success
• Happiness
• Well-being
• Health
• Wealth
• Power
• Influence
• Respect
• Honor
• Glory
• Fame
• Wealth
• Power
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to be 18-50. Good. Excellent opportunity. Apply in person. 1841 Euclid Ave. 510-649-2780.

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• Part-time, full-time
• Management experience
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LIVE-IN nanny, 2 and 4 year olds, private quarters. Care available, experience, references. 597-0086.

FULL-TIME, 2 1/2, 6 year old girls. Must be loving, reliable. Need own car. English speaking. Non-smoking, excellent references required. 527-2733.

LIVING creative babysitter wanted in our home to help with homework. Lakeshore/Piedmont area. References. 832-3692.

NANNY for infant. Full-time, live-in. Experienced, references, non-smoking, light housekeeping. Call: 339-7820.

ROCKIDGE family seeks experienced sitter for 3 children. 5-6 years old girls; childcare and transportation. Tuesdays and Thursdays, 2-6 required. 12-15 hours optional. Loving, energetic, dedicated. Must have car, insurance, good driving record. Excellent references. \$9/hour. Messages: 428-0125.

FULL-TIME nanny, live-out, for 4 month child in Piedmont. Must have own transportation and be comfortable with large dog. 339-8607.

Professional placement since 1985. Excellent pay available. No fee. Be in Our Car Nanny Agency. 833-2273.

CREATIVE, energetic babysitter for childcare and transportation (boy 3, girl 8). Tuesdays and Thursdays 4-6:45. Must have car, insurance, excellent references. Oakland, Kathy 530-4557.

Full-time, energetic person needed for 4 children. 10-12 hours, full-time, no evenings/weekends. 855-9754.

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• Cleaning
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• Electrical
• Plumbing
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\$1,000

HOMES FOR RENT

745 Alameda

748 3 BED. HOME RENTALS

Alameda

\$1650 CHARMING, 2 baths, available after November 15th, 2943 Gibbons Drive. No pets. Call 916-739-1840.

750 Albany & Kensington

ALBANY, Kensington, El Cerrito, two, three, four bedroom cottages, flats, and houses Berkeley Connection, 845-7821.

751 Berkeley

753 2 BED. HOME RENTALS

Berkeley

\$1172 NORTH Berkeley. Modern, fireplace, yard, laundry hookups. Berkeley Way/Action. #50169-B. Homefinders 549-6450.

\$2500 CLAREMONT, 2 bedrooms, 2 baths, plus living, French doors, formal dining, fireplace, garage, gourmet kitchen, deck, garden, alarm. 415-433-2727.



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756 El Cerrito & North

\$700 RICHMOND North and East, very nice 1 bedroom plus study with fireplace, washer/dryer, deck, garage, safe, quiet neighborhood. No pets (cat okay). First and last. References required. 510-653-5106.

\$1050 EL CERRITO older 2 bedroom, sharp, carpeted, garage, near BART. Non-smoking. Agent 526-9961.

\$1250 TWO plus bedroom, 2 bath. Richmond near El Cerrito. Fireplace, laundry, garden, pond. 236-8896.

\$1400 SPACIOUS 3 bedroom El Cerrito home, bay view, fireplace, family room garage. 236-8912.

759 Oakland & Piedmont

760 1 BED. HOME RENTALS

Oakland & Piedmont

\$280 KITCHEN, bedroom, bath, yard, garage on 53rd Street. 276-9267, between 12-2 p.m. only.

761 2 BED. HOME RENTALS

Oakland & Piedmont

\$850 TWO plus bedrooms, fireplace, carpeted, yard, quiet neighborhood, near transportation. No pets. Deposit 652-6241.

\$925 LARGE 2 bedroom, 1 bath, 1 car garage, fenced yard. 2936 MacArthur Blvd. 287-9988.

\$950 CHARMING 2+ bedroom, yard, garage, nice neighborhood. Easy freeway access. Village 336-6162, ext. 240.

\$1050 ADAMS Point newer contemporary townhome, split-level, vaulted ceiling, 2 baths, fireplace, washer, dryer, deck, garage. Possible lease option. 510-339-8578.

\$1275 TWO bedroom, 1 bath, off Piedmont Ave. Hardwood floors, fireplace, laundry hook-up, yard. 654-0628.

\$1500 PIEDMONT. \$300/month credit toward down payment. Available November 1. Call John 510-338-3531.

\$1600 ROCKRIDGE bright, beautiful 2+ bedrooms, 2 baths in lower flat. Oakridge. #50115-B. Homefinders 549-6450.

\$1650 ROCKRIDGE exquisite 2 bedroom, 3 baths cluster, shingles, hardwood floors, skylights, fireplace, plus 10x20 workroom. Non-smoking, no pets. 652-0830.

\$1700 UPPER Rockridge, 1 1/2 baths. December 1st Viewed by Appointment only. 415-329-1070 days; 415-592-7775 evenings.

762 3 BED. HOME RENTALS

Oakland & Piedmont

\$1400 OAKLAND Hills townhouse, 3 bedroom, 2 1/2 baths, hardwood floors, 2 car garage. Agent 451-1184.

\$1500 MONTCLAIR newer 3 bedroom, 2 1/2 bath. Double garage, large workshop storage. No pets. 510-422-4153.

\$1600 MORMON Temple 3 bedrooms, 2 baths, panoramic view. Family room, fireplace, garage. Agent 266-9028.

\$1600 TWO story, 2 bath, large home. Washer/dryer. Fireplace. Garage. Two decks. Quiet, private setting. Lots of trees. 3121 Jordan Road. HMC, 654-4854.

\$1850 BEAUTIFUL 1920's, remodeled kitchen and bathrooms, large private yard with deck, fireplace, hardwood floors. Agent, 522-3322.

\$1950 CUSTOM 3 bedroom, 4 bath, Upper Rockridge, 3 years new, hardwood floors, spectacular views, patio, gourmet kitchen, and much more. WMC 893-9380.

\$1995 ROCKRIDGE Highlands 3 bedrooms, 2 1/2 baths. Great location. Must see. (415) 826-4223.

\$2300 DRAMATIC, contemporary, Montclair home, 2700 sq. ft., 3 bedroom, 2 1/2 bath. 415-742-2346 days, 339-1126 evenings.

\$2300 MONTCLAIR/Oakland 4+ bedrooms, 2 baths. Light, airy Trees, garden, view. Hardwood, fireplace, garage, large laundry room. Children pet okay. Jack, 415-460-0606. Leave message.

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763 4+ BED. HOME RENTALS

Oakland & Piedmont

\$2300 MONTCLAIR: Steps from Village Very private, spacious 4 bedroom, 2 bath. Enchanting character throughout! Fireplace, hardwood, super kitchen! Parking, laundry. 893-5030.

\$2500 LARGE 4+ bedrooms Oakland Hills home with bay view, located in Oakmore District. 531-7991.

\$2700 BEST VALUE IN PIEDMONT PINES 5 bedrooms, 2 1/2 bath, plus 1 bedroom in-law unit, family room, living room, fireplace, modern kitchen, large decks, double garage, immaculate, filtered view of Canyon. 839-3100.

\$3450 CLAREMONT Show Place, 5 bedroom, 4 bath, Bay views, secluded, spa, wooded, fireplace. 549-7424.

\$3500 PIEDMONT, panoramic four bridges view, 4 bedroom, 3 bath. Newly remodeled, quiet location. 408-649-3999.

\$3500 REMODELED, 3 bath Jacuzzi tub, den, family room. 3200 sq. ft., spectacular views. SFRE, Debi DiMaggio Betts 510-595-6772.

764 San Leandro & South

\$1800 "BAY-O-VISTA" 3 bedroom, 2+ bath, family room, yard, separate dining room, bright and spacious. No pets. Dorie (agent) 763-9901.

\$2000 SAN LEANDRO, bright, spacious, 4 bedroom, 2 1/2 bath home, plus level in cottage, fireplace, family room, close to schools and transportation. 415-929-1211 ext. 219.

SHRINE RENTALS

771 Alameda

SINGLE Professional Mum of 4 year old looking to share rental, Nanny/housekeeper. 510-337-1044 or paper 727-1788.

773 Berkeley

\$600 SHARE furnished, spacious Berkeley Hill Condo. with considerate, non-smoking female. Walk to campus. Private bath. 843-9569.

777 Oakland & Piedmont

\$335 PRIVATE, sunny room in spacious Oakland Hills home. Cute, clean, lightly furnished. Message, 553-9122.

\$345 MONTCLAIR Hills home Also, \$445 Unique "Studio" at \$565. Trees. Deck. Fireplace. Transportation. 339-6973.

\$345 REDWOOD Heights. Share house, fireplace, hardwoods, laundry, parking. Non-smoking, no pets. Plus utilities. 531-6841.

\$350 PLUS utilities, room for rent, private bath, private entrance, large backyard. References required. 536-9373.

\$400 ONE/600 2 rooms, half utilities. Furnished, non-smoking. Convenient shopping. 530-1746, Friday, Saturday, Sunday!

\$450 UTILITIES included, large, clean, quiet, convenient. Near bus. Deck, fireplace. No pets. Non-smoking. 555-5699.

\$500 PIEDMONT, 1 block from Piedmont Ave. Share quiet 3 bedroom house with one other. Large room with sun porch, washer/dryer, yard, garage, storage. Dog considered. Call Alan at 415-893-2103 day; 510-547-3987 evening.

\$560 PRIVATE bath, balcony. Near BART. Non-smoking/pets. Washer/dryer. Share with straight female. 652-6830.

\$600 SHARE 2 bedroom house in Rockridge with professional woman. Sunny, hardwood floors, fenced yard, fireplace, washer/dryer, garden. Included. McAuley Street near Colby. 654-5690.

\$625 HUGE, beautiful Rockridge home with 1 male teacher. Private bath. No pets. Non-smoking. Near BART/College. Begin December. 655-9834.

\$600 SHARE 2 bedroom house in Rockridge with professional woman. Sunny, hardwood floors, fenced yard, fireplace, washer/dryer, garden. Included. McAuley Street near Colby. 654-5690.

\$625 HUGE, beautiful Rockridge home with 1 male teacher. Private bath. No pets. Non-smoking. Near BART/College. Begin December. 655-9834.

COMMERCIAL RENTALS

781 Alameda

OFFICE WITH VIEW
From 100 to 2000 sq. ft. Ballena Isle Marina. 523-5528.

782 Berkeley & North

2700 sq. ft. to 16,500 sq. ft. ground floor and second floor prime Richmond location for only \$36 per sq. ft. Industrial gross, plus T. I. S. Good freeway access. (415) 391-9260 ext. 304.

LARGE warehouse type or showroom-warehouse. Cont. 3000 sq. ft. Richmond location. Good Freeway Access - Walking distance to BART. High employment area. As low as \$36 per sq. ft. Tom B. 235-1044.

SMALL second floor office spaces in bright, contemporary West Berkeley building. 200, 500 and 700 sq. ft. or combinations thereof. 848-6006.

MULTIPLE office suite- downtown Berkeley, near UC. Utilities paid, except phone. \$1385/month. Call 843-5363.

BERKELEY/Albany Solano Ave., beautiful renovated office; soundproof, wheelchair access, call system. Must see. 526-0908.

OFFICES: Penthouse suite consists of 2 sunny, private offices; hardwood floors, French doors opening on to deck, beamed ceiling, shared waiting room and bathroom. Security intercom gate. \$975 monthly. 2430 Carlton, Berkeley. Inquire Thomas Cooper, Le Bateau Iyre 849-1100.

ALBANY, Solano Ave., attractive, private 2 room office. Nice sunlight, great location, deck, \$735. Agent 526-9961.

\$485 PSYCHOTHERAPY office in Berkeley. Nice office, excellent location, tenant parking. 821 The Alameda. 841-5979.

785 Oakland & Piedmont

FREE rent with lease. Prime Grand Avenue and Piedmont Avenue professional office space. 510-655-3500.

FUNKY basement, approximately 250 square feet. Nicely divided office, 700 sq. ft. with bathroom. 444-1235.

WARREN PROFESSIONAL CENTER
One, two, and four room suites now available. Most include hot utilities, janitorial. All include FREE PARKING for tenants and clients. Law Library, copier, fax available. Perfect for attorneys, other professionals. Classic light building office complex. Great location in Oakland. One month free rent with Lease. 658-9795.

ROCKRIDGE/College office. Separate bath, air conditioning, view, 6 years old, 400 sq. ft. 644-5441.

ROCKRIDGE, 1 block from BART. 6 professional offices in attractive converted residence just off College. 1450 sq. ft. Including waiting, kitchen areas. Driveway parking. 653-7429.

PIEDMONT Ave., 2000 sq. ft., ultra-prime retail space. Spectacular location. 653-3871.

LEGAL/counseling/professional office space, second floor, four room suite. Tastefully renovated Victorian with parking. 831 sq. ft. Approximately 345 38th St. Oakland. \$985/month plus parking. G. Bloom 654-4655.

MONTCLAIR office 300 sq. ft. on 2nd floor, 1200 sq. ft. rent up 5 stairs, must see to appreciate. 547-5090.

1000 SQUARE foot, health care office to share. Convenient street front location, District, Oakland. Rent negotiable. 510-482-2497.

PIEDMONT Avenue District, prime location, street level office/retail, 800 sq. ft. 510-834-5020.

OAKLAND/Piedmont (Broadway), approximately 1200 sq. ft. retail office, move-in condition, good foot traffic. 426-2854.

MONTCLAIR medical space available, ground floor. 339-2870.

PSYCHOTHERAPY office, Montclair. Daily or weekly. Furnished. Great location/easy access. 530-6701.

REAL ESTATE

SALES & SERVICES

801 Real Estate - General

GOVERNMENT FORECLOSED

Homes for pennies on the \$! Delinquent Tax, Exp's, REO's, Your Area. Total free 1-800-219-9000 ext. H-7057 for current listings.

HOMES For pennies on the \$! 110 Thousand of government foreclosed and repossessed properties being liquidated this month! For lists in your area Call Toll Free 7 Days! (1-800) 396-4247 ext. 1706.

HOMES FOR SALE

811 Alameda

\$289,000 GREAT Family Neighborhood. Remodeling work started! Three bedroom, 2 1/2 bath. New appliances, carpets, tile, paint. Walls & Bennett Realtors 531-7000.

971 HIGH Street. 3 bedroom, 1 bath, completely remodeled, with fireplace. \$159,000 by owner. 510-522-5484.

MOVE IN BEFORE CHRISTMAS

Spacious tri-level, 3 bedroom, 2 bath, formal dining, large kitchen, numpis, hardwood floors, fireplace, carpet, extra large double garage. Quiet East End, 3259 Garfield Ave. Needs some gentle TLC. \$299,000. Alameda Realty, Margaret 521-7193, 522-8585.

817 Berkeley

FIXER-UPPER, excellent area, 2 plus bedrooms, 1 bath. 1353 Channing Way. \$139,000 as is. Call for appointment 510-820-8375.

824 Lamorinda & East

OPEN Sunday 2-5:34 Miramonte Dr., Moraga. Lovely Miramonte Gardens and lawn. 1762 sq. ft., 2 large bedrooms, 2 1/2 baths, separate dining or den, remodeled kitchen, plantation shutters, decorator perfect. \$234,950. Kathy Wu 510-952-3593.

FORECLOSURE \$129,000 Contractor special! 2+ bedrooms, 1+ bath potential. Views, fireplace, formal dining. Broker, 629-9300.

825 Oakland & Piedmont

\$178,000 SPECIAL home. Bay view, Redwood trees, some upgrades, large yard. At I-580 and Highway 13. 633-0346.

\$199,000 CROCKER Highland, 3 bedroom, City view, skyline and bridges, new foundation, fixer upper. 510-582-9507.

\$279,000 LOCATION! Walk to everything from this 2 bedroom, 1 bath with formal dining room in "Gourmet Ghetto." Wells & Bennett Realtors 531-7000.

MONTCLAIR, Chetron Drive. No money down. 3500 sq. ft., 4 bedrooms, 2 baths, large yard, formal dining room, bonus room. 3 years old. New condition. Agent: 451-4707.

MONTCLAIR Charming, architect-designed redwood/brick, under pines, nearly-level in 2 bedrooms, 2 fireplaces, deck, Bay view. Plus studio with fireplace, north light, separate entry. \$315,000. By owner, principals only. 531-8382.

OAKLAND-2 beautiful, sunny homes. Quiet streets. \$3960 down, \$1417/month. 814-2204 24 hours. MMC/Duffie.

SAN LEANDRO BORDER
New custom build, 3 story, 5 bedroom, 3 baths. 2800 sq. ft., San Francisco Bay view. Perfect for a home/office. Excellent schools. \$339,950. Agent 1-800-633-5856.

INCOME & COMMERCIAL

PROPERTY FOR SALE

INCOME and commercial property for sale, fixer, \$63,000. Near 72nd Ave. and Hwy. Good income potential. Ask for Ramona 510-482-3800.

NOTICE TO READERS

Licensed contractors are required by state law to list their names in advertisements. The law also states contractors performing work totaling \$300 or more must be licensed. Advertisements appearing in the following service categories without a license number indicate that the contractor is not licensed. For more information contact: Contractors State License Board for Alameda and Contra Costa Counties: (510) 577-2429

865 Oakland & Piedmont

INCOME and commercial property for sale, fixer, \$63,000. Near 72nd Ave. and Hwy. Good income potential. Ask for Ramona 510-482-3800.

SERVICES

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Masonry & Concrete
 All concrete work, brick, block, tile, stucco, etc. Affordable prices. Free estimates. Call 330-7469.

Movers - Licensed
TRIANA MOVING
 33 years local, long distance. Low rates, pack equipment. No overtime. Large inventory and difficult jobs. Sunday, expert piano, organ, etc. Call 330-7469.

Park-Tilden Movers
 The Bay Area's finest homes for over 29 years. Efficient, well-trained drivers. Specialists in large, heavy, bulky equipment and difficult jobs. Large inventory. Call 330-7469.

MOVING-IS-FUN
 Men and 24 hour truck from \$54 per hour. Insurance #176245, insured 444-1730.

Painting
CY'S PAINTING COMPANY
 Residential - Commercial
 Spray - Brush - Waterblast
 Waterproofing
 Insured
 Over 20 years experience in Oakland and Piedmont area. License No. 407281. Call for Free Estimate. Large or small jobs. (Interiors a Specialty)
261-6592
 Evenings or Saturday calls OK

Shamrock Enterprises
10% Discount
 Interior, exterior, residential. Montclair license #461502. 330-1116.

PAINTING, Interior, exterior. Expert workman- ship. Quality guaranteed. Reasonable. License #461502. James Fyfe/John, 330-9599.

THE PAINT COMPANY
 Quality! Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job. Please call for a free consultation or estimate. Fully insured. License #461502. 330-2673.

BURGESS PAINTING
 Exteriors & Interiors
 Experienced, insured
 License No. 565944
 Free Estimates & Color Consultation
841-5147

M.J. PAINTING
 Quality preparation and painting. Residential, commercial, interior, exterior. Competitive rates, quality materials used. Excellent references. Insured, bonded. #622403. Call now for color consultation! Free estimate! 510-465-9521.

INTERIOR PAINTING IS OUR SPECIALTY
 Low Winter Prices
 Residential - Commercial
 Insured
CY'S PAINTING COMPANY
 License No. 497281
 Call for Free Estimate
261-6592

J.P. PAINTING
 Interior/Exterior. Good surface preparation. Quality paint, reasonable rates. References. Insured and bonded. License #541269. 524-4366.

VALVE PAINTING
 All phases top quality. Since 1975. License #565678. Insured. Free estimates. 330-1368.

MIKE STEPHEN PAINTING
 Little to Your Partner! Reasonable rates, quality craftsmanship, friendly service. Interior/exterior. Restoration, waterproofing. License #62237. Free estimates. Call 232-2729.

J.C. PAINTING & DECORATING
 Interior/Exterior. Residential. Commercial. Waterproofing, coating, stains, paints. Finest preparation. Any wall or ceiling restoration. References. #643769. 534-6244.

WIKES Painting
 Quality commercial, residential, interior, exterior. European craftsmanship. Hundreds of references. Insured and bonded. License #62236. 1996. Reasonable prices. Free estimates. 455-1266.

FAUX FINISHES
 We can do what others can't. Call for free consultation and estimate. True or Faux Painting Co. 261-9627.

PAINTING by Amann, since 1955. Complete interior and exterior. Wallpaper hanging and carpentry. 531-8758.

ARTHUR'S PAINTING
 Superior painting, thorough preparation. Affordable prices. Faux finishes. Excellent local references. 635-9362.

ASTER PAINTING CO.
 Residential-Commercial
 Interior-Exterior
 Paper Hanging
 Free Estimates
 Over 25 Years Experience
 (302) 491-5300
 Bonded & Insured

Plumbing
FORBES PLUMBING
 License #462667
 New Construction • Remodel
 Hydronic Heating
 Service • Repairs
452-2844

Leigh Marymor Plumbing
 Key Area Consumer Reports rates Leigh Marymor Plumbing overwhelmingly Superior in Overall Customer Satisfaction!

24-hour, 7-day, Emergency Repair
COLLINS PLUMBING
 Licensed • Insured
264-8770
 No extra charge for holidays, weekends, evenings

PACIFIC PLUMBING SYSTEMS
 Complete plumbing service. Water heaters, hot water, drain cleaning, faucets, toilets. High quality work. License #706533. 614-7292.

McLAREN Plumbing repair and new installation. All phases. License #390408. 648-5940.

WATER Heaters, sewer lines, water mains, drain cleaning, faucets, toilets. High quality work. License #706533. 614-7292.

Plumbing
339-8077

CONFIDENTIAL, dependable business service. 10 years experience. Reasonable rates. Transcription (Medical/Legal), Evaluations, reports, manuscripts, resumes, flyers, templates. Licensed. Fast pickup, delivery available. Sanci 337-1771.

Public Notices
 The Name of the Business:
 Happy Garden Restaurant, 11265 San Pablo Ave., El Cerrito, CA 94530-2132.
 Is hereby registered by the following owners:
 King Chao Chen, 475 Elmira St., San Francisco, CA 94124.
 Mei Chen, 475 Elmira St., San Francisco, CA 94124.
 This business is conducted by individuals - Husband and Wife.
 The registrants commenced to transact business under the fictitious business name listed above on September 20, 1996.
 Statement was filed with County Clerk of Contra Costa County on September 20, 1996.
 The Journal October 17, 24, 31, November 7, 1996.

Public Notices
 The Name of the Business:
 Premium Products Co., 20 Thyme Ct., Oakley, CA 94561.
 Is hereby registered by the following owner:
 Ron G. Swenson Jr., 9684 Davona Dr., San Ramon, CA 94583.
 This business is conducted by an individual.
 The registrant commenced to transact business under the fictitious business name listed above on September 24, 1996.
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Public Notices
 The Name of the Business:
 New Dawn Marketing, 4355 Rose Lane, Concord, CA 94518. 712 Bancroft P.O. Box 212, Walnut Creek, CA 94598.
 Is hereby registered by the following owners:

Public Notices
 The Name of the Business:
 MAIKAI ASSOCIATES, 1159 King Court, El Cerrito, CA 94530.

Plumbing
1936
 EAST Bay Plumbing. Water heaters, sprinklers, drain cleaning, sewer lines, water supply lines, faucets. New installations. Free estimates. Mail 251-7337.

Roofing
Shamrock Enterprises
 License #461502. Roofs and Gutters. 10% Discount. Local References. Montclair resident. Free estimates. 330-1116.

COLLINS ROOFING
 Commercial/Residential. Quality Work/Reasonable Rates. Free estimates. License #695711. 601-9181.

DOUGLAS Roof Maintenance, all types roof repair, 22 years' Oakland. No job too small. 536-6520.

SEAMLESS GUTTER WORK
 Replace, repair, cleaning. Licensed/Insured. Reasonable rates. Free estimates. 271-1354.

LEVI ROOFING
 Commitment to quality. All types. Experienced. Reasonable price. License #500980. Call (510) 614-0780. (909) 45-0297.

TAYLORS' NAILERS. Roofs (all types), gutters, repairs. Free estimate. (510) 611-7100, Pager (510) 805-0470. License #538276.

PACIFIC ROOFING COMPANY
 Excellent job at lowest price. Commercial/residential, roofing, gutters. 816-2559. 357-4142. #705953.

GUTTERS cleaned and repaired. Small roof repair specialists. (510) 874-4705.

FAST, DEPENDABLE ROOFING
 Low rates, 19 years experience. All types, new and repairs. Licensed. 510-433-9799.

Tile Work
TILE CONTRACTOR
 Ceramic tile, marble, granite, slate, custom mosaics installation. 16 years experience. Recommended by Trades Guild and local tile shops. Portfolio, references. License #535406. Bruce Freedman, 547-6289.

SIR AMICK TILE
 Re-grouting, leak showers; bathtub re-glazing, tile repairs. Free estimates. 530-5067.

AESTHETICS TILE
 Remodeling, new construction, custom tile/marble installation. #619900. Excellent local references. 525-4274.

ARTISTIC TILE
 Ceramic, Marble, Slate - Baths, Kitchens, Fireplaces. Free estimates. References. License #622392. 529-6306. Pacanowski.

KITCHENS and bath remodel, custom tile installation, showers/drain. Call 653-4524.

FINE TILE WORK
 All types, kitchen, bath remodel, patios, floors. References. License #622735. Hans 530-3962.

TILE, marble, slate, stone, cabinetry, finish carpentry. Remodel kitchens, bathrooms. References. Local portfolio. Roger 526-2309.

Tree Service - Licensed
DIAMOND TREE
 Why Not Call The Best
 841-1300
 License #515185

C & B Tree Service
 Removal • Trimming
 Topping • Hauling
 Firewood
 Free Estimates
 Insured
 License #523254
530-2243
 24 Hours
 Mobile phone
 693-0937

COASTAL TREE
 Removals, toppling, trimming. Free estimates, fully insured. HANS, 524-1007. License #61049.

A Careful tree service. Certified Arborist #429. Trimming, removals, free estimates, references. 339-1468. Jerry #694067.

EMERGENCY tree service, no extra cost. Removals, trimming, stumps, hauling, hill clearances, property damage prevention. License #660273. Insured. 437-9306.

Upholstery
UPHOLSTERY • PILLOWS
 20 years experience. Great fabric selections. Pickup and delivery. Free estimates. Greicher 465-7031.

Window Cleaning
BARCIK Window Cleaning
 Insured 849-3350

YES, WE DO WINDOWS!
 Professional window cleaning/gutter cleaning. Let the light in. Rick 510-652-9906.

PROFESSIONAL WINDOW CLEANING
 Since 1960. Local references. Owner operated. Reasonable rates. 524-1397.

Wordprocessing
WORDPROCESSING
 Reports, resumes, dissertations, manuscripts, theses, personalized form letters, mailing lists, forms/reports. Tape transcription. Laser printer. Fast turnaround: days, evenings, weekends. Montclair area.

CONFIDENTIAL, dependable business service. 10 years experience. Reasonable rates. Transcription (Medical/Legal), Evaluations, reports, manuscripts, resumes, flyers, templates. Licensed. Fast pickup, delivery available. Sanci 337-1771.

Public Notices
 The Name of the Business:
 Showcase Merchandise, 5404 Piper Lane, Oakley, CA 94561.
 Is hereby registered by the following owner:
 Marilyn Garber, 5404 Piper Lane, Oakley, CA 94561.
 This business is conducted by an individual.
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Public Notices
 The Name of the Business:
 MAIKAI ASSOCIATES, 1159 King Court, El Cerrito, CA 94530.

Public Notices
 The Name of the Business:
 Jim Woods, 4355 Rose Ln, Concord, CA 94518.
 Is hereby registered by the following owner:
 Arlene Woods, 4355 Rose Ln, Concord, CA 94518.
 This business is conducted by individuals - Husband and Wife.
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Public Notices
 The Name of the Business:
 Hot off the Press, 1475 Bahan Dr., Concord, CA 94521.
 Is hereby registered by the following owners:
 Michael J. Enos, 1475 Bahan Dr. #201, Concord, CA 94521.
 Darlene Upton, 8370 Lonefree Way, Brentwood, CA 94513.
 This business is conducted by Co-partners.
 The registrant commenced to transact business under the fictitious business name listed above on September 26, 1996.
 Statement was filed with County Clerk of Contra Costa County on September 26, 1996.
 The Journal October 17, 24, 31, November 7, 1996.

Public Notices
 The Name of the Business:
 Niproch, 2 Saint Louis Lane, Pleasant Hill, CA 94523.
 Is hereby registered by the following owner:
 Steven David Mickelson, 2 Saint Louis Lane, Pleasant Hill, CA 94523.
 This business is conducted by an individual.
 The registrant commenced to transact business under the fictitious business name listed above on September 25, 1996.
 Statement was filed with County Clerk of Contra Costa County on September 25, 1996.
 The Journal October 17, 24, 31, November 7, 1996.

Public Notices
 The Name of the Business:
 Bimble/Pizza And More, 2126 Hilltop, Richmond, CA 94801.
 Is hereby registered by the following owners:
 Max De Marzi, 2550 Gramercy Ave., Union City, CA 94587.
 Maria D. De Marzi, 2550 Gramercy Ave., Union City, CA 94587.
 Is hereby registered by the following owner:
 Jashir Singh, 31876 Alvarado Blvd., Union City, CA 94587.
 This business is conducted by a General Partnership.
 The registrant commenced to transact business under the fictitious business name listed above on October 10, 1996.
 Statement was filed with County Clerk of Contra Costa County on October 10, 1996.
 The Journal October 17, 24, 31, November 7, 1996.

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